

CALLALA RSL COUNTRY CLUB LIMITED



**Quarterly Board Report
For The Period Ended
31st December 2021**



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
October 2021 To December 2021

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
BAR TRADING							
Sales							
49,871		79,395		186,916		197,456	
152,419		217,769		587,009		637,938	
26,110		29,028		100,092		87,499	
12,507		18,725		52,391		51,040	
328		660		2,226		1,411	
1,445		578		5,865		3,506	
<u>242,681</u>		<u>346,154</u>		<u>934,499</u>		<u>978,850</u>	
Less: Cost of Goods Sold							
109,179		142,010		418,683		422,107	
2,276		2,797		8,240		8,941	
<u>111,455</u>		<u>144,806</u>		<u>426,922</u>		<u>431,048</u>	
<u>131,225</u>	54.1%	<u>201,348</u>	58.2%	<u>507,577</u>	54.3%	<u>547,801</u>	56.0%
Gross Profit							
Gross Profit Percentage							
Add: Other Income							
5,547		9,049		16,995		18,665	
Less: Expenditure							
110		1,418		3,603		2,909	
1,489		1,473		5,907		5,907	
0		-		0		0	
7,739		8,191		26,565		20,384	
77,390	31.9%	86,224	24.9%	273,198	29.2%	214,573	21.9%
<u>86,728</u>		<u>97,306</u>		<u>309,273</u>		<u>243,774</u>	
<u>50,044</u>	20.6%	<u>113,091</u>	32.7%	<u>215,299</u>	23.0%	<u>322,692</u>	33.0%
Net Profit Transferred to Profit & Loss Statement							

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
BISTRO ACCOUNT							
187,812		231,891		715,297		648,812	
1,100		388		4,364		2,336	
<u>188,912</u>		<u>232,279</u>		<u>719,662</u>		<u>651,148</u>	
Less							
93,819		97,785		302,568		283,579	
95,093	51%	134,493	58%	417,093	58%	367,569	57%
Add: Other Income							
-		-		-		-	
-		-		-		-	
Less: Expenditure							
1,800		2,403		15,663		10,236	
5,303		4,782		14,921		9,878	
4,450		4,256		16,901		12,930	
249		-		560		-	
(0)		-		(0)		0	
9,718		12,545		40,310		33,538	
-		240		48		260	
97,180		119,657		415,216		340,634	
<u>118,700</u>		<u>143,884</u>		<u>503,618</u>		<u>407,477</u>	
<u>(23,608)</u>		<u>(9,391)</u>		<u>(86,525)</u>		<u>(39,907)</u>	
				Net Profit Transferred to Profit & Loss Statement			

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POKER MACHINE TRADING					
1,035,584	1,603,598	Gross Clearances	4,406,186	4,866,823	
6,204	2,582	Poker Machine Sales Points Income	28,002	17,465	
(793,208)	(1,137,748)	Less: Payouts	(3,256,615)	(3,500,210)	
248,579	468,433		1,177,574	1,384,078	
4,295	4,295	GST Rebate Received	17,180	17,180	
-	(42,524)	Lease Relief Income (TGS)	-	-	
252,874	430,203		1,194,754	1,401,258	
		Less: Expenditure			
2,686	4,715	Central Monitoring	16,491	15,195	
6,314	150	Depreciation	14,690	150	
-	85,611	Lease Amortisation	171,191	424,683	
-	2,916	Interest Lease Expense	42,927	28,168	
(0)	-	Member Points/ Voucher Expense	(0)	1	
554	4,841	Community Surcharge Donations	1,258	9,417	
2,911	-	Repairs & Maintenance	5,027	-	
(6,233)	2,331	Supplementary Tax	112,966	145,344	
379	389	Superannuation	1,288	931	
-	-	TGS payments	-	-	
3,791	4,098	Wages	13,244	9,801	
10,403	105,051		379,081	633,689	
		Net Profit Transferred to Profit			
242,471	325,153	& Loss Statement	815,672	767,569	15.77%
23.41%	20.28%		18.51%		

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October 2021 To December 2021

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
GOLF COURSE ACCOUNT							
Sales							
5,468		7,341		21,731		17,216	
5,468		7,341		21,731		17,216	
Less: Cost of Goods Sold							
2,776		4,661		13,899		10,600	
2,776		4,661		13,899		10,600	
2,692	49.2%	2,680	36.5%	7,833	36.0%	6,616	38.4%
Gross Profit							
Gross Profit Percentage							
Income							
300		-		2,166		1,050	
1,988		223		3,569		756	
1,906		1,100		4,136		2,980	
282		-		282		-	
33,032		40,475		121,028		95,738	
16,506		7,348		38,000		32,241	
2,578		-		5,305		-	
175		889		291		1,299	
-		-		-		-	
1,779		-		6,284		-	
17,008		19,691		66,162		44,336	
75,555		69,726		247,223		178,399	

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2,156	2,005	Less: Expenditure		
4,239	4,194	Affiliation Fees	8,265	9,160
-	-	Amortisation of Development Costs	16,825	16,825
2,085	3,616	Bank Charges	-	-
751	1,071	Depreciation	11,627	17,628
17,823	34,484	General Expenses	3,107	2,556
-	-	Golf Course Maintenance	95,610	71,576
452	-	Golf Cart Lease	-	-
-	-	Interest Lease Expense	980	-
1,045	823	Link Fees	-	-
5,020	594	Postage, Printing & Stationery	3,032	2,718
-	285	Presentation & Catering	5,639	651
3,593	2,984	Sponsorships	873	615
-	109	Superannuation	10,479	8,435
120	-	Telephone	145	436
35,933	31,412	Uniforms & Clothing	120	371
-	-	Wages	107,197	88,789
73,218	81,577	Wastage	-	-
5,028	(9,171)	Net Profit Transferred to Profit & Loss Statement	263,899	219,761
			(8,843)	(34,746)

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Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
KENO TRADING ACCOUNT							
Income							
17,711		11,970		60,798		36,335	
-		-		-		-	
<u>17,711</u>		<u>11,970</u>		<u>60,798</u>		<u>36,335</u>	
Less Expenditure							
368		581		1,771		1,639	
150		150		600		600	
15		14		59		57	
<u>533</u>		<u>746</u>		<u>2,429</u>		<u>2,296</u>	
<u>17,178</u>		<u>11,224</u>		<u>58,369</u>		<u>34,039</u>	
TAB TRADING ACCOUNT							
Income							
-		-		-		-	
-		3,869		6,792		10,665	
<u>-</u>		<u>3,869</u>		<u>6,792</u>		<u>10,665</u>	
Less: Expenditure							
-		-		-		-	
150		150		600		600	
15		14		59		57	
<u>165</u>		<u>164</u>		<u>659</u>		<u>657</u>	
<u>(165)</u>		<u>3,705</u>		<u>6,133</u>		<u>10,008</u>	

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1,759	1,364	Interest Paid	6,965	4,320
1,146	2,239	Printing, Postage & Stationery	7,733	7,249
694	642	Rates & Taxes	2,644	2,804
-	-	Rent	0	(0)
1,892	6,369	Repairs & Maintenance	10,680	24,823
439	249	Security	1,971	1,750
2,921	4,832	Superannuation	11,789	30,473
2,529	4,911	Telephone	11,185	15,946
5,246	4,727	Trade Waste	20,894	16,395
-	-	Transport & Travel	-	-
(284)	1,127	Under/ Over Banking	1,004	3,975
44,303	50,849	Wages - Other	181,366	147,385
-	-	Wages - Job Keeper	-	231,750
4,600	3,604	Workers Compensation	18,250	21,361
3,409	3,388	Water Rates	10,717	10,608
<u>281,879</u>	<u>304,650</u>		<u>1,115,388</u>	<u>1,259,432</u>
		Net Profit		
<u>50,994</u>	<u>315,771</u>	Before Income Tax	<u>124,377</u>	<u>427,333</u>

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Current Period		Last Year			Year To Date		Last Year	
This Year	%		%		This Year	%		%
				Sundry Income				
5,338		2,945		Members Subscriptions	14,917		14,369	
428		100		Other Commissions	1,526		489	
4,186		4,880		ATM Commissions	18,052		18,601	
3,269		1,379		Auditorium Hire	5,430		1,615	
-		-		Kids Activity Packs	-		-	
-		2,990		Bowling Club Greens Contribution	1,988		5,829	
-		-		Callala Club Shirts	-		-	
-		-		Cash Flow Boost Income	-		100,000	
92		195		Interest Income	458		740	
-		-		Insurance Recoveries	66,726		11,100	
82		-		Advertising Income	82		-	
67		59		Donations	419		362	
-		-		Entertainment	-		-	
597		4,114		Sundry Income	21,279		8,973	
-		-		Telephone	-		-	
-		-		Profit on Sale of NC Asset	-		-	
-		-		Wages Subsidy - Job Keeper	-		264,000	
-		-		Wages Subsidy - Other	1,818		2,199	
24,850		-		Financial Support Grant	83,150		10,000	
-		166,983		TGS Capital Reimbursements	-		166,983	
<u>38,909</u>		<u>183,645</u>			<u>215,846</u>		<u>605,260</u>	
				Courtesy Bus Expenses				
-		-		Wages	-		-	
6,993		5,238		Other Expenses	18,951		16,433	
<u>6,993</u>		<u>5,238</u>			<u>18,951</u>		<u>16,433</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				SUB GROUP INCOME			
				Income			
13,742		17,292		57,977		48,816	
4,404		5,549		20,519		17,404	
-		-		-		-	
4,357		4,896		15,606		14,804	
986		1,504		4,224		4,483	
<u>23,489</u>		<u>29,241</u>		<u>98,327</u>		<u>85,506</u>	
				Less Expenditure			
8,665		10,241		35,073		26,074	
2,280		2,450		7,880		7,260	
4,103		7,460		12,838		14,034	
163		859		1,271		1,466	
4,006		3,670		13,165		9,014	
1,257		2,394		4,286		5,810	
<u>20,475</u>		<u>27,075</u>		<u>74,512</u>		<u>63,657</u>	
<u>3,015</u>		<u>2,166</u>		<u>23,814</u>		<u>21,849</u>	
				Net Profit Transferred to Profit & Loss Statement			

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Entertainment & Promotion Expenses			
135		297		135		672	
9,073		10,189		35,029		30,981	
(6,945)		(2,543)		(9,244)		(6,172)	
1,007		3,591		7,192		6,713	
-		-		-		-	
1,125		750		3,750		2,850	
897		1,633		5,374		4,514	
5,040		5,405		20,413		16,190	
40		460		1,935		1,220	
-		-		-		-	
4,538		11,122		31,835		33,321	
<u>14,911</u>		<u>30,904</u>		<u>96,418</u>		<u>90,289</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				General Expenses			
-		-		475		-	
327		787		4,643		2,220	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
830		830		3,043		2,490	
2,594		2,718		11,427		12,234	
-		-		-		(221)	
13,997		924		39,523		1,744	
3,727		5,227		9,273		10,091	
24,357		1,527		30,959		8,601	
-		-		-		-	
332		811		834		865	
2,265		1,004		6,958		3,959	
0		522		(599)		1,241	
<u>48,430</u>		<u>14,350</u>		<u>106,534</u>		<u>43,224</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

December 2021

	December 2021		December 2020	
Current Assets				
Cash on Hand	130,000		130,000	
Other Debtors	6,646		9,508	
Cash at Bank	937,127		1,078,647	
Prepayments	133,084		123,473	
Stock on Hand	80,741	1,287,598	84,780	1,426,409
Non Current Assets				
Golf Course Clearing & Construction	1,061,638		1,061,638	
Less: Amortisation	-881,303	180,335	-864,478	197,160
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	431,970		413,970	
Less: Amortisation	-291,790	140,181	-287,163	126,808
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-240,773	45,096	-234,866	51,003
Bistro Extensions	202,449		197,649	
Less: Accumulated Depreciation	-197,742	4,707	-197,649	0
Furniture & Fittings	1,034,045		963,128	
Less: Accumulated Depreciation	-495,892	538,153	-473,354	489,774
Plant & Equipment	818,040		762,312	
Less: Accumulated Depreciation	-994,668	-176,629	-908,465	-146,153
Plant & Equipment - Kitchen	29,962		29,962	
Less: Accumulated Depreciation	-99,706	-69,744	-83,560	-53,598
Poker Machines	123,151		39,651	
Less: Accumulated Depreciation	-54,191	68,960	-39,651	0
Leasehold Improvements	2,685,755		2,684,340	
Less: Amortisation	-1,551,289	1,134,467	-1,499,177	1,185,163
Motor Vehicles at Cost	153,254		153,254	
Less: Accumulated Depreciation	-153,254	0	-153,254	0
Right of Use Assets	837,555		837,555	
Less: Accumulated Depreciation	-747,329	90,226	-487,055	350,500
Poker Machine Entitlements	72,896	72,896	72,896	72,896
	2,115,967		2,360,873	
Total Assets	<u>3,403,565</u>		<u>3,787,282</u>	
Current Liabilities				
Trade & Other Creditors & Accrued Charges	291,271		333,175	
Sub Club Loans	0		0	
Toro Finance	11,774		11,295	
Yamaha Finance	7,869		9,376	
Lease Liabilities	70,266		470,617	
Debenture	0		0	
Other Income in Advance	0		0	
Poker Machine Tax Rebate	7,158		7,158	
Subscriptions In Advance	31,472		27,752	
Provision for PM Jackpot	0		11,164	
Provision for Annual Leave	57,177		32,671	
Provision for Long Service Leave	36,441	513,427	34,429	937,637
Non-Current Liabilities				
Toro Finance	21,800		33,574	
Yamaha Finance	-4,725		3,144	
Lease Liabilities	14,462		78,704	
Debenture	0		0	
	31,538		115,422	
Total Liabilities	<u>544,965</u>		<u>1,053,059</u>	
Net Assets	<u>2,858,600</u>		<u>2,734,223</u>	
Represented By				
Accumulated Funds at start of year	2,734,223		2,306,890	
Capital Asset Revaluation Reserve	0		0	
Add Year to date Profit	124,377		427,333	
	<u>2,858,600</u>		<u>2,734,223</u>	

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Oct 20 - Dec 20 Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21

BAR TRADING					
Sales					
Spirits	79,395	64,120	54,149	18,776	49,871
Bulk Beer	217,769	194,755	170,235	69,599	152,419
Wine	29,028	34,446	29,281	10,255	26,110
Soft Drinks	18,725	20,346	15,439	4,100	12,507
Sundries	660	786	416	697	328
Bar Sales Points Income	578	1,914	1,712	794	1,445
	346,154	316,367	271,231	104,220	242,681
Less: Cost of Goods Sold					
Purchases	142,010	145,720	114,555	49,228	109,179
Freight	2,797	2,712	2,152	1,100	2,276
	144,806	148,432	116,706	50,329	111,455
Gross Profit	201,348	167,936	154,525	53,891	131,225
Gross Profit Percentage	58.2%	53.1%	57.0%	51.7%	54.1%
Add: Other Income					
Rebates	9,049	5,159	4,302	1,987	5,547
Less: Expenditure					
Repairs & Maintenance	1,418	188	2,909	396	110
Depreciation	1,473	1,456	1,473	1,489	1,489
Member Points/ Voucher Expense	-	-	-	-	0
Superannuation	8,191	7,726	6,623	4,477	7,739
Wages	86,224	81,324	69,711	44,773	77,390
	97,306	90,694	80,716	51,135	86,728
Net Profit Transferred to Profit & Loss Statement	113,091	82,401	78,111	4,743	50,044
Wages Percentage	24.9%	25.7%	25.7%	43.0%	31.9%
Net Profit Percentage	32.7%	26.0%	28.8%	4.6%	20.6%

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Oct 20 - Dec 20 Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21

BISTRO ACCOUNT					
Sales	231,891	242,837	208,941	75,707	187,812
Bistro Sales Points Income	388	1,473	1,213	578	1,100
	232,279	244,309	210,155	76,285	188,912
Less					
Cost of Sales	97,785	93,467	83,856	31,426	93,819
Gross Profit	134,493	150,842	126,299	44,859	95,093
	58%	62%	60%	59%	51%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	2,403	9,015	4,382	467	1,800
Requisites	4,782	3,381	3,926	2,311	5,303
Electricity & Gas	4,256	4,316	3,589	4,545	4,450
Interest Lease Expense	-	-	-	311	249
Member Points/ Voucher Expense	-	-	-	-	(0)
Superannuation	12,545	11,703	11,319	7,570	9,718
Uniforms	240	-	-	48	-
Wages	132,058	123,189	119,150	75,696	97,180
	156,285	151,604	142,366	90,947	118,700
Net Profit Transferred to Profit & Loss Statement	(21,791)	(762)	(16,068)	(46,088)	(23,608)

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Oct 20 - Dec 20 Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21

	Oct 20 - Dec 20	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21
POKER MACHINE TRADING					
Gross Clearances	1,603,598	1,484,581	1,297,593	588,429	1,035,584
Poker Machine Sales Points Income	2,582	9,039	8,243	4,516	6,204
Less: Payouts	(1,137,748)	(1,100,297)	(941,398)	(421,711)	(793,208)
	468,433	393,322	364,438	171,233	248,579
GST Rebate Received	4,295	4,295	4,295	4,295	4,295
	33,235	-	-	-	-
	505,963	397,617	368,733	175,528	252,874
Less: Expenditure					
Central Monitoring	4,715	4,761	5,853	3,191	2,686
Depreciation	-	-	2,063	6,313	6,314
Lease Amortisation	112,611	102,133	69,058	-	-
Interest Lease Expense	93,082	29,989	12,938	-	-
Member Points/ Voucher Expense	-	-	-	-	(0)
Community Surcharge Donations	4,841	3,543	2,745	(5,584)	554
Repairs & Maintenance	-	-	520	1,595	2,911
Supplementary Tax	54,114	52,139	41,649	25,411	(6,233)
Superannuation	389	343	349	217	379
TGS payments	-	-	-	-	-
Wages	4,098	3,613	3,669	2,171	3,791
	273,850	196,521	138,843	33,314	10,403
Net Profit Transferred to Profit & Loss Statement	232,112	201,096	229,890	142,215	242,471
Net Profit Percentage	45.9%	50.6%	62.3%	81.0%	95.9%

CALLALA RSL COUNTRY CLUB LTD
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Departmental Trading Statements For the Quarter
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Oct 20 - Dec 20 Jan 21 - Mar 21 Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21

GOLF COURSE ACCOUNT					
Income					
Shop Sales	7,341	7,145	4,677	4,441	5,468
	7,341	7,145	4,677	4,441	5,468
Less: Expenditure					
Purchases	4,661	4,874	4,194	2,055	2,776
	4,661	4,874	4,194	2,055	2,776
Gross Profit	2,680	2,271	484	2,387	2,692
Gross Profit Percentage	37%	32%	10%	54%	49%
Other Income					
Advertising	-	1,200	666	-	300
Competition Fees	223	629	616	335	1,988
Donations	1,100	-	50	2,180	1,906
Fundraising	-	-	-	-	282
Green Fees	40,475	42,767	27,129	18,100	33,032
Memberships	7,348	5,373	8,060	8,060	16,506
Sponsorships	-	-	1,182	1,545	2,578
Sundry Income	889	10	-	106	175
Interest Income	-	-	-	-	-
Apprenticeship Rebates	-	1,500	-	3,004	1,779
Golf Cart Hire	19,691	22,859	16,764	9,532	17,008
	69,726	74,338	54,467	42,864	75,555
Other Expenses					
Affiliation Fees	2,005	2,050	1,926	2,133	2,156
Amortisation of Development Costs	4,194	4,147	4,198	4,241	4,239
Bank Charges	-	-	-	-	-
Depreciation	3,616	3,480	3,014	3,048	2,085
General Expenses	1,071	984	664	707	751
Golf Course Maintenance	34,484	29,282	26,211	22,293	17,823
Golf Cart Lease	-	-	-	-	-
Interest Lease Expense	-	-	-	528	452
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	823	1,178	463	345	1,045
Presentation & Catering	594	-	619	-	5,020
Sponsorships	285	582	291	-	-
Superannuation	2,984	3,767	803	2,316	3,593
Telephone	109	109	36	-	-
Uniforms & Clothing	-	-	-	-	120
Wages	31,412	39,653	8,455	23,157	35,933
Wastage	-	-	-	-	-
	81,577	85,232	46,681	58,768	73,218
Net Profit Transferred to Profit & Loss Statement	(9,171)	(8,624)	8,269	(13,517)	5,028

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	Oct 20 - Dec 20	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21
KENO TRADING ACCOUNT					
Income					
Commissions Received	11,970	19,202	15,718	8,167	17,711
Bonus Commission	-	-	-	-	-
	11,970	19,202	15,718	8,167	17,711
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	581	570	526	307	368
Wages	150	150	150	150	150
Superannuation	14	14	14	15	15
	746	734	690	472	533
Net Profit Transferred to Profit & Loss Statement	11,224	18,468	15,028	7,695	17,178
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	3,869	3,765	2,325	702	-
	3,869	3,765	2,325	702	-
Less: Expenditure					
TAB Expenses	-	-	-	-	-
Wages	150	150	150	150	150
Superannuation	14	14	14	15	15
	164	164	164	165	165
Net Profit (Loss) Transferred to Profit & Loss Statement	3,705	3,600	2,161	537	(165)

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	Oct 20 - Dec 20	Jan 21 - Mar 21	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21
Income					
Profit (Loss) from Bar Trading	113,091	82,401	78,111	4,743	50,044
Profit (Loss) from Bistro Account	(21,791)	(762)	(16,068)	(46,088)	(23,608)
Profit (Loss) from Poker Machine Trading	232,112	201,096	229,890	142,215	242,471
Profit (Loss) from Golf Course Trading	(9,171)	(8,624)	8,269	(13,517)	5,028
Profit (Loss) from Keno Trading	11,224	18,468	15,028	7,695	17,178
Profit (Loss) from TAB Trading	3,705	3,600	2,161	537	(165)
Sundry Income	16,662	81,245	30,467	65,225	38,909
Sub Group Income	1,273	8,877	6,250	5,672	3,015
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	347,105	386,301	354,109	166,483	332,873
Less Expenditure					
Accounting Services	6,900	6,900	6,900	7,200	7,200
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	2,898	2,631	2,250	2,290	3,432
Affiliation Fees	1,350	1,321	1,336	1,360	1,375
Amortisation	14,125	13,972	14,118	14,273	14,606
Bank Charges	8,167	10,679	8,237	5,420	2,763
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	19,159	19,159	19,159	17,246	17,245
Cleaning Materials & Laundry	18,191	18,995	18,738	10,262	15,950
Courtesy Bus Expenses	5,238	4,365	4,988	2,605	6,993
Depreciation	32,435	31,982	28,533	26,558	25,585
Directors Expenses	905	57	167	56	875
Donations	-	-	-	300	65
Entertainment & Promotion Expenses	30,904	29,730	33,555	18,222	14,911
Electricity & Gas	15,735	17,214	16,207	13,198	15,481
General Expenses	14,350	13,928	20,567	23,610	48,430
Honorarium Expense	-	-	-	-	-
Leasing Charges	1,379	1,191	1,191	1,085	920
Lease Amortisation	23,411	21,966	22,210	22,453	22,454
Lease Interest Expense	-	-	-	743	523
Long Service and Annual Leave Provision	63	2,863	(818)	4,782	(2,476)
Insurance	11,845	16,729	15,910	18,375	16,892
Interest Paid	1,364	1,756	1,736	1,715	1,759
Printing, Postage & Stationery	2,239	3,778	1,510	1,300	1,146
Rates & Taxes	642	628	635	687	694
Rent	-	-	0	-	-

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Repairs & Maintenance	6,369	3,590	2,802	2,396	1,892
Security	249	614	789	129	439
Superannuation	4,832	2,007	3,898	2,964	2,921
Telephone	4,911	4,301	1,754	2,601	2,529
Trade Waste	4,727	5,467	5,093	5,088	5,246
Transport & Travel	-	-	-	-	-
Under/ Over Banking	1,127	786	680	(178)	(284)
Wages - Other	50,849	30,974	68,036	38,053	44,303
Wages - Job Keeper	-	-	-	-	-
Workers Compensation	3,604	4,500	4,550	4,600	4,600
Water Rates	3,388	2,614	2,781	1,913	3,409
	291,357	274,695	307,511	251,303	281,879
Net Profit					
Before Income Tax	55,748	111,607	46,598	(84,821)	50,994

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Sundry Income - (Note 1)					
Members Subscriptions	2,945	2,395	3,592	3,592	5,338
Other Commissions	100	221	851	26	428
ATM Commissions	4,880	5,855	5,529	2,482	4,186
Auditorium Hire	1,379	209	1,836	116	3,269
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	2,990	1,988	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	195	135	132	99	92
Insurance Recoveries	-	-	55	73	-
Advertising Income	-	-	-	-	82
Donations	59	152	200	-	67
Entertainment	-	-	-	-	-
Sundry Income	4,114	70,290	16,772	219	597
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	-	-
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	-	-	-	1,818	-
Financial Support Grant	-	-	1,500	56,800	24,850
TGS Capital Reimbursements	-	-	-	-	-
	16,662	81,245	30,467	65,225	38,909
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	-
Other Expenses	5,238	4,365	4,988	2,605	6,993
	5,238	4,365	4,988	2,605	6,993

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Sub Group Income					
Income					
Callala RSL Bowling Club	17,292	23,804	12,932	7,500	13,742
Mens Golf Income	5,549	6,048	4,836	5,231	4,404
Womens Golf Income	-	-	-	-	-
Vets Golf Income	4,896	3,813	3,847	3,589	4,357
Fishing Club Income	1,504	1,557	1,194	487	986
	29,241	35,222	22,809	16,806	23,489
Less Expenditure					
Mens Bowls Expenses	10,746	15,374	7,056	3,977	8,665
Womens Bowls Expenses	2,600	2,100	2,275	1,225	2,280
Mens Golf Expenses	7,697	3,965	2,807	1,964	4,103
Womens Golf Expenses	859	295	326	487	163
Vets Golf Expenses	3,670	3,278	2,947	2,934	4,006
Fishing Club Expenses	2,394	1,333	1,148	548	1,257
	27,967	26,345	16,558	11,134	20,475
Net Profit Transferred to Profit & Loss Statement	1,273	8,877	6,250	5,672	3,015
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	297	0	0	0	135
Entertainment	10189	11279	9582	5095	9073
Raffle	(2,543)	(4,929)	899	1,730	(6,945)
Bingo	3,591	1,529	2,706	1,950	1,007
Kids Club	0	0	0	0	0
Major Draw	750	1,125	1,125	375	1,125
Members Birthday	1,633	1,558	1,886	1,032	897
National Poker League	5,405	6,265	6,049	3,060	5,040
Promotions	460	1,205	510	180	40
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	11,122	11,698	10,798	4,800	4,538
	30,904	29,730	33,555	18,222	14,911

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General Expenses - (Note 4)					
AGM Election Expenses	-	-	475	-	-
Computer Expenses	787	1,491	2,517	307	327
Consultancy	-	-	-	-	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	830	830	830	553	830
Hygiene	2,718	3,999	1,783	3,050	2,594
Legal Fees	-	-	-	-	-
Licence Fees	924	1,207	10,169	14,150	13,997
Lucky Badge	5,227	3,773	1,182	591	3,727
Safety	1,527	2,077	1,741	2,784	24,357
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	811	190	244	68	332
Subscriptions	1,004	911	1,676	2,106	2,265
Sundry Expenses	522	(550)	(50)	1	0
	<u>14,350</u>	<u>13,928</u>	<u>20,567</u>	<u>23,610</u>	<u>48,430</u>

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING DECEMBER 2021

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	50,044	113,091	(63,046)	215,299	322,692	(107,393)
Bistro Net Profit	(23,608)	(9,391)	(14,217)	(86,525)	(39,907)	(46,618)
Poker Machines Net Profit	242,471	325,153	(82,682)	815,672	767,569	48,103
Golf Course Net Profit	5,028	(9,171)	14,199	(8,843)	(34,746)	25,902
Keno Net Profit	17,178	11,224	5,954	58,369	34,039	24,330
TAB Net Profit	(165)	3,705	(3,870)	6,133	10,008	(3,875)
Other Net Income	41,924	185,811	(143,887)	239,660	627,110	(387,450)
Total Net Income	332,873	620,421	(287,549)	1,239,765	1,686,765	(447,000)
<u>Less General Expenses</u>						
Courtesy Bus Expenses	6,993	5,238	1,755	18,951	16,433	2,517
Depreciation	49,849	52,692	(2,843)	201,621	201,996	(375)
Entertainment & Promotion Expenses	14,911	30,904	(15,994)	96,418	90,289	6,129
Interest	1,759	1,364	395	6,965	4,320	2,645
Other Wages & Super	51,824	56,808	(4,984)	194,159	181,833	12,327
Other Expenses	156,543	157,644	(1,101)	597,274	764,561	(167,287)
	281,879	304,650	(22,771)	1,115,388	1,259,432	(144,044)
Net Profit/(Loss)	50,994	315,771	(264,777)	124,377	427,333	(302,955)
Add Back:						
Depreciation	49,849	52,692	(2,843)	201,621	201,996	(375)
Interest	1,759	1,364	395	6,965	4,320	2,645
Net Profit before Depreciation and Interest (EBITDA)	102,602	369,827	(267,226)	332,964	633,649	(300,685)
Less:						
Loan Repayments	40,818	123,104	(82,286)	575,672	441,768	133,903
Capital Expenditure	46,106	12,843	33,263	234,359	106,334	128,025
Profit on Sale of Poker Machines	-	-	-	11,000	-	11,000
Net Cash Surplus / (Deficiency)	15,678	233,880	(218,202)	(488,067)	85,546	(573,613)

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING DECEMBER 2021

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Core 8 Station Controller (Sprinkler System for Bowling Greens)	413	
Re-cover 14 Bar Stools	1,382	
14 x Rink Scoreboards	3,920	
Website Design and Development	2,916	
Supply & Install 1 x CO2 Monitor	1,275	
New Sign in Machine	3,079	
Toro Bunder Bike - New Briggs Engine	2,358	
Roller - Heavy Duty Tubular Steel	698	
Toro Mower	568	
New Compressor for Fridge	450	
Pizza Prep Bench	2,810	
New Extraction Fan for Bistro Kitchen	5,400	
Supply & Install Stainless Steel Splash Back and Bench in Kitchen	2,160	
Combi Oven	678	
Construction of new Green	18,000	
	46,106	234,359

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES
(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	273,198	214,573	58,624
Course	107,197	88,789	18,408
Poker Machines	13,244	9,801	3,442
Bistro	415,216	340,634	74,582
Bus	-	-	-
Other Wages	181,366	147,385	33,982
Jobkeeper Wages	-	231,750	(231,750)
Superannuation	90,548	93,876	(3,328)
Workers Compensation Insurance	18,250	21,361	(3,111)
Total	<u>1,099,019</u>	<u>1,148,169</u>	<u>(49,151)</u>

Note: wages and associated costs for year-to-date are down on last year by: (\$49,151) -4.3%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year	Last Year	Variance	
Bar	28%	934,499	978,850	(44,350)	-5%
Bistro	21%	715,297	648,812	66,486	10%
Course	8%	268,955	178,399	90,555	51%
Poker Machines	35%	1,194,754	1,401,258	(206,505)	-15%
Keno	2%	60,798	36,335	24,463	67%
TAB	0%	6,792	10,665	(3,873)	-36%
Other Income	6%	215,846	605,260	(389,415)	-64%
Total		<u>3,396,940</u>	<u>3,859,580</u>	<u>(462,639)</u>	

Note: total gross revenue for the year is down on last year by : -11.99%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".
 Current year EBITDAR for Callala this year is: **\$332,964** **10%** \$633,649 *16% Last year*

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 31 DECEMBER 2021

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	1,054	357	697
- CBA Savings Account	-	-	-
- Bendigo Accounts	235,855	102,991	132,864
- Bendigo Savings Account	700,218	700,129	89
- Other bank accounts (including sub groups)	-	-	-
- Cash on hand	130,000	130,000	-
	<u>1,067,127</u>	<u>933,477</u>	<u>133,650</u>

Stock on Hand

- Stock on Hand	80,741	81,650	(909)
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LOAN ACCOUNT BALANCES

- Toro Finance	33,574	36,442	(2,868)
- Yamaha Finance	3,144	5,496	(2,352)
- Debentures	-	-	-
- Lease Liabilities	84,728	109,928	(25,200)
	<u>121,446</u>	<u>151,866</u>	<u>(30,420)</u>

CREDITORS & ACCRUED EXPENSES

	291,271	131,638	159,633
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	57,177	47,403	9,774
- Long Service Leave	36,441	41,256	(4,815)
	<u>93,618</u>	<u>88,659</u>	<u>4,959</u>