

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 30th June 2022



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
April 2022 To June 2022

Current Period				Year To Date			
This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				BAR TRADING			
				Sales			
52,965		54,149		294,990		118,269	
158,599		170,235		916,453		364,991	
29,008		29,281		159,204		63,727	
13,513		15,439		83,945		35,784	
466		416		3,512		1,201	
1,956		1,712		9,163		3,627	
<u>256,506</u>		<u>271,231</u>		<u>1,467,268</u>		<u>587,599</u>	
				Less: Cost of Goods Sold			
114,934		114,555		650,653		260,275	
2,016		2,152		12,503		4,863	
<u>116,950</u>		<u>116,706</u>		<u>663,156</u>		<u>265,138</u>	
<u>139,556</u>	54.4%	<u>154,525</u>	57.0%	<u>804,112</u>	54.8%	<u>322,461</u>	54.9%
				Gross Profit			
				Gross Profit Percentage			
				Add: Other Income			
8,910		4,302		32,613		9,461	
				Less: Expenditure			
(4,180)		2,909		(169)		3,098	
1,473		1,473		8,836		2,929	
-		-		0		-	
10,173		6,623		44,880		14,348	
101,734	39.7%	69,711	25.7%	456,351	31.1%	151,035	25.7%
<u>109,201</u>		<u>80,716</u>		<u>509,898</u>		<u>171,410</u>	
<u>39,266</u>	15.3%	<u>78,111</u>	28.8%	<u>326,826</u>	22.3%	<u>160,512</u>	27.3%
				Net Profit Transferred to Profit & Loss Statement			

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				BISTRO ACCOUNT			
187,201		208,941		Sales	1,138,299	451,778	
1,384		1,213		Bistro Sales Points Income	6,859	2,686	
<u>188,585</u>		<u>210,155</u>		Total Sales	<u>1,145,158</u>	<u>454,464</u>	
				Less			
94,541		83,856		Cost of Sales	489,897	177,323	
<u>94,044</u>	50%	<u>126,299</u>	60%	Gross Profit	<u>655,261</u>	<u>277,141</u>	61%
				Add: Other Income			
-		-		Bistro Rent	-	-	
<u>-</u>		<u>-</u>					
				Less: Expenditure			
3,503		4,382		Repairs & Maintenance	21,180	13,397	
9,445		3,926		Requisites	30,748	7,306	
7,354		3,589		Electricity & Gas	28,736	7,906	
184		-		Interest Lease Expense	960	-	
-		-		Member Points/ Voucher Expense	(0)	-	
7,929		11,319		Superannuation	58,500	23,022	
-		-		Uniforms	48	-	
79,292		119,150		Wages	597,116	242,340	
<u>107,708</u>		<u>142,366</u>			<u>737,288</u>	<u>293,971</u>	
<u>(13,664)</u>		<u>(16,068)</u>		Net Profit Transferred to Profit & Loss Statement	<u>(82,027)</u>	<u>(16,830)</u>	

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		POKER MACHINE TRADING			
1,118,577	1,297,593	Gross Clearances	6,518,843	2,782,174	
8,593	8,243	Poker Machine Sales Points Income	41,448	17,282	
(805,578)	(941,398)	Less: Payouts	(4,758,593)	(2,041,695)	
321,592	364,438		1,801,698	757,761	
2,863	4,295	GST Rebate Received	24,338	8,590	
-	-	Lease Relief Income (TGS)	-	-	
324,456	368,733		1,826,036	766,351	
		Less: Expenditure			
4,804	5,853	Central Monitoring	26,422	10,615	
10,337	2,063	Depreciation	33,763	2,063	
-	69,058	Lease Amortisation	171,191	171,191	
4,565	-	Licence Fees	54,780	-	
-	12,938	Interest Lease Expense	42,927	42,927	
-	-	Member Points/ Voucher Expense	(0)	-	
2,558	2,745	Community Surcharge Donations	7,080	6,288	
5,433	520	Repairs & Maintenance	15,893	520	
31,763	41,649	Supplementary Tax	169,478	93,788	
485	349	Superannuation	2,158	692	
-	-	TGS payments	-	-	
4,849	3,669	Wages	21,941	7,282	
64,794	138,843		545,633	335,364	
		Net Profit Transferred to Profit			
259,662	229,890	& Loss Statement	1,280,404	430,986	15.49%
23.21%	17.72%		19.64%		

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
GOLF COURSE ACCOUNT							
Sales							
1,161		4,677		27,834		11,822	
1,161		4,677		27,834		11,822	
Less: Cost of Goods Sold							
1,008		4,194		18,270		9,068	
1,008		4,194		18,270		9,068	
153	13.2%	484	10.3%	9,563	34.4%	2,754	23.3%
Gross Profit							
Gross Profit Percentage							
Income							
-		666		3,907		1,866	
91		616		3,950		1,245	
50		50		4,624		50	
-		-		282		-	
7,361		27,129		155,925		69,896	
13,410		8,060		61,187		13,434	
50		1,182		7,240		1,182	
-		-		738		10	
-		-		-		-	
3,015		-		9,299		1,500	
3,677		16,764		85,922		39,622	
27,654		54,467		333,073		128,805	

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2,315	1,926	Less: Expenditure		
4,684	4,198	Affiliation Fees	13,299	3,977
-	-	Amortisation of Development Costs	25,827	8,345
197	3,014	Bank Charges	-	-
1,159	664	Depreciation	12,082	6,494
31,334	26,211	General Expenses	5,041	1,648
-	-	Golf Course Maintenance	159,950	55,493
296	-	Golf Cart Lease	-	-
-	-	Interest Lease Expense	1,651	-
390	463	Link Fees	-	-
-	619	Postage, Printing & Stationery	3,976	1,642
-	291	Presentation & Catering	5,987	619
3,874	803	Sponsorships	2,454	873
164	36	Superannuation	17,576	4,570
-	-	Telephone	310	145
38,737	8,455	Uniforms & Clothing	120	-
-	-	Wages	178,161	48,108
83,149	46,681	Wastage	-	-
(55,342)	8,269	Net Profit Transferred to Profit & Loss Statement	426,433	131,914
			(83,797)	(354)

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				KENO TRADING ACCOUNT			
				Income			
16,203		15,718		95,903		34,920	
-		-		-		-	
<u>16,203</u>		<u>15,718</u>		<u>95,903</u>		<u>34,920</u>	
				Less Expenditure			
1,446		526		3,841		1,096	
150		150		899		300	
15		14		90		29	
<u>1,611</u>		<u>690</u>		<u>4,830</u>		<u>1,425</u>	
<u>14,592</u>		<u>15,028</u>		<u>91,073</u>		<u>33,495</u>	
				TAB TRADING ACCOUNT			
				Income			
-		-		-		-	
2,044		2,325		10,922		6,090	
<u>2,044</u>		<u>2,325</u>		<u>10,922</u>		<u>6,090</u>	
				Less: Expenditure			
25		-		61		-	
150		150		900		300	
15		14		89		29	
<u>190</u>		<u>164</u>		<u>1,049</u>		<u>329</u>	
<u>1,853</u>		<u>2,161</u>		<u>9,873</u>		<u>5,761</u>	

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This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
MOTEL TRADING ACCOUNT							
Income							
Accommodation Income							
-		-		-		-	
Less Expenditure							
1,120		-		1,120		-	
9,439		-		9,439		-	
1,502		-		1,502		-	
23		-		23		-	
11,528		-		12,451		-	
-		-		43		-	
495		-		495		-	
109		-		109		-	
24,215		-		25,180		-	
(24,215)		-		(25,180)		-	
Net Profit Transferred to Profit & Loss Statement							

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39,266		78,111		Income			
(13,664)		(16,068)		Profit (Loss) from Bar Trading	326,826	160,512	
259,662		229,890		Profit (Loss) from Bistro Account	(82,027)	(16,830)	
(55,342)		8,269		Profit (Loss) from Poker Machine Trading	1,280,404	430,986	
14,592		15,028		Profit (Loss) from Golf Course Trading	(83,797)	(354)	
1,853		2,161		Profit (Loss) from Keno Trading	91,073	33,495	
(24,215)		-		Profit (Loss) from TAB Trading	9,873	5,761	
23,824		30,467		Profit (Loss) from Motel Trading	(25,180)	-	
5,517		6,250		Sundry Income	274,598	111,712	
-		-		Sub Group Income	39,944	15,127	
251,493		354,109		Profit (Loss) on sale of Non Current Assets	-	-	
					1,831,714	740,410	
				Less Expenditure			
7,200		6,900		Accounting Services	42,600	13,800	
-		-		Auditors Remuneration	-	-	
1,966		2,250		Advertising & Sponsorships	15,475	4,881	
1,360		1,336		Affiliation Fees	8,095	2,657	
14,329		14,118		Amortisation	85,215	28,090	
3,770		8,237		Bank Charges	35,065	18,916	
-		-		Bad Debts Expense	-	-	
19,159		19,159		Bowling Green Maintenance	111,128	38,318	
18,962		18,738		Cleaning Materials & Laundry	103,416	37,734	
7,981		4,988		Courtesy Bus Expenses	30,353	9,353	
24,949		28,533		Depreciation	162,428	60,515	
663		167		Directors Expenses	2,145	224	
129		-		Donations	493	-	
27,587		33,555		Entertainment & Promotion Expenses	147,745	63,285	
14,827		16,207		Electricity & Gas	93,032	33,422	
15,465		20,567		General Expenses	98,501	34,495	
-		-		Honorarium Expense	-	-	
920		1,191		Leasing Charges	6,227	2,381	
32,810		22,210		Lease Amortisation	142,967	44,176	
1,750		-		Lease Interest expense	3,317	-	

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3,886	(818)	Long Service Leave Provision	15,888	2,045
18,701	15,910	Insurance	105,102	32,639
1,740	1,736	Interest Paid	10,464	3,492
1,488	1,510	Printing, Postage & Stationery	10,102	5,287
687	635	Rates & Taxes	4,009	1,263
-	0	Rent	0	0
5,292	2,802	Repairs & Maintenance	20,953	6,392
332	789	Security	2,598	1,403
2,616	3,898	Superannuation	18,439	5,904
(6,521)	1,754	Telephone	7,205	6,054
5,783	5,093	Trade Waste	32,010	10,559
-	-	Transport & Travel	-	-
(653)	680	Under/ Over Banking	(663)	1,466
35,371	68,036	Wages - Other	260,668	99,010
-	-	Wages - Job Keeper	-	-
11,669	4,550	Workers Compensation	34,264	9,050
2,661	2,781	Water Rates	16,242	5,394
<u>276,879</u>	<u>307,511</u>		<u>1,625,485</u>	<u>582,206</u>
		Net Profit		
<u>(25,386)</u>	<u>46,598</u>	Before Income Tax	<u>206,229</u>	<u>158,204</u>

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This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				Sundry Income			
4,407		3,592		22,701		5,987	
985		851		2,634		1,072	
5,040		5,529		28,011		11,384	
873		1,836		7,849		2,045	
-		-		-		-	
-		-		1,988		1,988	
-		-		-		-	
-		-		-		-	
120		132		691		267	
-		55		66,754		66,654	
55		-		136		-	
232		200		901		352	
-		-		-		-	
1,021		5,772		11,393		9,463	
-		-		-		-	
-		11,000		35,480		11,000	
-		-		-		-	
-		-		1,818		-	
-		1,500		83,150		1,500	
11,093		-		11,093		-	
-		-		-		-	
<u>23,824</u>		<u>30,467</u>		<u>274,598</u>		<u>111,712</u>	
				Courtesy Bus Expenses			
-		-		-		-	
7,981		4,988		30,353		9,353	
<u>7,981</u>		<u>4,988</u>		<u>30,353</u>		<u>9,353</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				SUB GROUP INCOME			
				Income			
14,029		12,932		88,600		36,735	
1,655		4,836		24,897		10,885	
-		-		-		-	
998		3,847		19,593		7,660	
1,110		1,194		6,662		2,751	
<u>17,792</u>		<u>22,809</u>		<u>139,753</u>		<u>58,031</u>	
				Less Expenditure			
9,569		9,331		60,034		26,805	
763		2,807		15,279		6,771	
-		326		1,375		621	
942		2,947		16,438		6,225	
1,001		1,148		6,683		2,481	
<u>12,275</u>		<u>16,558</u>		<u>99,809</u>		<u>42,903</u>	
<u>5,517</u>		<u>6,250</u>		<u>39,944</u>		<u>15,127</u>	
				Net Profit Transferred to Profit & Loss Statement			

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This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				Entertainment & Promotion Expenses			
8		-		643		-	
10,887		9,582		55,131		20,861	
(3,319)		899		(16,068)		(4,030)	
1,094		2,706		10,010		4,235	
-		-		-		-	
1,125		1,125		6,000		2,250	
1,664		1,886		7,940		3,445	
5,761		6,049		30,604		12,313	
-		510		1,935		1,715	
-		-		-		-	
10,367		10,798		51,550		22,496	
<u>27,587</u>		<u>33,555</u>		<u>147,745</u>		<u>63,285</u>	

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This Year	%	Last Year	%	This Year (6 Qtrs)	%	Last Year (1 Qtr)	%
				General Expenses			
-		475		475		475	
686		2,517		5,774		4,008	
-		-		-		-	
-		-		-		-	
-		-		-		-	
830		830		4,703		1,660	
1,123		1,783		14,942		5,783	
-		-		-		-	
944		10,169		5,831		11,376	
7,182		1,182		17,636		4,955	
1,570		1,741		35,178		3,818	
-		-		-		-	
(318)		244		1,927		434	
2,229		1,676		11,410		2,587	
1,219		(50)		625		(600)	
<u>15,465</u>		<u>20,567</u>		<u>98,501</u>		<u>34,495</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

June 2022

	June 2022		June 2021	
Current Assets				
Cash on Hand	110,000		130,000	
Other Debtors	10,379		6,045	
Cash at Bank	843,037		937,227	
Prepayments	83,915		79,568	
Stock on Hand	86,195	1,133,526	83,319	1,236,159
Non Current Assets				
Golf Course Clearing & Construction	1,110,375		1,061,638	
Less: Amortisation	-890,305	220,070	-872,823	188,815
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	431,970		413,970	
Less: Amortisation	-294,400	137,571	-289,416	124,555
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-243,702	42,167	-237,795	48,074
Bistro Extensions	202,449		202,449	
Less: Accumulated Depreciation	-197,802	4,647	-197,682	4,767
Furniture & Fittings	1,053,792		997,278	
Less: Accumulated Depreciation	-478,293	575,500	-488,577	508,701
Motel Furnishings	138,606		0	
Less: Accumulated Depreciation	-1,999	136,607	0	0
Plant & Equipment	685,926		818,040	
Less: Accumulated Depreciation	-903,934	-218,008	-952,162	-134,122
Plant & Equipment - Kitchen	29,417		29,962	
Less: Accumulated Depreciation	-107,029	-77,613	-91,616	-61,654
Poker Machines	195,611		123,151	
Less: Accumulated Depreciation	-73,264	122,347	-41,714	81,437
Leasehold Improvements	2,689,746		2,685,755	
Less: Amortisation	-1,573,396	1,116,351	-1,525,014	1,160,742
Motor Vehicles at Cost	151,499		153,254	
Less: Accumulated Depreciation	-151,499	0	-153,254	0
Right of Use Assets	1,725,725		837,555	
Less: Accumulated Depreciation	-572,293	1,153,431	-702,422	135,133
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		3,373,286		2,216,662
Total Assets		<u>4,506,812</u>		<u>3,452,821</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges	240,150		251,688	
Sub Club Loans	0		0	
Toro Finance	12,020		11,532	
Yamaha Finance	0		7,843	
Lease Liabilities	147,672		104,341	
Debenture	0		0	
Other Income in Advance	0		0	
Poker Machine Tax Rebate	-1,432		-1,432	
Subscriptions In Advance	57,206		47,073	
Provision for PM Jackpot	0		0	
Provision for Annual Leave	54,393		44,367	
Provision for Long Service Leave	47,641	557,650	36,474	501,885
Non-Current Liabilities				
Toro Finance	15,728		27,748	
Yamaha Finance	0		0	
Lease Liabilities	988,940		30,761	
Debenture	0		0	
		1,004,668		58,509
Total Liabilities		<u>1,562,318</u>		<u>560,394</u>
Net Assets		<u>2,944,494</u>		<u>2,892,427</u>
Represented By				
Accumulated Funds at start of year		2,858,600		2,734,223
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		85,894		158,204
		<u>2,944,494</u>		<u>2,892,427</u>

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Apr 21 - Jun 21 Jul 21 - Sep 21 Oct 21 - Dec 21 Jan 22 - Mar 22 Apr 22 - Jun 22

BAR TRADING					
Sales					
Spirits	54,149	18,776	49,871	55,109	52,965
Bulk Beer	170,235	69,599	152,419	170,845	158,599
Wine	29,281	10,255	26,110	30,104	29,008
Soft Drinks	15,439	4,100	12,507	18,041	13,513
Sundries	416	697	328	820	466
Bar Sales Points Income	1,712	794	1,445	1,342	1,956
	271,231	104,220	242,681	276,263	256,506
Less: Cost of Goods Sold					
Purchases	114,555	49,228	109,179	117,037	114,934
Freight	2,152	1,100	2,276	2,247	2,016
	116,706	50,329	111,455	119,284	116,950
Gross Profit	154,525	53,891	131,225	156,979	139,556
Gross Profit Percentage	57.0%	51.7%	54.1%	56.8%	54.4%
Add: Other Income					
Rebates	4,302	1,987	5,547	6,707	8,910
Less: Expenditure					
Repairs & Maintenance	2,909	396	110	407	(4,180)
Depreciation	1,473	1,489	1,489	1,456	1,473
Member Points/ Voucher Expense	-	-	0	-	-
Superannuation	6,623	4,477	7,739	8,142	10,173
Wages	69,711	44,773	77,390	81,419	101,734
	80,716	51,135	86,728	91,425	109,201
Net Profit Transferred to Profit & Loss Statement	78,111	4,743	50,044	72,262	39,266
Wages Percentage	25.7%	43.0%	31.9%	29.5%	39.7%
Net Profit Percentage	28.8%	4.6%	20.6%	26.2%	15.3%

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BISTRO ACCOUNT					
Sales	208,941	75,707	187,812	235,800	187,201
Bistro Sales Points Income	1,213	578	1,100	1,111	1,384
	210,155	76,285	188,912	236,911	188,585
Less					
Cost of Sales	83,856	31,426	93,819	92,787	94,541
Gross Profit	126,299	44,859	95,093	144,123	94,044
	60%	59%	51%	61%	50%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	4,382	467	1,800	2,013	3,503
Requisites	3,926	2,311	5,303	6,382	9,445
Electricity & Gas	3,589	4,545	4,450	4,481	7,354
Interest Lease Expense	-	311	249	216	184
Member Points/ Voucher Expense	-	-	(0)	-	-
Superannuation	11,319	7,570	9,718	10,261	7,929
Uniforms	-	48	-	-	-
Wages	119,150	75,696	97,180	102,607	79,292
	142,366	90,947	118,700	125,961	107,708
Net Profit Transferred to Profit & Loss Statement	(16,068)	(46,088)	(23,608)	18,162	(13,664)

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	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22
POKER MACHINE TRADING					
Gross Clearances	1,297,593	588,429	1,035,584	994,079	1,118,577
Poker Machine Sales Points Income	8,243	4,516	6,204	4,853	8,593
Less: Payouts	(941,398)	(421,711)	(793,208)	(696,400)	(805,578)
	364,438	171,233	248,579	302,532	321,592
GST Rebate Received	4,295	4,295	4,295	4,295	2,863
	-	-	-	-	-
	368,733	175,528	252,874	306,827	324,456
Less: Expenditure					
Central Monitoring	5,853	3,191	2,686	5,127	4,804
Depreciation	2,063	6,313	6,314	8,736	10,337
Lease Amortisation	69,058	-	-	-	-
Licence Fees	-	-	-	-	4,565
Interest Lease Expense	12,938	-	-	-	-
Member Points/ Voucher Expense	-	-	(0)	-	-
Community Surcharge Donations	2,745	(5,584)	554	3,265	2,558
Repairs & Maintenance	520	1,595	2,911	5,433	5,433
Supplementary Tax	41,649	25,411	(6,233)	24,749	31,763
Superannuation	349	217	379	385	485
TGS payments	-	-	-	-	-
Wages	3,669	2,171	3,791	3,848	4,849
	138,843	33,314	10,403	51,542	64,794
Net Profit Transferred to Profit & Loss Statement	229,890	142,215	242,471	255,285	259,662
Net Profit Percentage	62.3%	81.0%	95.9%	83.2%	80.0%

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	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22
GOLF COURSE ACCOUNT					
Income					
Shop Sales	4,677	4,441	5,468	4,942	1,161
	4,677	4,441	5,468	4,942	1,161
Less: Expenditure					
Purchases	4,194	2,055	2,776	3,364	1,008
	4,194	2,055	2,776	3,364	1,008
Gross Profit	484	2,387	2,692	1,578	153
Gross Profit Percentage	10%	54%	49%	32%	13%
Other Income					
Advertising	666	-	300	1,741	-
Competition Fees	616	335	1,988	290	91
Donations	50	2,180	1,906	438	50
Fundraising	-	-	282	-	-
Green Fees	27,129	18,100	33,032	27,537	7,361
Memberships	8,060	8,060	16,506	9,777	13,410
Sponsorships	1,182	1,545	2,578	1,885	50
Sundry Income	-	106	175	446	-
Interest Income	-	-	-	-	-
Apprenticeship Rebates	-	3,004	1,779	-	3,015
Golf Cart Hire	16,764	9,532	17,008	16,082	3,677
	54,467	42,864	75,555	58,196	27,654
Other Expenses					
Affiliation Fees	1,926	2,133	2,156	2,719	2,315
Amortisation of Development Costs	4,198	4,241	4,239	4,318	4,684
Bank Charges	-	-	-	-	-
Depreciation	3,014	3,048	2,085	258	197
General Expenses	664	707	751	776	1,159
Golf Course Maintenance	26,211	22,293	17,823	33,007	31,334
Golf Cart Lease	-	-	-	-	-
Interest Lease Expense	-	528	452	374	296
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	463	345	1,045	554	390
Presentation & Catering	619	-	5,020	348	-
Sponsorships	291	-	-	1,581	-
Superannuation	803	2,316	3,593	3,223	3,874
Telephone	36	-	-	-	164
Uniforms & Clothing	-	-	120	-	-
Wages	8,455	23,157	35,933	32,227	38,737
Wastage	-	-	-	-	-
	46,681	58,768	73,218	79,384	83,149
Net Profit Transferred to Profit & Loss Statement	8,269	(13,517)	5,028	(19,611)	(55,342)

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	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22
KENO TRADING ACCOUNT					
Income					
Commissions Received	15,718	8,167	17,711	18,902	16,203
Bonus Commission	-	-	-	-	-
	15,718	8,167	17,711	18,902	16,203
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	526	307	368	625	1,446
Wages	150	150	150	150	150
Superannuation	14	15	15	15	15
	690	472	533	790	1,611
Net Profit Transferred to Profit & Loss Statement	15,028	7,695	17,178	18,112	14,592
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	2,325	702	-	2,087	2,044
	2,325	702	-	2,087	2,044
Less: Expenditure					
TAB Expenses	-	-	-	35	25
Wages	150	150	150	150	150
Superannuation	14	15	15	15	15
	164	165	165	200	190
Net Profit (Loss) Transferred to Profit & Loss Statement	2,161	537	(165)	1,886	1,853

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MOTEL TRADING ACCOUNT	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22
Income					
Accommodation Income					
	-	-	-	-	-
Less: Expenditure					
Advertising	-	-	-	-	1,120
Minor Equipment	-	-	-	-	9,439
Insurance	-	-	-	-	1,502
Repairs & Maintenance	-	-	-	-	23
Depreciation	-	-	-	923	11,528
Postage, Printing and Stationery	-	-	-	43	-
Lease Amortisation Expense	-	-	-	-	495
Interest Lease Expense	-	-	-	-	109
	-	-	-	966	24,215
Net Profit (Loss) Transferred to					
Profit & Loss Statement	-	-	-	(966)	(24,215)

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	Apr 21 - Jun 21	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22
Income					
Profit (Loss) from Bar Trading	78,111	4,743	50,044	72,262	39,266
Profit (Loss) from Bistro Account	(16,068)	(46,088)	(23,608)	18,162	(13,664)
Profit (Loss) from Poker Machine Trading	229,890	142,215	242,471	255,285	259,662
Profit (Loss) from Golf Course Trading	8,269	(13,517)	5,028	(19,611)	(55,342)
Profit (Loss) from Keno Trading	15,028	7,695	17,178	18,112	14,592
Profit (Loss) from TAB Trading	2,161	537	(165)	1,886	1,853
Profit (Loss) from Motel Trading	-	-	-	(966)	(24,215)
Sundry Income	30,467	65,225	38,909	34,929	23,824
Sub Group Income	6,250	5,672	3,015	10,613	5,517
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	354,109	166,483	332,873	390,672	251,493
Less Expenditure					
Accounting Services	6,900	7,200	7,200	7,200	7,200
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	2,250	2,290	3,432	2,906	1,966
Affiliation Fees	1,336	1,360	1,375	1,345	1,360
Amortisation	14,118	14,273	14,606	14,148	14,263
Bank Charges	8,237	5,420	2,763	3,965	3,837
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	19,159	17,246	17,245	19,159	19,159
Cleaning Materials & Laundry	18,738	10,262	15,950	20,509	18,962
Courtesy Bus Expenses	4,988	2,605	6,993	3,422	7,981
Depreciation	28,533	26,558	25,585	24,821	24,949
Directors Expenses	167	56	875	327	663
Donations	-	300	65	-	129
Entertainment & Promotion Expenses	33,555	18,222	14,911	23,741	27,587
Electricity & Gas	16,207	13,198	15,481	16,105	14,827
General Expenses	20,567	23,610	48,430	26,717	15,465
Honorarium Expense	-	-	-	-	-
Leasing Charges	1,191	1,085	920	920	920
Lease Amortisation	22,210	22,453	22,454	21,074	32,810
Lease Interest Expense	-	743	523	301	1,750
Long Service and Annual Leave Provision	(818)	4,782	(2,476)	7,651	3,886
Insurance	15,910	18,375	16,892	18,495	18,701
Interest Paid	1,736	1,715	1,759	1,759	1,740
Printing, Postage & Stationery	1,510	1,300	1,146	881	1,488
Rates & Taxes	635	687	694	679	687
Rent	0	-	-	-	-

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Repairs & Maintenance	2,802	2,396	1,892	4,980	5,292
Security	789	129	439	295	332
Superannuation	3,898	2,964	2,921	4,034	2,616
Telephone	1,754	2,601	2,529	2,542	(6,521)
Trade Waste	5,093	5,088	5,246	5,333	5,783
Transport & Travel	-	-	-	-	-
Under/ Over Banking	680	(178)	(284)	(1,014)	(653)
Wages - Other	68,036	38,053	44,303	43,931	35,371
Wages - Job Keeper	-	-	-	-	-
Workers Compensation	4,550	4,600	4,600	4,345	11,669
Water Rates	2,781	1,913	3,409	2,863	2,661
	307,511	251,303	281,879	283,434	276,879
Net Profit					
Before Income Tax	46,598	(84,821)	50,994	107,239	(25,386)

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Sundry Income - (Note 1)					
Members Subscriptions	3,592	3,592	5,338	3,377	4,407
Other Commissions	851	26	428	124	985
ATM Commissions	5,529	2,482	4,186	4,919	5,040
Auditorium Hire	1,836	116	3,269	1,545	873
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	-	-	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	132	99	92	113	120
Insurance Recoveries	55	73	-	27	-
Advertising Income	-	-	82	-	55
Donations	200	-	67	250	232
Entertainment	-	-	-	-	-
Sundry Income	16,772	219	597	93	1,021
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	24,480	-
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	-	1,818	-	-	-
Financial Support Grant	1,500	56,800	24,850	-	-
Flood Recovery Grant	-	-	-	-	11,093
TGS Capital Reimbursements	-	-	-	-	-
	30,467	65,225	38,909	34,929	23,824
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	-
Other Expenses	4,988	2,605	6,993	3,422	7,981
	4,988	2,605	6,993	3,422	7,981

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Sub Group Income					
Income					
Callala RSL Bowling Club Income	12,932	7,500	13,742	16,594	14,029
Mens Golf Income	4,836	5,231	4,404	2,724	1,655
Womens Golf Income	-	-	-	-	-
Vets Golf Income	3,847	3,589	4,357	2,990	998
Fishing Club Income	1,194	487	986	1,328	1,110
	22,809	16,806	23,489	23,635	17,792
Less Expenditure					
Callala RSL Bowling Club Expenses	9,331	5,202	10,945	7,512	9,569
Mens Golf Expenses	2,807	1,964	4,103	1,678	763
Womens Golf Expenses	326	487	163	104	-
Vets Golf Expenses	2,947	2,934	4,006	2,331	942
Fishing Club Expenses	1,148	548	1,257	1,397	1,001
	16,558	11,134	20,475	13,022	12,275
Net Profit Transferred to Profit & Loss Statement	6,250	5,672	3,015	10,613	5,517
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	0	0	135	500	8
Entertainment	9582	5095	9073	9215	10887
Raffle	899	1,730	(6,945)	(3,505)	(3,319)
Bingo	2,706	1,950	1,007	1,724	1,094
Kids Club	0	0	0	0	0
Major Draw	1,125	375	1,125	1,125	1,125
Members Birthday	1,886	1,032	897	903	1,664
National Poker League	6,049	3,060	5,040	4,431	5,761
Promotions	510	180	40	-	-
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	10,798	4,800	4,538	9,348	10,367
	33,555	18,222	14,911	23,741	27,587

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General Expenses - (Note 4)					
AGM Election Expenses	475	-	-	-	-
Computer Expenses	2,517	307	327	445	686
Consultancy	-	-	-	-	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	830	553	830	830	830
Hygiene	1,783	3,050	2,594	2,392	1,123
Legal Fees	-	-	-	-	-
Licence Fees	10,169	14,150	13,997	15,578	944
Lucky Badge	1,182	591	3,727	1,182	7,182
Safety	1,741	2,784	24,357	2,649	1,570
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	244	68	332	1,412	(318)
Subscriptions	1,676	2,106	2,265	2,223	2,229
Sundry Expenses	(50)	1	0	6	1,219
	20,567	23,610	48,430	26,717	15,465

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING JUNE 2022

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year (6 Qtrs)	Last Year (1 Qtr)	Variance
<u>Income</u>						
Bar Net Profit	39,266	78,111	(38,845)	326,826	160,512	166,315
Bistro Net Profit	(13,664)	(16,068)	2,403	(82,027)	(16,830)	(65,198)
Poker Machines Net Profit	259,662	229,890	29,772	1,280,404	430,986	849,417
Golf Course Net Profit	(55,342)	8,269	(63,611)	(83,797)	(354)	(83,442)
Keno Net Profit	14,592	15,028	(436)	91,073	33,495	57,577
TAB Net Profit	1,853	2,161	(307)	9,873	5,761	4,112
Other Net Income	5,126	36,717	(31,591)	289,362	126,839	162,523
Total Net Income	251,493	354,109	(102,616)	1,831,714	740,410	1,091,304
<u>Less General Expenses</u>						
Courtesy Bus Expenses	7,981	4,988	2,994	30,353	9,353	21,001
Depreciation	51,285	49,202	2,083	302,324	100,091	202,233
Entertainment & Promotion Expenses	27,587	33,555	(5,969)	147,745	63,285	84,460
Interest	1,740	1,736	4	10,464	3,492	6,972
Other Wages & Super	49,656	72,614	(22,958)	278,444	106,380	172,064
Other Expenses	138,631	145,416	(6,786)	856,154	299,604	556,550
	276,879	307,511	(30,632)	1,625,485	582,206	1,043,280
Net Profit/(Loss)	(25,386)	46,598	(71,984)	206,229	158,204	48,025
Add Back:						
Depreciation	51,285	49,202	2,083	302,324	100,091	202,233
Interest	1,740	1,736	4	10,464	3,492	6,972
Net Profit before Depreciation and Interest (EBITDA)	27,638	97,535	(69,897)	519,018	261,788	257,230
Less:						
Loan Repayments	59,322	343,445	(284,123)	117,610	478,694	(361,084)
Capital Expenditure	86,322	7,320	79,002	338,278	29,271	309,007
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	(118,007)	(253,230)	135,224	63,129	(246,178)	309,307

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING JUNE 2022

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Carpet for Bistro	9,045	
Blades for Mowers	1,100	
MS 661 Stihl Chainsaw	2,090	
400L Hot Water Unit - Club	2,500	
Supply & Install Alarm System	4,675	
400L Hot Water Unit - Bistro	2,500	
Replace Ceilings due to rain damage	5,800	
Plaster for Ceilings	1,950	
Easytel Lease Camera Domes	29,596	
	<u>59,256</u>	<u>311,212</u>

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES
(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year (6 Qtrs)	Last Year (1 Qtr)	Variance
Bar	456,351	151,035	305,316
Course	178,161	48,108	130,053
Poker Machines	21,941	7,282	14,659
Bistro	597,116	242,340	354,776
Bus	-	-	-
Other Wages	260,668	99,010	161,658
Jobkeeper Wages	-	-	-
Superannuation	141,730	48,594	93,136
Workers Compensation Insurance	34,264	9,050	25,214
Total	1,690,231	605,418	1,084,813

Note: wages and associated costs for year-to-date are up on last year by: \$1,084,813 179.2%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year (6 Qtrs)	Last Year (1 Qtr)	Variance	
Bar	28%	1,467,268	587,599	879,669	150%
Bistro	22%	1,138,299	451,778	686,520	152%
Course	7%	360,907	128,805	232,102	180%
Poker Machines	35%	1,826,036	766,351	1,059,686	138%
Keno	2%	95,903	34,920	60,983	175%
TAB	0%	10,922	6,090	4,832	79%
Other Income	5%	274,598	111,712	162,887	146%
Total		<u>5,173,934</u>	<u>2,087,254</u>	<u>3,086,679</u>	

Note: total gross revenue for the year is up on last year by : 147.88%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".
 Current year EBITDAR for Callala this year is: **\$519,018** 10% \$261,788 13% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 30 JUNE 2022

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	26,283	22,918	3,365
- CBA Savings Account	-	-	-
- Bendigo Accounts	86,092	130,125	(44,033)
- Bendigo Savings Account	700,413	700,304	109
- Other bank accounts (including sub groups)	-	-	-
- Cash on hand	110,000	130,000	(20,000)
	<u>922,787</u>	<u>983,347</u>	<u>(60,560)</u>

Stock on Hand

- Stock on Hand	86,195	86,694	(499)
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LOAN ACCOUNT BALANCES

- Toro Finance	27,748	30,676	(2,928)
- Yamaha Finance	-	787	(787)
- Debentures	-	-	-
- Lease Liabilities	1,088,321	59,218	1,029,103
	<u>1,116,069</u>	<u>90,681</u>	<u>1,025,388</u>

CREDITORS & ACCRUED EXPENSES

	240,150	286,345	(46,195)
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	54,393	52,265	2,128
- Long Service Leave	47,641	43,979	3,662
	<u>102,034</u>	<u>96,244</u>	<u>5,790</u>