

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 30th September 2022



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
July 2022 To September 2022

Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
BAR TRADING							
Sales							
59,811		18,776		59,811		18,776	
155,668		69,599		155,668		69,599	
27,719		10,255		27,719		10,255	
14,753		4,100		14,753		4,100	
439		697		439		697	
1,382		794		1,382		794	
<u>259,773</u>		<u>104,220</u>		<u>259,773</u>		<u>104,220</u>	
Less: Cost of Goods Sold							
102,736		49,228		102,736		49,228	
2,240		1,100		2,240		1,100	
<u>104,976</u>		<u>50,329</u>		<u>104,976</u>		<u>50,329</u>	
<u>154,797</u>	59.6%	<u>53,891</u>	51.7%	<u>154,797</u>	59.6%	<u>53,891</u>	51.7%
Gross Profit							
Gross Profit Percentage							
Add: Other Income							
9,088		1,987		9,088		1,987	
Less: Expenditure							
427		396		427		396	
1,488		1,489		1,488		1,489	
0		-		0		-	
10,972		4,477		10,972		4,477	
92,830	35.7%	44,773	43.0%	92,830	35.7%	44,773	43.0%
<u>105,717</u>		<u>51,135</u>		<u>105,717</u>		<u>51,135</u>	
<u>58,168</u>	22.4%	<u>4,743</u>	4.6%	<u>58,168</u>	22.4%	<u>4,743</u>	4.6%
Net Profit Transferred to Profit & Loss Statement							

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This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
BISTRO ACCOUNT							
186,610		75,707		186,610		75,707	
991		578		991		578	
<u>187,601</u>		<u>76,285</u>		<u>187,601</u>		<u>76,285</u>	
Less							
91,923		31,426		91,923		31,426	
<u>95,678</u>	51%	<u>44,859</u>	59%	<u>95,678</u>	51%	<u>44,859</u>	59%
Add: Other Income							
-		-		-		-	
<u>-</u>		<u>-</u>		<u>-</u>		<u>-</u>	
Less: Expenditure							
940		467		940		467	
9,555		2,311		9,555		2,311	
6,548		4,545		6,548		4,545	
152		311		152		311	
0		-		0		-	
8,330		7,570		8,330		7,570	
-		48		-		48	
79,338		75,696		79,338		75,696	
585		-		585		-	
<u>105,447</u>		<u>90,947</u>		<u>105,447</u>		<u>90,947</u>	
<u>(9,770)</u>		<u>(46,088)</u>		<u>(9,770)</u>		<u>(46,088)</u>	
Net Profit Transferred to Profit & Loss Statement							

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		POKER MACHINE TRADING			
1,237,772	588,429	Gross Clearances	1,237,772	588,429	
6,621	4,516	Poker Machine Sales Points Income	6,621	4,516	
(958,101)	(421,711)	Less: Payouts	(958,101)	(421,711)	
286,291	171,233		286,291	171,233	
4,295	4,295	GST Rebate Received	4,295	4,295	
-	-	Lease Relief Income (TGS)	-	-	
290,586	175,528		290,586	175,528	
		Less: Expenditure			
5,081	3,191	Central Monitoring	5,081	3,191	
10,881	6,313	Depreciation	10,881	6,313	
-	-	Lease Amortisation	-	-	
-	13,695	Licence Fees	-	13,695	
-	-	Interest Lease Expense	-	-	
(0)	-	Member Points/ Voucher Expense	(0)	-	
(1,279)	(5,584)	Community Surcharge Donations	(1,279)	(5,584)	
5,492	1,595	Repairs & Maintenance	5,492	1,595	
2,196	25,411	Supplementary Tax	2,196	25,411	
503	217	Superannuation	503	217	
-	-	TGS payments	-	-	
4,792	2,171	Wages	4,792	2,171	
27,665	47,009		27,665	47,009	
262,922	128,520	Net Profit Transferred to Profit & Loss Statement	262,922	128,520	
21.24%	21.84%		21.24%	21.84%	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
GOLF COURSE ACCOUNT							
Sales							
1,104		4,441		1,104		4,441	
<u>1,104</u>		<u>4,441</u>		<u>1,104</u>		<u>4,441</u>	
Less: Cost of Goods Sold							
847		2,055		847		2,055	
<u>847</u>		<u>2,055</u>		<u>847</u>		<u>2,055</u>	
<u>258</u>	23.3%	<u>2,387</u>	53.7%	<u>258</u>	23.3%	<u>2,387</u>	53.7%
Gross Profit							
Gross Profit Percentage							
Income							
-		-		-		-	
47		335		47		335	
-		2,180		-		2,180	
-		-		-		-	
5,315		18,100		5,315		18,100	
8,345		8,060		8,345		8,060	
982		1,545		982		1,545	
-		106		-		106	
-		-		-		-	
6,000		3,004		6,000		3,004	
2,009		9,532		2,009		9,532	
<u>22,699</u>		<u>42,864</u>		<u>22,699</u>		<u>42,864</u>	

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2,226	2,133	Less: Expenditure	2,226	2,133
4,733	4,241	Affiliation Fees	4,733	4,241
-	-	Amortisation of Development Costs	-	-
201	3,048	Bank Charges	201	3,048
479	707	Depreciation	479	707
22,227	22,293	General Expenses	22,227	22,293
-	-	Golf Course Maintenance	-	-
217	528	Golf Cart Lease	217	528
-	-	Interest Lease Expense	-	-
345	345	Link Fees	345	345
-	-	Postage, Printing & Stationery	-	-
-	-	Presentation & Catering	-	-
4,725	2,316	Sponsorships	-	-
328	-	Superannuation	4,725	2,316
-	-	Telephone	328	-
45,001	23,157	Uniforms & Clothing	-	-
-	-	Wages	45,001	23,157
-	-	Wastage	-	-
<u>80,482</u>	<u>58,768</u>		<u>80,482</u>	<u>58,768</u>
<u>(57,526)</u>	<u>(13,517)</u>	Net Profit Transferred to Profit & Loss Statement	<u>(57,526)</u>	<u>(13,517)</u>

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
				KENO TRADING ACCOUNT			
				Income			
13,192		8,167		13,192		8,167	
-		-		-		-	
<u>13,192</u>		<u>8,167</u>		<u>13,192</u>		<u>8,167</u>	
				Less Expenditure			
730		307		730		307	
150		150		150		150	
16		15		16		15	
<u>895</u>		<u>472</u>		<u>895</u>		<u>472</u>	
<u>12,296</u>		<u>7,695</u>		<u>12,296</u>		<u>7,695</u>	
				Net Profit Transferred to Profit & Loss Statement			
				TAB TRADING ACCOUNT			
				Income			
-		-		-		-	
2,854		702		2,854		702	
<u>2,854</u>		<u>702</u>		<u>2,854</u>		<u>702</u>	
				Less: Expenditure			
-		-		-		-	
150		150		150		150	
16		15		16		15	
<u>166</u>		<u>165</u>		<u>166</u>		<u>165</u>	
<u>2,688</u>		<u>537</u>		<u>2,688</u>		<u>537</u>	
				Net Profit (Loss) Transferred to Profit & Loss Statement			

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
MOTEL TRADING ACCOUNT							
Income							
Accommodation Income							
-		-		-		-	
-		-		-		-	
Less Expenditure							
3,515		-		3,515		-	
514		-		514		-	
1,617		-		1,617		-	
3,286		-		3,286		-	
-		-		-		-	
2,782		-		2,782		-	
7,277		-		7,277		-	
384		-		384		-	
10,875		-		10,875		-	
2,412		-		2,412		-	
11,668		-		11,668		-	
44,328		-		44,328		-	
Net Profit Transferred to Profit & Loss Statement							
(44,328)		-		(44,328)		-	

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This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
Income							
58,168		4,743		58,168		4,743	
(9,770)		(46,088)		(9,770)		(46,088)	
262,922		128,520		262,922		128,520	
(57,526)		(13,517)		(57,526)		(13,517)	
12,296		7,695		12,296		7,695	
2,688		537		2,688		537	
(44,328)		-		(44,328)		-	
24,969		65,225		24,969		65,225	
8,105		5,672		8,105		5,672	
-		-		-		-	
257,525		152,787		257,525		152,787	
Less Expenditure							
7,920		7,200		7,920		7,200	
-		-		-		-	
14,926		2,290		14,926		2,290	
1,350		1,360		1,350		1,360	
14,516		14,273		14,516		14,273	
5,079		5,420		5,079		5,420	
-		-		-		-	
19,159		17,246		19,159		17,246	
18,962		10,262		18,962		10,262	
7,324		2,605		7,324		2,605	
24,800		26,558		24,800		26,558	
274		56		274		56	
-		300		-		300	
23,640		18,222		23,640		18,222	
15,823		13,198		15,823		13,198	
14,384		9,915		14,384		9,915	
-		-		-		-	
1,224		1,085		1,224		1,085	
36,813		22,453		36,813		22,453	
12,136		743		12,136		743	

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1,747	4,782	Long Service Leave Provision	1,747	4,782
18,906	18,375	Insurance	18,906	18,375
1,724	1,715	Interest Paid	1,724	1,715
2,404	1,300	Printing, Postage & Stationery	2,404	1,300
716	687	Rates & Taxes	716	687
-	-	Rent	-	-
5,955	2,396	Repairs & Maintenance	5,955	2,396
129	129	Security	129	129
1,661	2,964	Superannuation	1,661	2,964
1,063	2,601	Telephone	1,063	2,601
6,192	5,088	Trade Waste	6,192	5,088
-	-	Transport & Travel	-	-
(470)	(178)	Under/ Over Banking	(470)	(178)
46,567	38,053	Wages - Other	46,567	38,053
-	-	Wages - Job Keeper	-	-
4,441	4,600	Workers Compensation	4,441	4,600
2,773	1,913	Water Rates	2,773	1,913
<u>312,138</u>	<u>237,608</u>		<u>312,138</u>	<u>237,608</u>
		Net Profit		
<u>(54,613)</u>	<u>(84,821)</u>	Before Income Tax	<u>(54,613)</u>	<u>(84,821)</u>

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
				Sundry Income			
3,883		3,592		3,883		3592	
535		26		535		26	
4,985		2,482		4,985		2,482	
1,409		116		1,409		116	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
851		99		851		99	
118		73		118		73	
82		-		82		-	
70		-		70		-	
-		-		-		-	
341		219		341		219	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		1,818		-		1,818	
-		56,800		-		56,800	
12,695		-		12,695		-	
-		-		-		-	
<u>24,969</u>		<u>65,225</u>		<u>24,969</u>		<u>65,225</u>	
				Courtesy Bus Expenses			
-		-		-		-	
7,324		2,605		7,324		2,605	
<u>7,324</u>		<u>2,605</u>		<u>7,324</u>		<u>2,605</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
				SUB GROUP INCOME			
				Income			
16,650		7,500		16,650		7,500	
1,616		5,231		1,616		5,231	
-		-		-		-	
1,116		3,589		1,116		3,589	
1,710		487		1,710		487	
<u>21,092</u>		<u>16,806</u>		<u>21,092</u>		<u>16,806</u>	
				Less Expenditure			
10,740		5,202		10,740		5,202	
615		1,964		615		1,964	
-		487		-		487	
500		2,934		500		2,934	
1,132		548		1,132		548	
<u>12,987</u>		<u>11,134</u>		<u>12,987</u>		<u>11,134</u>	
<u>8,105</u>		<u>5,672</u>		<u>8,105</u>		<u>5,672</u>	
				Net Profit Transferred to Profit & Loss Statement			

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
				Entertainment & Promotion Expenses			
-		-		-		-	
10,701		5,095		10,701		5,095	
(7,893)		1,730		(7,893)		1,730	
1,051		1,950		1,051		1,950	
-		-		-		-	
1,125		375		1,125		375	
1,950		1,032		1,950		1,032	
5,887		3,060		5,887		3,060	
-		180		-		180	
-		-		-		-	
10,819		4,800		10,819		4,800	
23,640		18,222		23,640		18,222	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (1 Qtr)	%	Last Year (1 Qtr)	%
				General Expenses			
-		-		-		-	
794		307		794		307	
180		-		180		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
830		553		830		553	
3,075		3,050		3,075		3,050	
183		-		183		-	
866		455		866		455	
2,409		591		2,409		591	
2,575		2,784		2,575		2,784	
-		-		-		-	
92		68		92		68	
2,731		2,106		2,731		2,106	
650		1		650		1	
<u>14,384</u>		<u>9,915</u>		<u>14,384</u>		<u>9,915</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

September 2022

	September 2022		September 2021	
Current Assets				
Cash on Hand	110,000		130,000	
Other Debtors	10,798		1,987	
Cash at Bank	811,650		803,477	
Prepayments	65,926		65,289	
Stock on Hand	112,243	1,110,617	81,650	1,082,403
Non Current Assets				
Golf Course Clearing & Construction	1,110,375		1,061,638	
Less: Amortisation	-895,038	215,337	-877,064	184,574
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	431,970		413,970	
Less: Amortisation	-295,725	136,245	-290,561	123,410
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-245,190	40,679	-239,284	46,585
Bistro Extensions	202,449		202,449	
Less: Accumulated Depreciation	-197,832	4,617	-197,712	4,737
Furniture & Fittings	1,061,827		1,005,939	
Less: Accumulated Depreciation	-478,973	582,854	-492,705	513,234
Motel Furnishings	153,101		0	
Less: Accumulated Depreciation	-19,728	133,372	0	0
Plant & Equipment	685,926		818,040	
Less: Accumulated Depreciation	-924,919	-238,993	-973,644	-155,605
Plant & Equipment - Kitchen	29,417		29,962	
Less: Accumulated Depreciation	-110,331	-80,915	-95,581	-65,619
Poker Machines	195,612		123,151	
Less: Accumulated Depreciation	-84,145	111,467	-47,877	75,274
Leasehold Improvements	2,699,181		2,685,755	
Less: Amortisation	-1,586,586	1,112,596	-1,538,142	1,147,614
Motor Vehicles at Cost	151,499		153,254	
Less: Accumulated Depreciation	-151,499	0	-153,254	0
Right of Use Assets	2,333,888		837,555	
Less: Accumulated Depreciation	-625,954	1,707,934	-724,875	112,680
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		3,885,408		2,147,099
Total Assets		<u>4,996,025</u>		<u>3,229,501</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges	198,579		131,638	
Sub Club Loans	0		0	
Toro Finance	12,146		11,652	
Yamaha Finance	0		5,496	
Lease Liabilities	197,864		87,303	
Debenture	0		0	
Other Income in Advance	0		0	
Poker Machine Tax Rebate	12,885		11,453	
Subscriptions In Advance	32,887		38,279	
Provision for PM Jackpot	12,441		0	
Provision for Annual Leave	69,160		47,403	
Provision for Long Service Leave	49,387	585,349	41,256	374,481
Non-Current Liabilities				
Toro Finance	12,644		24,790	
Yamaha Finance	0		0	
Lease Liabilities	1,512,193		22,625	
Debenture	0		0	
		1,524,837		47,414
Total Liabilities		<u>2,110,186</u>		<u>421,895</u>
Net Assets		<u>2,885,839</u>		<u>2,807,606</u>
Represented By				
Accumulated Funds at start of year		2,940,452		2,892,427
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		(54,613)		(84,821)
		<u>2,885,839</u>		<u>2,807,606</u>

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July 2022 To September 2022

Jul 21 - Sep 21 Oct 21 - Dec 21 Jan 22 - Mar 22 Apr 22 - Jun 22 Jul 22 - Sep 22

BAR TRADING					
Sales					
Spirits	18,776	49,871	55,109	52,965	59,811
Bulk Beer	69,599	152,419	170,845	158,599	155,668
Wine	10,255	26,110	30,104	29,008	27,719
Soft Drinks	4,100	12,507	18,041	13,513	14,753
Sundries	697	328	820	466	439
Bar Sales Points Income	794	1,445	1,342	1,956	1,382
	104,220	242,681	276,263	256,506	259,773
Less: Cost of Goods Sold					
Purchases	49,228	109,179	117,037	114,934	102,736
Freight	1,100	2,276	2,247	2,016	2,240
	50,329	111,455	119,284	116,950	104,976
Gross Profit	53,891	131,225	156,979	139,556	154,797
Gross Profit Percentage	51.7%	54.1%	56.8%	54.4%	59.6%
Add: Other Income					
Rebates	1,987	5,547	6,707	8,910	9,088
Less: Expenditure					
Repairs & Maintenance	396	110	407	(4,180)	427
Depreciation	1,489	1,489	1,456	1,473	1,488
Member Points/ Voucher Expense	-	0	-	-	0
Superannuation	4,477	7,739	8,142	10,173	10,972
Wages	44,773	77,390	81,419	101,734	92,830
	51,135	86,728	91,425	109,201	105,717
Net Profit Transferred to Profit & Loss Statement	4,743	50,044	72,262	39,266	58,168
Wages Percentage	43.0%	31.9%	29.5%	39.7%	35.7%
Net Profit Percentage	4.6%	20.6%	26.2%	15.3%	22.4%

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BISTRO ACCOUNT					
Sales	75,707	187,812	235,800	187,201	186,610
Bistro Sales Points Income	578	1,100	1,111	1,384	991
	<u>76,285</u>	<u>188,912</u>	<u>236,911</u>	<u>188,585</u>	<u>187,601</u>
Less					
Cost of Sales	31,426	93,819	92,787	94,541	91,923
Gross Profit	<u>44,859</u>	<u>95,093</u>	<u>144,123</u>	<u>94,044</u>	<u>95,678</u>
	59%	51%	61%	50%	51%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	467	1,800	2,013	3,503	940
Requisites	2,311	5,303	6,382	9,445	9,555
Electricity & Gas	4,545	4,450	4,481	7,354	6,548
Interest Lease Expense	311	249	216	184	152
Member Points/ Voucher Expense	-	(0)	-	-	0
Superannuation	7,570	9,718	10,261	7,929	8,330
Uniforms	48	-	-	-	-
Wages	75,696	97,180	102,607	79,292	79,338
Wastage	-	-	-	-	585
	<u>90,947</u>	<u>118,700</u>	<u>125,961</u>	<u>107,708</u>	<u>105,447</u>
Net Profit Transferred to Profit & Loss Statement	<u>(46,088)</u>	<u>(23,608)</u>	<u>18,162</u>	<u>(13,664)</u>	<u>(9,770)</u>

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	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22
POKER MACHINE TRADING					
Gross Clearances	588,429	1,035,584	994,079	1,118,577	1,237,772
Poker Machine Sales Points Income	4,516	6,204	4,853	8,593	6,621
Less: Payouts	(421,711)	(793,208)	(696,400)	(805,578)	(958,101)
	171,233	248,579	302,532	321,592	286,291
GST Rebate Received	4,295	4,295	4,295	2,863	4,295
	-	-	-	-	-
	175,528	252,874	306,827	324,456	290,586
Less: Expenditure					
Central Monitoring	3,191	2,686	5,127	4,804	5,081
Depreciation	6,313	6,314	8,736	10,337	10,881
Lease Amortisation	-	-	-	-	-
Licence Fees	-	-	-	4,565	-
Interest Lease Expense	-	-	-	-	-
Member Points/ Voucher Expense	-	(0)	-	-	(0)
Community Surcharge Donations	(5,584)	554	3,265	2,558	(1,279)
Repairs & Maintenance	1,595	2,911	5,433	5,433	5,492
Supplementary Tax	25,411	(6,233)	24,749	31,763	2,196
Superannuation	217	379	385	485	503
TGS payments	-	-	-	-	-
Wages	2,171	3,791	3,848	4,849	4,792
	33,314	10,403	51,542	64,794	27,665
Net Profit Transferred to Profit & Loss Statement	142,215	242,471	255,285	259,662	262,922
Net Profit Percentage	81.0%	95.9%	83.2%	80.0%	90.5%

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	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22
GOLF COURSE ACCOUNT					
Income					
Shop Sales	4,441	5,468	4,942	1,161	1,104
	4,441	5,468	4,942	1,161	1,104
Less: Expenditure					
Purchases	2,055	2,776	3,364	1,008	847
	2,055	2,776	3,364	1,008	847
Gross Profit	2,387	2,692	1,578	153	258
Gross Profit Percentage	54%	49%	32%	13%	23%
Other Income					
Advertising	-	300	1,741	-	-
Competition Fees	335	1,988	290	91	47
Donations	2,180	1,906	438	50	-
Fundraising	-	282	-	-	-
Green Fees	18,100	33,032	27,537	7,361	5,315
Memberships	8,060	16,506	9,777	13,410	8,345
Sponsorships	1,545	2,578	1,885	50	982
Sundry Income	106	175	446	-	-
Interest Income	-	-	-	-	-
Apprenticeship Rebates	3,004	1,779	-	3,015	6,000
Golf Cart Hire	9,532	17,008	16,082	3,677	2,009
	42,864	75,555	58,196	27,654	22,699
Other Expenses					
Affiliation Fees	2,133	2,156	2,719	2,315	2,226
Amortisation of Development Costs	4,241	4,239	4,318	4,684	4,733
Bank Charges	-	-	-	-	-
Depreciation	3,048	2,085	258	197	201
General Expenses	707	751	776	1,159	479
Golf Course Maintenance	22,293	17,823	33,007	31,334	22,227
Golf Cart Lease	-	-	-	-	-
Interest Lease Expense	528	452	374	296	217
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	345	1,045	554	390	345
Presentation & Catering	-	5,020	348	-	-
Sponsorships	-	-	1,581	-	-
Superannuation	2,316	3,593	3,223	3,874	4,725
Telephone	-	-	-	164	328
Uniforms & Clothing	-	120	-	-	-
Wages	23,157	35,933	32,227	38,737	45,001
Wastage	-	-	-	-	-
	58,768	73,218	79,384	83,149	80,482
Net Profit Transferred to Profit & Loss Statement	(13,517)	5,028	(19,611)	(55,342)	(57,526)

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	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22
KENO TRADING ACCOUNT					
Income					
Commissions Received	8,167	17,711	18,902	16,203	13,192
Bonus Commission	-	-	-	-	-
	<u>8,167</u>	<u>17,711</u>	<u>18,902</u>	<u>16,203</u>	<u>13,192</u>
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	307	368	625	1,446	730
Wages	150	150	150	150	150
Superannuation	15	15	15	15	16
	<u>472</u>	<u>533</u>	<u>790</u>	<u>1,611</u>	<u>895</u>
Net Profit Transferred to Profit & Loss Statement	<u>7,695</u>	<u>17,178</u>	<u>18,112</u>	<u>14,592</u>	<u>12,296</u>
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	702	-	2,087	2,044	2,854
	<u>702</u>	<u>-</u>	<u>2,087</u>	<u>2,044</u>	<u>2,854</u>
Less: Expenditure					
TAB Expenses	-	-	35	25	-
Wages	150	150	150	150	150
Superannuation	15	15	15	15	16
	<u>165</u>	<u>165</u>	<u>200</u>	<u>190</u>	<u>166</u>
Net Profit (Loss) Transferred to Profit & Loss Statement	<u>537</u>	<u>(165)</u>	<u>1,886</u>	<u>1,853</u>	<u>2,688</u>

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MOTEL TRADING ACCOUNT	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22
Income					
Accommodation Income					-
	-	-	-	-	-
Less: Expenditure					
Advertising	-	-	-	1,120	3,515
Consumables	-	-	-	-	514
Electricity & Gas	-	-	-	-	1,617
Minor Equipment	-	-	-	9,439	3,286
Insurance	-	-	-	1,502	-
Repairs & Maintenance	-	-	-	23	2,782
Depreciation	-	-	923	11,528	7,277
Postage, Printing and Stationery	-	-	43	-	384
Lease Amortisation Expense	-	-	-	495	10,875
Interest Lease Expense	-	-	-	109	2,412
Motel Wages	-	-	-	-	11,668
	-	-	966	24,215	44,328
Net Profit (Loss) Transferred to Profit & Loss Statement	-	-	(966)	(24,215)	(44,328)

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	Jul 21 - Sep 21	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22
Income					
Profit (Loss) from Bar Trading	4,743	50,044	72,262	39,266	58,168
Profit (Loss) from Bistro Account	(46,088)	(23,608)	18,162	(13,664)	(9,770)
Profit (Loss) from Poker Machine Trading	142,215	242,471	255,285	259,662	262,922
Profit (Loss) from Golf Course Trading	(13,517)	5,028	(19,611)	(55,342)	(57,526)
Profit (Loss) from Keno Trading	7,695	17,178	18,112	14,592	12,296
Profit (Loss) from TAB Trading	537	(165)	1,886	1,853	2,688
Profit (Loss) from Motel Trading	-	-	(966)	(24,215)	(44,328)
Sundry Income	65,225	38,909	34,929	23,824	24,969
Sub Group Income	5,672	3,015	10,613	5,517	8,105
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	166,483	332,873	390,672	251,493	257,525
Less Expenditure					
Accounting Services	7,200	7,200	7,200	7,200	7,920
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	2,290	3,432	2,906	1,966	14,926
Affiliation Fees	1,360	1,375	1,345	1,360	1,350
Amortisation	14,273	14,606	14,148	14,263	14,516
Bank Charges	5,420	2,763	3,965	3,837	5,079
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	17,246	17,245	19,159	19,159	19,159
Cleaning Materials & Laundry	10,262	15,950	20,509	18,962	18,962
Courtesy Bus Expenses	2,605	6,993	3,422	7,981	7,324
Depreciation	26,558	25,585	24,821	24,949	24,800
Directors Expenses	56	875	327	663	274
Donations	300	65	-	129	-
Entertainment & Promotion Expenses	18,222	14,911	23,741	27,587	23,640
Electricity & Gas	13,198	15,481	16,105	14,827	15,823
General Expenses	23,610	48,430	26,717	15,465	14,384
Honorarium Expense	-	-	-	-	-
Leasing Charges	1,085	920	920	920	1,224
Lease Amortisation	22,453	22,454	21,074	32,810	36,813
Lease Interest Expense	743	523	301	1,750	12,136
Long Service and Annual Leave Provision	4,782	(2,476)	7,651	3,886	1,747
Insurance	18,375	16,892	18,495	18,701	18,906
Interest Paid	1,715	1,759	1,759	1,740	1,724
Printing, Postage & Stationery	1,300	1,146	881	1,488	2,404
Rates & Taxes	687	694	679	687	716
Rent	-	-	-	-	-

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Repairs & Maintenance	2,396	1,892	4,980	5,292	5,955
Security	129	439	295	332	129
Superannuation	2,964	2,921	4,034	2,616	1,661
Telephone	2,601	2,529	2,542	(6,521)	1,063
Trade Waste	5,088	5,246	5,333	5,783	6,192
Transport & Travel	-	-	-	-	-
Under/ Over Banking	(178)	(284)	(1,014)	(653)	(470)
Wages - Other	38,053	44,303	43,931	35,371	46,567
Wages - Job Keeper	-	-	-	-	-
Workers Compensation	4,600	4,600	4,345	11,669	4,441
Water Rates	1,913	3,409	2,863	2,661	2,773
	251,303	281,879	283,434	276,879	312,138
Net Profit					
Before Income Tax	(84,821)	50,994	107,239	(25,386)	(54,613)

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Sundry Income - (Note 1)					
Members Subscriptions	3,592	5,338	3,377	4,407	3,883
Other Commissions	26	428	124	985	535
ATM Commissions	2,482	4,186	4,919	5,040	4,985
Auditorium Hire	116	3,269	1,545	873	1,409
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	-	-	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	99	92	113	120	851
Insurance Recoveries	73	-	27	-	118
Advertising Income	-	82	-	55	82
Donations	-	67	250	232	70
Entertainment	-	-	-	-	-
Sundry Income	219	597	93	1,021	341
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	24,480	-	-
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	1,818	-	-	-	-
Financial Support Grant	56,800	24,850	-	-	-
Flood Recovery Grant	-	-	-	11,093	12,695
TGS Capital Reimbursements	-	-	-	-	-
	65,225	38,909	34,929	23,824	24,969
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	-
Other Expenses	2,605	6,993	3,422	7,981	7,324
	2,605	6,993	3,422	7,981	7,324

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Sub Group Income					
Income					
Callala RSL Bowling Club Income	7,500	13,742	16,594	14,029	16,650
Mens Golf Income	5,231	4,404	2,724	1,655	1,616
Womens Golf Income	-	-	-	-	-
Vets Golf Income	3,589	4,357	2,990	998	1,116
Fishing Club Income	487	986	1,328	1,110	1,710
	16,806	23,489	23,635	17,792	21,092
Less Expenditure					
Callala RSL Bowling Club Expenses	5,202	10,945	7,512	9,569	10,740
Mens Golf Expenses	1,964	4,103	1,678	763	615
Womens Golf Expenses	487	163	104	-	-
Vets Golf Expenses	2,934	4,006	2,331	942	500
Fishing Club Expenses	548	1,257	1,397	1,001	1,132
	11,134	20,475	13,022	12,275	12,987
Net Profit Transferred to Profit & Loss Statement	5,672	3,015	10,613	5,517	8,105
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	0	135	500	8	0
Entertainment	5095	9073	9215	10887	10701
Raffle	1,730	(6,945)	(3,505)	(3,319)	(7,893)
Bingo	1,950	1,007	1,724	1,094	1,051
Kids Club	0	0	0	0	0
Major Draw	375	1,125	1,125	1,125	1,125
Members Birthday	1,032	897	903	1,664	1,950
National Poker League	3,060	5,040	4,431	5,761	5,887
Promotions	180	40	-	-	-
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	4,800	4,538	9,348	10,367	10,819
	18,222	14,911	23,741	27,587	23,640

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General Expenses - (Note 4)					
AGM Election Expenses	-	-	-	-	-
Computer Expenses	307	327	445	686	794
Consultancy	-	-	-	-	180
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	553	830	830	830	830
Hygiene	3,050	2,594	2,392	1,123	3,075
Legal Fees	-	-	-	-	183
Licence Fees	14,150	13,997	15,578	944	866
Lucky Badge	591	3,727	1,182	7,182	2,409
Safety	2,784	24,357	2,649	1,570	2,575
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	68	332	1,412	(318)	92
Subscriptions	2,106	2,265	2,223	2,229	2,731
Sundry Expenses	1	0	6	1,219	650
	23,610	48,430	26,717	15,465	14,384

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING SEPTEMBER 2022

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	58,168	4,743	53,425	58,168	4,743	53,425
Bistro Net Profit	(9,770)	(46,088)	36,318	(9,770)	(46,088)	36,318
Poker Machines Net Profit	262,922	128,520	134,402	262,922	128,520	134,402
Golf Course Net Profit	(57,526)	(13,517)	(44,009)	(57,526)	(13,517)	(44,008)
Keno Net Profit	12,296	7,695	4,601	12,296	7,695	4,601
TAB Net Profit	2,688	537	2,151	2,688	537	2,151
Other Net Income	(11,254)	70,897	(82,151)	(11,254)	70,897	(82,151)
Total Net Income	257,525	152,787	104,738	257,525	152,787	104,738
<u>Less General Expenses</u>						
Courtesy Bus Expenses	7,324	2,605	4,719	7,324	2,605	4,719
Depreciation	51,886	51,681	205	51,886	51,681	205
Entertainment & Promotion Expenses	23,640	18,222	5,418	23,640	18,222	5,418
Interest	1,724	1,715	10	1,724	1,715	10
Other Wages & Super	52,669	40,839	11,830	47,758	40,839	6,919
Other Expenses	174,895	122,547	52,347	179,806	122,547	57,259
	312,138	237,608	74,530	312,138	237,608	74,530
Net Profit/(Loss)	(54,613)	(84,821)	30,208	(54,613)	(84,821)	30,208
Add Back:						
Depreciation	51,886	51,681	205	51,886	51,681	205
Interest	1,724	1,715	10	1,724	1,715	10
Net Profit before Depreciation and Interest (EBITDA)	(1,003)	(31,425)	30,423	(1,003)	(31,425)	30,423
Less:						
Loan Repayments	41,658	56,159	(14,502)	41,658	56,159	(14,502)
Capital Expenditure	34,151	64,220	(30,069)	34,151	64,220	(30,069)
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	(76,811)	(151,805)	74,994	(76,811)	(151,805)	74,994

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING SEPTEMBER 2022

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Storm Water Drainage	4,200	
Signage: Compliance signs	2,195	
Signage: Display Boards and Directors Boards	3,040	
Website Development (Club)	2,187	
Blaupunkt Tv	315	
Cables and Power Supply to Camera in Smokers Area	409	
Generator	1,295	
Replace Alarm Detector	1,241	
Replace Smoke Detectors, Emergency and Exit Lights	1,169	
Hisense TV	677	
Installation of Contactors for Air Conditioner Systems	865	
Apuro Electric Quartz Salamander Grill	580	
2 x Valve Boxes	1,084	
Spreader	398	
Installation of TV Brackets	900	
2 x Webber BBQ's	988	
Motel Sign DA Application	2,795	
Supply & Install Visionline RFID Access Control System	4,879	
Irons	1,032	
Fridges	535	
Asus Vivobook	1,867	
Reception Desk	1,499	
	34,151	34,151

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES
(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	92,830	44,773	48,058
Course	45,001	23,157	21,845
Poker Machines	4,792	2,171	2,621
Bistro	79,338	75,696	3,642
Bus	-	-	-
Other Wages	46,567	38,053	8,513
Jobkeeper Wages	-	-	-
Superannuation	26,224	17,574	8,650
Workers Compensation Insurance	4,441	4,600	(158)
Total	299,193	206,024	93,170

Note: wages and associated costs for year-to-date are up on last year by: \$93,170 45.2%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year	Last Year	Variance	
Bar	32%	259,773	104,220	155,553	149%
Bistro	23%	186,610	75,707	110,903	146%
Course	3%	23,803	42,864	(19,061)	-44%
Poker Machines	36%	290,586	175,528	115,058	66%
Keno	2%	13,192	8,167	5,025	62%
TAB	0%	2,854	702	2,151	306%
Other Income	3%	24,969	65,225	(40,256)	-62%
Total		<u>801,787</u>	<u>472,414</u>	<u>329,373</u>	

Note: total gross revenue for the year is up on last year by : 69.72%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".
 Current year EBITDAR for Callala this year is: **(\$1,003)** 0% **(\$31,425)** -7% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 30 SEPTEMBER 2022

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	10,227	26,283	(16,056)
- CBA Savings Account	-	-	-
- Bendigo Accounts	136,912	86,092	50,820
- Bendigo Savings Account	601,261	700,413	(99,152)
- Other bank accounts (including sub groups)	-	-	-
- Cash on hand	110,000	110,000	-
	<u>858,400</u>	<u>922,788</u>	<u>(64,388)</u>

Stock on Hand

- Stock on Hand	112,243	86,195	26,048
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LOAN ACCOUNT BALANCES

- Toro Finance	24,790	27,748	(2,958)
- Yamaha Finance	-	-	-
- Debentures	-	-	-
- Lease Liabilities	1,063,983	1,088,321	(24,338)
	<u>1,088,773</u>	<u>1,116,069</u>	<u>(27,296)</u>

CREDITORS & ACCRUED EXPENSES

	198,579	240,150	(41,571)
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	69,160	54,393	14,767
- Long Service Leave	49,387	47,641	1,746
	<u>118,547</u>	<u>102,034</u>	<u>16,513</u>