

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 31st December 2022



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
October 2022 To December 2022

Current Period				Year To Date			
This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
BAR TRADING							
Sales							
59,299		49,871		119,110		68,647	
194,690		152,419		350,358		222,018	
34,535		26,110		62,254		36,365	
19,289		12,507		34,043		16,607	
1,704		328		2,143		1,024	
1,332		1,445		2,714		2,239	
<u>310,849</u>		<u>242,681</u>		<u>570,622</u>		<u>346,900</u>	
Less: Cost of Goods Sold							
143,396		109,179		246,131		158,408	
2,710		2,276		4,949		3,376	
<u>146,105</u>		<u>111,455</u>		<u>251,081</u>		<u>161,784</u>	
<u>164,743</u>	56.5%	<u>131,225</u>	56.4%	<u>319,541</u>	59.5%	<u>185,116</u>	55.5%
Gross Profit							
Gross Profit Percentage							
Add: Other Income							
10,811		5,547		19,899		7,535	
Less: Expenditure							
-		110		427		506	
1,027		1,489		2,515		2,978	
-		0		0		0	
10,079		7,739		21,051		12,216	
95,991	29.8%	77,390	31.2%	188,822	32.0%	122,163	34.5%
<u>107,097</u>		<u>86,728</u>		<u>212,815</u>		<u>137,863</u>	
<u>68,457</u>	21.3%	<u>50,044</u>	20.2%	<u>126,625</u>	21.4%	<u>54,788</u>	15.5%
Net Profit Transferred to Profit & Loss Statement							

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This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
				BISTRO ACCOUNT			
271,946		187,812		458,556		263,519	
1,112		1,100		2,103		1,678	
<u>273,058</u>		<u>188,912</u>		<u>460,659</u>		<u>265,198</u>	
				Less			
131,771		93,819		223,694		125,246	
141,287	52%	95,093	51%	236,964	52%	139,952	53%
				Add: Other Income			
-		-		-		-	
				Less: Expenditure			
587		1,800		1,527		2,267	
10,514		5,303		20,069		7,614	
5,594		4,450		12,142		8,995	
117		249		268		560	
-		(0)		0		(0)	
10,929		9,718		19,260		17,288	
-		-		-		48	
104,089	38.12%	97,180	51.44%	183,427	39.82%	172,876	65.19%
-		-		585		-	
<u>131,830</u>		<u>118,700</u>		<u>237,277</u>		<u>209,648</u>	
9,457	3.46%	(23,608)	-12.50%	(313)	-0.07%	(69,695)	-26.28%

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		POKER MACHINE TRADING			
1,234,510	1,035,584	Gross Clearances	2,472,282	1,624,013	
5,313	6,204	Poker Machine Sales Points Income	11,934	10,720	
(876,463)	(793,208)	Less: Payouts	(1,834,564)	(1,214,920)	
363,361	248,579		649,652	419,813	
4,295	4,295	GST Rebate Received	8,590	8,590	
-	-	Lease Relief Income (TGS)	-	-	
367,656	252,874		658,242	428,403	
		Less: Expenditure			
5,015	2,686	Central Monitoring	10,097	5,877	
10,878	6,314	Depreciation	21,759	12,627	
-	-	Lease Amortisation	-	-	
-	13,695	Licence Fees	-	27,390	
-	-	Interest Lease Expense	-	-	
-	(0)	Member Points/ Voucher Expense	(0)	(0)	
2,958	554	Community Surcharge Donations	1,679	(5,030)	
5,492	2,911	Repairs & Maintenance	10,983	4,507	
43,700	(6,233)	Supplementary Tax	45,895	19,178	
476	379	Superannuation	979	596	
-	-	TGS payments	-	-	
4,537	3,791	Wages	9,328	5,962	
73,055	24,099		100,720	71,107	
294,600	228,776	Net Profit Transferred to Profit & Loss Statement	557,522	357,295	
23.86%	22.09%		22.55%	22.00%	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
GOLF COURSE ACCOUNT							
Sales							
4,614		5,468		5,718		9,909	
4,614		5,468		5,718		9,909	
Less: Cost of Goods Sold							
2,290		2,776		3,137		4,831	
2,290		2,776		3,137		4,831	
2,323	50.4%	2,692	49.2%	2,581	45.1%	5,078	51.2%
Gross Profit							
Gross Profit Percentage							
Income							
-		300		-		300	
208		1,988		255		2,324	
-		1,906		-		4,086	
-		282		-		282	
26,383		33,032		31,698		51,132	
8,808		16,506		17,153		24,566	
-		2,578		982		4,124	
193		175		193		281	
-		-		-		-	
-		1,779		6,000		4,784	
15,514		17,008		17,523		26,540	
51,105		75,555		73,804		118,418	

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2,560	2,156	Less: Expenditure		
4,493	4,239	Affiliation Fees	4,785	4,289
-	-	Amortisation of Development Costs	9,226	8,480
202	2,085	Bank Charges	-	-
1,036	751	Depreciation	403	5,133
41,378	17,823	General Expenses	1,515	1,459
-	-	Golf Course Maintenance	63,605	40,117
168	-	Golf Cart Lease	-	-
136	452	Golf Cart Insurance	168	-
-	-	Interest Lease Expense	353	980
731	1,045	Link Fees	-	-
431	5,020	Postage, Printing & Stationery	1,076	1,390
-	-	Presentation & Catering	431	5,020
4,093	3,593	Sponsorships	-	-
231	-	Superannuation	8,818	5,909
-	120	Telephone	559	-
38,984	35,933	Uniforms & Clothing	-	120
-	-	Wages	83,985	59,089
94,443	73,218	Wastage	-	-
(41,015)	5,028	Net Profit Transferred to Profit & Loss Statement	<u>174,925</u>	<u>131,986</u>
			<u>(98,541)</u>	<u>(8,489)</u>

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This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
KENO TRADING ACCOUNT							
Income							
15,180		17,711		28,372		25,878	
5,715		-		5,715		-	
<u>20,894</u>		<u>17,711</u>		<u>34,086</u>		<u>25,878</u>	
Less Expenditure							
856		368		1,585		675	
150		150		300		300	
16		15		32		30	
<u>1,022</u>		<u>533</u>		<u>1,917</u>		<u>1,005</u>	
<u>19,873</u>		<u>17,178</u>		<u>32,169</u>		<u>24,874</u>	
TAB TRADING ACCOUNT							
Income							
-		-		-		-	
2,977		-		5,831		702	
<u>2,977</u>		<u>-</u>		<u>5,831</u>		<u>702</u>	
Less: Expenditure							
-		-		-		-	
150		150		300		300	
16		15		32		30	
<u>166</u>		<u>165</u>		<u>332</u>		<u>330</u>	
<u>2,812</u>		<u>(165)</u>		<u>5,500</u>		<u>372</u>	

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This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
MOTEL TRADING ACCOUNT							
Income							
2,528		-		2,528		-	
2,528		-		2,528		-	
Less Expenditure							
14,028		-		17,543		-	
1,377		-		1,377		-	
3,400		-		3,914		-	
7,127		-		10,413		-	
2,973		-		2,973		-	
4,154		-		6,935		-	
7,595		-		14,872		-	
769		-		1,152		-	
-		-		-		-	
32,018		-		42,893		-	
6,739		-		9,151		-	
12,429	492%	-		24,097	953%	-	
- 1,705		-		88		-	
142		-		142		-	
36		-		36		-	
616		-		616		-	
91,697		-		136,025		-	
(89,169)		-		(133,497)		-	
Net Profit Transferred to Profit & Loss Statement							

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This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
Income							
68,457		50,044		126,625		54,788	
9,457		(23,608)		(313)		(69,695)	
294,600		228,776		557,522		357,295	
(41,015)		5,028		(98,541)		(8,489)	
19,873		17,178		32,169		24,874	
2,812		(165)		5,500		372	
(89,169)		-		(133,497)		-	
15,207		38,909		40,177		104,134	
5,833		3,015		13,939		8,687	
-		-		-		-	
286,055		319,177		543,580		471,965	
Less Expenditure							
9,420		7,200		17,340		14,400	
-		-		-		-	
2,663		3,432		17,589		5,722	
1,365		1,375		2,714		2,734	
14,667		14,376		29,183		28,649	
4,982		2,993		10,061		8,413	
-		-		-		-	
19,159		17,245		38,318		34,491	
23,568		15,950		42,530		26,212	
7,207		6,993		14,531		9,598	
25,819		25,585		50,619		52,143	
1,033		875		1,307		931	
1,268		65		1,268		365	
21,090		14,911		44,729		33,132	
16,042		15,481		31,866		28,679	
20,785		34,734		35,169		44,649	
-		-		-		-	
920		920		2,144		2,005	
37,173		22,454		73,986		44,907	
12,129		523		24,265		1,266	

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(3,766)	(2,476)	Long Service Leave Provision	(2,020)	2,306
16,440	16,892	Insurance	35,347	35,267
1,511	1,759	Interest Paid	3,235	3,473
1,798	1,146	Printing, Postage & Stationery	4,202	2,445
724	694	Rates & Taxes	1,441	1,381
-	-	Rent	-	-
8,106	1,892	Repairs & Maintenance	14,061	4,288
700	439	Security	829	568
3,953	2,921	Superannuation	5,615	5,885
1,852	2,529	Telephone	2,914	5,130
5,879	5,246	Trade Waste	12,072	10,335
-	-	Transport & Travel	-	-
1,348	(284)	Under/ Over Banking	878	(462)
41,389	44,303	Wages - Other	87,956	82,356
-	-	Wages - Job Keeper	-	-
4,441	4,600	Workers Compensation	8,883	9,200
3,487	3,409	Water Rates	6,260	5,323
<u>307,152</u>	<u>268,184</u>		<u>619,290</u>	<u>505,792</u>
		Net Profit		
<u>(21,097)</u>	<u>50,994</u>	Before Income Tax	<u>(75,710)</u>	<u>(33,827)</u>

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
				Sundry Income			
3,882		5,338		7,765		8930	
368		428		903		454	
3,637		4,186		8,622		6,668	
977		3,269		2,386		3,385	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
911		92		1,762		191	
-		-		118		73	
136		82		218		82	
15		67		85		67	
-		-		-		-	
5,280		597		5,621		816	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		1,818	
-		24,850		-		81,650	
-		-		12,695		-	
-		-		-		-	
<u>15,207</u>		<u>38,909</u>		<u>40,177</u>		<u>104,134</u>	
				Courtesy Bus Expenses			
-		-		-		-	
7,207		6,993		14,531		9,598	
<u>7,207</u>		<u>6,993</u>		<u>14,531</u>		<u>9,598</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
SUB GROUP INCOME							
Income							
18,312		13,742		34,962		21,242	
2,825		4,404		4,442		9,635	
-		-		-		-	
2,360		4,357		3,476		7,946	
2,300		986		4,010		1,473	
<u>25,798</u>		<u>23,489</u>		<u>46,890</u>		<u>40,296</u>	
Less Expenditure							
14,521		10,945		25,261		16,148	
1,305		4,103		1,920		6,067	
50		163		50		650	
1,275		4,006		1,775		6,940	
2,813		1,257		3,945		1,805	
<u>19,964</u>		<u>20,475</u>		<u>32,951</u>		<u>31,609</u>	
<u>5,833</u>		<u>3,015</u>		<u>13,939</u>		<u>8,687</u>	
Net Profit Transferred to Profit & Loss Statement							

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
				Entertainment & Promotion Expenses			
(1,776)		135		(1,776)		135	
11,980		9,073		22,681		14,168	
(7,767)		(6,945)		(15,659)		(5,214)	
616		1,007		1,667		2,957	
-		-		-		-	
1,018		1,125		2,143		1,500	
1,868		897		3,818		1,929	
5,431		5,040		11,318		8,100	
-		40		-		220	
-		-		-		-	
9,719		4,538		20,539		9,338	
<u>21,090</u>		<u>14,911</u>		<u>44,729</u>		<u>33,132</u>	

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This Year	%	Last Year	%	This Year (2 Qtrs)	%	Last Year (2 Qtrs)	%
General Expenses							
-		-		-		-	
2,488		327		3,282		635	
-		-		180		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
830		830		1,660		1,383	
1,229		2,594		4,304		5,644	
229		-		412		-	
1,656		302		2,521		757	
5,864		3,727		8,273		4,318	
3,934		24,357		6,509		27,141	
-		-		-		-	
2,498		332		2,590		400	
1,663		2,265		4,394		4,371	
395		0		1,045		1	
<u>20,785</u>		<u>34,734</u>		<u>35,169</u>		<u>44,649</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

December 2022

	December 2022		December 2021	
Current Assets				
Cash on Hand		120,200		130,000
Other Debtors		12,712		6,646
Cash at Bank		788,426		937,127
Prepayments		69,191		133,084
Stock on Hand		132,051	1,122,580	80,741
				1,287,598
Non Current Assets				
Golf Course Clearing & Construction	1,101,643		1,061,638	
Less: Amortisation	-899,531	202,111	-881,303	180,335
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	452,970		431,970	
Less: Amortisation	-297,145	155,825	-291,790	140,181
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-246,217	39,652	-240,773	45,096
Bistro Extensions	202,449		202,449	
Less: Accumulated Depreciation	-197,862	4,587	-197,742	4,707
Furniture & Fittings	1,069,108		1,034,045	
Less: Accumulated Depreciation	-479,653	589,455	-495,892	538,153
Motel Furnishings	153,101		0	
Less: Accumulated Depreciation	-27,323	125,777	0	0
Plant & Equipment	685,926		818,040	
Less: Accumulated Depreciation	-946,585	-260,659	-994,668	-176,629
Plant & Equipment - Kitchen	29,417		29,962	
Less: Accumulated Depreciation	-113,975	-84,559	-99,706	-69,744
Poker Machines	195,612		123,151	
Less: Accumulated Depreciation	-95,023	100,589	-54,191	68,960
Leasehold Improvements	2,721,893		2,685,755	
Less: Amortisation	-1,599,833	1,122,060	-1,551,289	1,134,467
Motor Vehicles at Cost	151,499		153,254	
Less: Accumulated Depreciation	-151,499	0	-153,254	0
Right of Use Assets	2,347,212		837,555	
Less: Accumulated Depreciation	-695,145	1,652,067	-747,329	90,226
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		3,807,121		2,115,967
Total Assets		<u>4,929,701</u>		<u>3,403,565</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges		197,217		291,271
Sub Club Loans		0		0
Toro Finance		12,272		11,774
Yamaha Finance		0		3,144
Lease Liabilities		193,723		70,266
Debenture		0		0
Other Income in Advance		0		0
Poker Machine Tax Rebate		8,590		7,158
Subscriptions In Advance		37,396		31,472
Provision for PM Jackpot		13,106		0
Provision for Annual Leave		71,903		57,177
Provision for Long Service Leave		42,900	577,109	36,441
				508,702
Non-Current Liabilities				
Toro Finance		9,528		21,800
Yamaha Finance		0		0
Lease Liabilities		1,478,322		14,462
Debenture		0		0
		<u>1,487,850</u>		<u>36,263</u>
Total Liabilities		<u>2,064,959</u>		<u>544,965</u>
Net Assets		<u>2,864,742</u>		<u>2,858,600</u>
Represented By				
Accumulated Funds at start of year		2,940,452		2,892,427
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		(75,710)		(33,827)
		<u>2,864,742</u>		<u>2,858,600</u>

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Oct 21 - Dec 21 Jan 22 - Mar 22 Apr 22 - Jun 22 Jul 22 - Sep 22 Oct 22 - Dec 22

BAR TRADING					
Sales					
Spirits	49,871	55,109	52,965	59,811	59,299
Bulk Beer	152,419	170,845	158,599	155,668	194,690
Wine	26,110	30,104	29,008	27,719	34,535
Soft Drinks	12,507	18,041	13,513	14,753	19,289
Sundries	328	820	466	439	1,704
Bar Sales Points Income	1,445	1,342	1,956	1,382	1,332
	242,681	276,263	256,506	259,773	310,849
Less: Cost of Goods Sold					
Purchases	109,179	117,037	114,934	102,736	143,396
Freight	2,276	2,247	2,016	2,240	2,710
	111,455	119,284	116,950	104,976	146,105
Gross Profit	131,225	156,979	139,556	154,797	164,743
Gross Profit Percentage	52.9%	55.5%	52.6%	57.6%	51.2%
Add: Other Income					
Rebates	5,547	6,707	8,910	9,088	10,811
Less: Expenditure					
Repairs & Maintenance	110	407	(4,180)	427	-
Depreciation	1,489	1,456	1,473	1,488	1,027
Member Points/ Voucher Expense	0	-	-	0	-
Superannuation	7,739	8,142	10,173	10,972	10,079
Wages	77,390	81,419	101,734	92,830	95,991
	86,728	91,425	109,201	105,717	107,097
Net Profit Transferred to Profit & Loss Statement	50,044	72,262	39,266	58,168	68,457
Wages Percentage	31.9%	29.5%	39.7%	35.7%	30.9%
Net Profit Percentage	20.6%	26.2%	15.3%	22.4%	22.0%

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BISTRO ACCOUNT					
Sales	187,812	235,800	187,201	186,610	271,946
Bistro Sales Points Income	1,100	1,111	1,384	991	1,112
	188,912	236,911	188,585	187,601	273,058
Less					
Cost of Sales	93,819	92,787	94,541	91,923	131,771
Gross Profit	95,093	144,123	94,044	95,678	141,287
	51%	61%	50%	51%	52%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	1,800	2,013	3,503	940	587
Requisites	5,303	6,382	9,445	9,555	10,514
Electricity & Gas	4,450	4,481	7,354	6,548	5,594
Interest Lease Expense	249	216	184	152	117
Member Points/ Voucher Expense	(0)	-	-	0	-
Superannuation	9,718	10,261	7,929	8,330	10,929
Uniforms	-	-	-	-	-
Wages	97,180	102,607	79,292	79,338	104,089
Wastage	-	-	-	585	-
	118,700	125,961	107,708	105,447	131,830
Net Profit Transferred to Profit & Loss Statement	(23,608)	18,162	(13,664)	(9,770)	9,457
Wages Percentage	51.4%	43.3%	42.0%	42.3%	38.1%
Net Profit Percentage	-12.5%	7.7%	-7.2%	-5.2%	3.5%

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	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22
POKER MACHINE TRADING					
Gross Clearances	1,035,584	994,079	1,118,577	1,237,772	1,234,510
Poker Machine Sales Points Income	6,204	4,853	8,593	6,621	5,313
Less: Payouts	(793,208)	(696,400)	(805,578)	(958,101)	(876,463)
	248,579	302,532	321,592	286,291	363,361
GST Rebate Received	4,295	4,295	2,863	4,295	4,295
	-	-	-	-	-
	252,874	306,827	324,456	290,586	367,656
Less: Expenditure					
Central Monitoring	2,686	5,127	4,804	5,081	5,015
Depreciation	6,314	8,736	10,337	10,881	10,878
Lease Amortisation	-	-	-	-	-
Licence Fees	-	13,695	4,565	-	-
Interest Lease Expense	-	-	-	-	-
Member Points/ Voucher Expense	(0)	-	-	(0)	-
Community Surcharge Donations	554	3,265	2,558	(1,279)	2,958
Repairs & Maintenance	2,911	5,433	5,433	5,492	5,492
Supplementary Tax	(6,233)	24,749	31,763	2,196	43,700
Superannuation	379	385	485	503	476
TGS payments	-	-	-	-	-
Wages	3,791	3,848	4,849	4,792	4,537
	10,403	65,237	64,794	27,665	73,055
Net Profit Transferred to Profit & Loss Statement	242,471	241,590	259,662	262,922	294,600
Net Profit Percentage	95.9%	78.7%	80.0%	90.5%	80.1%

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	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22
GOLF COURSE ACCOUNT					
Income					
Shop Sales	5,468	4,942	1,161	1,104	4,614
	5,468	4,942	1,161	1,104	4,614
Less: Expenditure					
Purchases	2,776	3,364	1,008	847	2,290
	2,776	3,364	1,008	847	2,290
Gross Profit	2,692	1,578	153	258	2,323
Gross Profit Percentage	49%	32%	13%	23%	50%
Other Income					
Advertising	300	1,741	-	-	-
Competition Fees	1,988	290	91	47	208
Donations	1,906	438	50	-	-
Fundraising	282	-	-	-	-
Green Fees	33,032	27,537	7,361	5,315	26,383
Memberships	16,506	9,777	13,410	8,345	8,808
Sponsorships	2,578	1,885	50	982	-
Sundry Income	175	446	-	-	193
Interest Income	-	-	-	-	-
Apprenticeship Rebates	1,779	-	3,015	6,000	-
Golf Cart Hire	17,008	16,082	3,677	2,009	15,514
	75,555	58,196	27,654	22,699	51,105
Other Expenses					
Affiliation Fees	2,156	2,719	2,315	2,226	2,560
Amortisation of Development Costs	4,239	4,318	4,684	4,733	4,493
Bank Charges	-	-	-	-	-
Depreciation	2,085	258	197	201	202
General Expenses	751	776	1,159	479	1,036
Golf Course Maintenance	17,823	33,007	31,334	22,227	41,378
Golf Cart Lease	-	-	-	-	-
Golf Cart Insurance	-	-	-	-	168
Interest Lease Expense	452	374	296	217	136
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	1,045	554	390	345	731
Presentation & Catering	5,020	348	-	-	431
Sponsorships	-	1,581	-	-	-
Superannuation	3,593	3,223	3,874	4,725	4,093
Telephone	-	-	164	328	231
Uniforms & Clothing	120	-	-	-	-
Wages	35,933	32,227	38,737	45,001	38,984
Wastage	-	-	-	-	-
	73,218	79,384	83,149	80,482	94,443
Net Profit Transferred to Profit & Loss Statement	5,028	(19,611)	(55,342)	(57,526)	(41,015)

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	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22
KENO TRADING ACCOUNT					
Income					
Commissions Received	17,711	18,902	16,203	13,192	15,180
Bonus Commission	-	-	-	-	5,715
	17,711	18,902	16,203	13,192	20,894
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	368	625	1,446	730	856
Wages	150	150	150	150	150
Superannuation	15	15	15	16	16
	533	790	1,611	895	1,022
Net Profit Transferred to Profit & Loss Statement	17,178	18,112	14,592	12,296	19,873
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	-	2,087	2,044	2,854	2,977
	-	2,087	2,044	2,854	2,977
Less: Expenditure					
TAB Expenses	-	35	25	-	-
Wages	150	150	150	150	150
Superannuation	15	15	15	16	16
	165	200	190	166	166
Net Profit (Loss) Transferred to Profit & Loss Statement	(165)	1,886	1,853	2,688	2,812

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MOTEL TRADING ACCOUNT					
Income					
Accommodation Income				-	2,528
	-	-	-	-	2,528
Less: Expenditure					
Advertising	-	-	1,120	3,515	14,028
Computer Expenses	-	-	-	-	1,377
Electricity & Gas	-	-	-	514	3,400
Minor Equipment	-	-	9,439	3,286	7,127
Insurance	-	-	1,502	-	2,973
Repairs & Maintenance	-	-	23	2,782	4,154
Depreciation	-	923	11,528	7,277	7,595
Postage, Printing and Stationery	-	43	-	384	769
Motel Booking Site Commission	-	-	-	-	-
Lease Amortisation Expense	-	-	495	10,875	32,018
Interest Lease Expense	-	-	109	2,412	6,739
Motel Wages	-	-	-	11,668	12,429
Motel Supplies	-	-	-	1,617	(1,705)
Telephone	-	-	-	-	142
Vouchers	-	-	-	-	36
Water Rates	-	-	-	-	616
	-	966	24,215	44,328	91,697
Net Profit (Loss) Transferred to					
Profit & Loss Statement	-	(966)	(24,215)	(44,328)	(89,169)

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	Oct 21 - Dec 21	Jan 22 - Mar 22	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22
Income					
Profit (Loss) from Bar Trading	50,044	72,262	39,266	58,168	68,457
Profit (Loss) from Bistro Account	(23,608)	18,162	(13,664)	(9,770)	9,457
Profit (Loss) from Poker Machine Trading	242,471	241,590	259,662	262,922	294,600
Profit (Loss) from Golf Course Trading	5,028	(19,611)	(55,342)	(57,526)	(41,015)
Profit (Loss) from Keno Trading	17,178	18,112	14,592	12,296	19,873
Profit (Loss) from TAB Trading	(165)	1,886	1,853	2,688	2,812
Profit (Loss) from Motel Trading	-	(966)	(24,215)	(44,328)	(89,169)
Sundry Income	38,909	34,929	23,824	24,969	15,207
Sub Group Income	3,015	10,613	5,517	8,105	5,833
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	332,873	376,977	251,493	257,525	286,055
Less Expenditure					
Accounting Services	7,200	7,200	7,200	7,920	9,420
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	3,432	2,906	1,966	14,926	2,663
Affiliation Fees	1,375	1,345	1,360	1,350	1,365
Amortisation	14,606	14,148	14,263	14,516	14,667
Bank Charges	2,763	3,965	3,837	5,079	4,982
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	17,245	19,159	19,159	19,159	19,159
Cleaning Materials & Laundry	15,950	20,509	18,962	18,962	23,568
Courtesy Bus Expenses	6,993	3,422	7,981	7,324	7,207
Depreciation	25,585	24,821	24,949	24,800	25,819
Directors Expenses	875	327	663	274	1,033
Donations	65	-	129	-	1,268
Entertainment & Promotion Expenses	14,911	23,741	27,587	23,640	21,090
Electricity & Gas	15,481	16,105	14,827	15,823	16,042
General Expenses	48,430	13,022	15,465	14,384	20,785
Honorarium Expense	-	-	-	-	-
Leasing Charges	920	920	920	1,224	920
Lease Amortisation	22,454	21,074	32,810	36,813	37,173
Lease Interest Expense	523	301	1,750	12,136	12,129
Long Service and Annual Leave Provision	(2,476)	7,651	3,886	1,747	(3,766)
Insurance	16,892	18,495	18,701	18,906	16,440
Interest Paid	1,759	1,759	1,740	1,724	1,511
Printing, Postage & Stationery	1,146	881	1,488	2,404	1,798
Rates & Taxes	694	679	687	716	724
Rent	-	-	-	-	-

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Repairs & Maintenance	1,892	4,980	5,292	5,955	8,106
Security	439	295	332	129	700
Superannuation	2,921	4,034	2,616	1,661	3,953
Telephone	2,529	2,542	(6,521)	1,063	1,852
Trade Waste	5,246	5,333	5,783	6,192	5,879
Transport & Travel	-	-	-	-	-
Under/ Over Banking	(284)	(1,014)	(653)	(470)	1,348
Wages - Other	44,303	43,931	35,371	46,567	41,389
Wages - Job Keeper	-	-	-	-	-
Workers Compensation	4,600	4,345	11,669	4,441	4,441
Water Rates	3,409	2,863	2,661	2,773	3,487
	281,879	269,738	276,879	312,138	307,152
Net Profit					
Before Income Tax	50,994	107,239	(25,386)	(54,613)	(21,097)

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Sundry Income - (Note 1)					
Members Subscriptions	5,338	3,377	4,407	3,883	3,882
Other Commissions	428	124	985	535	368
ATM Commissions	4,186	4,919	5,040	4,985	3,637
Auditorium Hire	3,269	1,545	873	1,409	977
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	-	-	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	92	113	120	851	911
Insurance Recoveries	-	27	-	118	-
Advertising Income	82	-	55	82	136
Donations	67	250	232	70	15
Entertainment	-	-	-	-	-
Sundry Income	597	93	1,021	341	5,280
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	24,480	-	-	-
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	-	-	-	-	-
Financial Support Grant	24,850	-	-	-	-
Flood Recovery Grant	-	-	11,093	12,695	-
TGS Capital Reimbursements	-	-	-	-	-
	38,909	34,929	23,824	24,969	15,207
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	-
Other Expenses	6,993	3,422	7,981	7,324	7,207
	6,993	3,422	7,981	7,324	7,207

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Sub Group Income					
Income					
Callala RSL Bowling Club Income	13,742	16,594	14,029	16,650	18,312
Mens Golf Income	4,404	2,724	1,655	1,616	2,825
Womens Golf Income	-	-	-	-	-
Vets Golf Income	4,357	2,990	998	1,116	2,360
Fishing Club Income	986	1,328	1,110	1,710	2,300
	23,489	23,635	17,792	21,092	25,798
Less Expenditure					
Callala RSL Bowling Club Expenses	10,945	7,512	9,569	10,740	14,521
Mens Golf Expenses	4,103	1,678	763	615	1,305
Womens Golf Expenses	163	104	-	-	50
Vets Golf Expenses	4,006	2,331	942	500	1,275
Fishing Club Expenses	1,257	1,397	1,001	1,132	2,813
	20,475	13,022	12,275	12,987	19,964
Net Profit Transferred to Profit & Loss Statement	3,015	10,613	5,517	8,105	5,833
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	135	500	8	0	-1776
Entertainment	9073	9215	10887	10701	11980
Raffle	(6,945)	(3,505)	(3,319)	(7,893)	(7,767)
Bingo	1,007	1,724	1,094	1,051	616
Kids Club	0	0	0	0	0
Major Draw	1,125	1,125	1,125	1,125	1,018
Members Birthday	897	903	1,664	1,950	1,868
National Poker League	5,040	4,431	5,761	5,887	5,431
Promotions	40	-	-	-	-
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	4,538	9,348	10,367	10,819	9,719
	14,911	23,741	27,587	23,640	21,090

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General Expenses - (Note 4)					
AGM Election Expenses	-	-	-	-	-
Computer Expenses	327	445	686	794	2,488
Consultancy	-	-	-	180	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	830	830	830	830	830
Hygiene	2,594	2,392	1,123	3,075	1,229
Legal Fees	-	-	-	183	229
Licence Fees	13,997	1,883	944	866	1,656
Lucky Badge	3,727	1,182	7,182	2,409	5,864
Safety	24,357	2,649	1,570	2,575	3,934
Staff Meals & Drinks	-	-	-	-	-
Staff Training & Welfare	332	1,412	(318)	92	2,498
Subscriptions	2,265	2,223	2,229	2,731	1,663
Sundry Expenses	0	6	1,219	650	395
	<u>48,430</u>	<u>13,022</u>	<u>15,465</u>	<u>14,384</u>	<u>20,785</u>

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING DECEMBER 2022

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	68,457	50,044	18,413	126,625	54,788	71,838
Bistro Net Profit	9,457	(23,608)	33,064	(313)	(69,695)	69,382
Poker Machines Net Profit	294,600	228,776	65,825	557,522	357,295	200,227
Golf Course Net Profit	(41,015)	5,028	(46,043)	(98,541)	(8,489)	(90,052)
Keno Net Profit	19,873	17,178	2,695	32,169	24,874	7,296
TAB Net Profit	2,812	(165)	2,977	5,500	372	5,127
Motel Net Profit	(89,169)	-	(89,169)	(133,497)	-	(133,497)
Other Net Income	21,040	41,924	(20,883)	54,115	112,821	(58,706)
Total Net Income	286,055	319,177	(33,122)	543,580	471,965	71,615
<u>Less General Expenses</u>						
Courtesy Bus Expenses	7,207	6,993	213	14,531	9,598	4,933
Depreciation	52,593	49,849	2,744	104,479	101,530	2,949
Entertainment & Promotion Expenses	21,090	14,911	6,179	44,729	33,132	11,597
Interest	1,511	1,759	(248)	3,235	3,473	(238)
Other Wages & Super	49,784	46,940	2,844	94,448	87,779	6,669
Other Expenses	174,969	147,732	27,236	357,869	270,279	87,589
	307,152	268,184	38,969	619,290	505,792	113,498
Net Profit/(Loss)	(21,097)	50,994	(72,091)	(75,710)	(33,827)	(41,883)
Add Back:						
Depreciation	52,593	49,849	2,744	104,479	101,530	2,949
Interest	1,511	1,759	(248)	3,235	3,473	(238)
Net Profit before Depreciation and Interest (EBITDA)	33,007	102,602	(69,595)	32,004	71,176	(39,173)
Less:						
Loan Repayments	69,522	40,818	28,704	111,180	96,978	14,202
Capital Expenditure	42,260	12,843	29,417	76,411	77,063	(652)
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	(78,776)	48,940	(127,716)	(155,587)	(102,864)	(52,723)

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING DECEMBER 2022

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Database setup for Irrigation System	3,550	
Re-build new Bowling Green	21,000	
Belt and Deck Drive for Mower	457	
Blower	317	
Air Filter & Pump for Combi Oven	1,296	
New Fan in Pizza Fridge	633	
New Pump for Dishwasher	625	
30 x Pagers for Restaurant	3,545	
Wrist Band Reader on Bistro Till	408	
Supply & Install Automatic Generator changeover Switch for Club	15,087	
Panic Bars Exit Device on 2 Double Doors in Bistro	3,751	
Carpark Lighting	3,873	
	54,543	76,412

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES

(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	188,822	122,163	66,659
Course	83,985	59,089	24,896
Poker Machines	9,328	5,962	3,366
Bistro	183,427	172,876	10,551
Bus	-	-	-
Motel	24,097	-	24,097
Other Wages	87,956	82,356	5,599
Jobkeeper Wages	-	-	-
Superannuation	55,787	41,954	13,833
Workers Compensation Insurance	8,883	9,200	(317)
Total	<u>642,285</u>	<u>493,601</u>	<u>148,684</u>

Note: wages and associated costs for year-to-date are up on last year by: \$148,684 30.1%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year	Last Year	Variance	
Bar	31%	570,622	346,900	223,721	64%
Bistro	25%	458,556	263,519	195,037	74%
Course	4%	79,521	118,418	(38,897)	-33%
Poker Machines	36%	658,242	428,403	229,839	54%
Keno	2%	34,086	25,878	8,208	32%
TAB	0%	5,831	702	5,129	730%
Motel	0%	2,528	-	2,528	#DIV/0!
Other Income	2%	40,177	104,134	(63,957)	-61%
Total		<u>1,849,563</u>	<u>1,287,955</u>	<u>561,608</u>	

Note: total gross revenue for the year is up on last year by : 43.60%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".

Current year EBITDAR for Callala this year is: **\$32,004** 2% \$71,176 6% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 31 DECEMBER 2022

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	8,784	10,227	(1,443)
- CBA Savings Account	-	-	-
- Bendigo Accounts	114,225	136,912	(22,687)
- Bendigo Savings Account	402,167	601,261	(199,094)
- Other bank accounts (including sub groups)	-	-	-
- Term Deposits	263,250	63,250	200,000
- Cash on hand	120,200	110,000	10,200
	<u>908,626</u>	<u>921,650</u>	<u>(13,024)</u>

Stock on Hand

- Stock on Hand	132,051	112,243	19,808
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LOAN ACCOUNT BALANCES

- Toro Finance	21,800	24,790	(2,990)
- Yamaha Finance	-	-	-
- Debentures	-	-	-
- Lease Liabilities	1,659,462	1,710,057	(50,595)
	<u>1,681,262</u>	<u>1,734,847</u>	<u>(53,585)</u>

CREDITORS & ACCRUED EXPENSES

	197,217	198,579	(1,362)
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	71,903	69,160	2,743
- Long Service Leave	42,900	49,387	(6,487)
	<u>114,804</u>	<u>118,547</u>	<u>(3,743)</u>