

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 30th June 2023



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
April 2023 To June 2023

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				BAR TRADING			
				Sales			
46,730		52,965		216,966		176,722	
163,910		158,599		704,731		551,463	
29,076		29,008		124,381		95,477	
15,631		13,513		70,976		48,161	
2,066		466		5,927		2,310	
1,524		1,956		5,209		5,536	
<u>258,937</u>		<u>256,506</u>		<u>1,128,190</u>		<u>879,669</u>	
				Less: Cost of Goods Sold			
112,639		114,934		486,675		390,378	
2,018		2,016		9,443		7,640	
<u>114,657</u>		<u>116,950</u>		<u>496,118</u>		<u>398,018</u>	
<u>144,280</u>	59.0%	<u>139,556</u>	57.9%	<u>632,072</u>	59.4%	<u>481,651</u>	57.4%
				Gross Profit			
				Gross Profit Percentage			
				Add: Other Income			
8,613		8,910		38,016		23,152	
				Less: Expenditure			
(814)		(4,180)		16		(3,267)	
628		1,473		3,765		5,907	
1,524		-		5,209		0	
7,113		10,173		36,690		30,532	
67,747	25.3%	101,734	38.3%	337,760	29.0%	305,316	33.8%
<u>76,199</u>		<u>109,201</u>		<u>383,440</u>		<u>338,488</u>	
<u>76,694</u>	28.7%	<u>39,266</u>	14.8%	<u>286,649</u>	24.6%	<u>166,315</u>	18.4%
				Net Profit Transferred to Profit & Loss Statement			

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This Year	%	Last Year	%	This Year	%	Last Year	%
BISTRO ACCOUNT							
235,741		187,201		986,570		686,520	
1,396		1,384		4,453		4,173	
<u>237,137</u>		<u>188,585</u>		<u>991,024</u>		<u>690,694</u>	
Less							
126,511		94,541		490,549		312,574	
110,626	47%	94,044	50%	500,475	51%	378,120	55%
Add: Other Income							
-		-		-		-	
-		-		-		-	
Less: Expenditure							
2,051		3,503		8,109		7,783	
9,357		9,445		41,090		23,442	
7,254		7,354		27,056		20,830	
52		184		405		960	
1,396		-		4,453		(0)	
10,862		7,929		41,874		35,478	
-		-		-		48	
103,447	43.62%	79,292	42.05%	398,802	40.24%	354,776	51.37%
-		-		585		-	
<u>134,418</u>		<u>107,708</u>		<u>522,374</u>		<u>443,317</u>	
(23,792)	-10.03%	(13,664)	-7.25%	(21,899)	-2.21%	(65,198)	-9.44%
Net Profit Transferred to Profit & Loss Statement							

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		POKER MACHINE TRADING			
1,090,683	1,118,577	Gross Clearances	4,657,364	3,736,669	
6,458	8,593	Poker Machine Sales Points Income	21,954	24,166	
(832,674)	(805,578)	Less: Payouts	(3,443,328)	(2,716,898)	
264,467	321,592		1,235,990	1,043,937	
4,295	2,863	GST Rebate Received	17,180	15,748	
-	-	Lease Relief Income (TGS)	-	-	
268,762	324,456		1,253,170	1,059,686	
		Less: Expenditure			
5,019	4,804	Central Monitoring	20,131	15,808	
15,273	10,337	Depreciation	47,994	31,700	
-	-	Lease Amortisation	-	-	
-	4,565	Licence Fees	-	45,651	
-	-	Interest Lease Expense	-	-	
6,458	-	Member Points/ Voucher Expense	21,954	(0)	
971	2,558	Community Surcharge Donations	4,065	792	
5,696	5,433	Repairs & Maintenance	23,566	15,373	
14,716	31,763	Supplementary Tax	82,068	75,690	
301	485	Superannuation	1,657	1,466	
-	-	TGS payments	-	-	
2,865	4,849	Wages	15,785	14,659	
51,298	64,794		217,220	201,139	
217,464	259,662	Net Profit Transferred to Profit & Loss Statement	1,035,950	858,547	22.98%
19.94%	23.21%		22.24%		

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				GOLF COURSE ACCOUNT			
				Sales			
2,863		1,161		13,552		16,012	
2,863		1,161		13,552		16,012	
				Less: Cost of Goods Sold			
2,080		1,008		9,167		9,203	
2,080		1,008		9,167		9,203	
783	27.4%	153	13.2%	4,385	32.4%	6,809	42.5%
				Gross Profit			
				Gross Profit Percentage			
				Income			
-		-		1,999		2,041	
80		91		678		2,705	
-		50		6,598		4,574	
-		-		-		282	
20,289		7,361		82,641		86,030	
9,599		13,410		34,292		47,753	
-		50		1,021		6,058	
-		-		375		728	
-		-		-		-	
1,960		3,015		23,503		7,799	
12,527		3,677		48,882		46,299	
44,455		27,654		199,989		204,268	

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690	-	Less: Expenditure	690	-
2,356	2,315	Advertising	9,495	9,322
4,574	4,684	Affiliation Fees	18,327	17,482
-	-	Amortisation of Development Costs	-	-
199	197	Bank Charges	798	5,588
1,868	1,159	Depreciation	5,364	3,393
39,140	31,334	General Expenses	135,163	104,457
992	-	Golf Course Maintenance	3,374	-
1,273	-	Golf Cart Lease	2,699	-
-	296	Golf Cart Insurance	408	1,651
-	-	Interest Lease Expense	-	-
492	390	Link Fees	1,938	2,334
-	-	Postage, Printing & Stationery	431	5,368
-	-	Presentation & Catering	1,229	1,581
4,447	3,874	Sponsorships	17,776	13,005
54	164	Superannuation	864	164
-	-	Telephone	462	120
42,349	38,737	Uniforms & Clothing	169,297	130,053
-	-	Wages	-	-
98,433	83,149	Wastage	368,315	294,519
(53,194)	(55,342)	Net Profit Transferred to Profit & Loss Statement	(163,941)	(83,442)

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Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				KENO TRADING ACCOUNT			
				Income			
11,645		16,203		53,301		60,983	
-		-		5,715		-	
<u>11,645</u>		<u>16,203</u>		<u>59,016</u>		<u>60,983</u>	
				Less Expenditure			
798		1,446		3,739		2,745	
150		150		600		600	
16		15		63		60	
<u>964</u>		<u>1,611</u>		<u>4,402</u>		<u>3,405</u>	
<u>10,682</u>		<u>14,592</u>		<u>54,614</u>		<u>57,578</u>	
				TAB TRADING ACCOUNT			
				Income			
-		-		-		-	
2,975		2,044		11,345		4,832	
<u>2,975</u>		<u>2,044</u>		<u>11,345</u>		<u>4,832</u>	
				Less: Expenditure			
-		25		-		61	
150		150		600		600	
16		15		63		60	
<u>166</u>		<u>190</u>		<u>663</u>		<u>721</u>	
<u>2,809</u>		<u>1,853</u>		<u>10,682</u>		<u>4,112</u>	

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Current Period		Last Year		Year To Date		Last Year	
This Year	%		%	This Year	%		%
MOTEL TRADING ACCOUNT							
Income							
108,870		-		263,356		-	
3		-		39		-	
624		-		624		-	
<u>109,497</u>		<u>-</u>		<u>264,019</u>		<u>-</u>	
Less Expenditure							
2,244		1,120		23,403		1,120	
616		-		5,382		-	
1,505		-		7,302		-	
229		9,439		11,069		9,439	
2,853		1,502		8,056		1,502	
15,204		23		36,965		23	
8,591		11,528		30,932		12,451	
74		-		1,356		43	
5,672		-		25,995		-	
32,116		495		106,686		495	
6,280		109		21,960		109	
30,424	28%	-		93,556	35%	-	
113		-		125		-	
253		-		649		-	
50		-		134		-	
1,361		-		4,466		-	
675		-		675		-	
1,294		-		1,294		-	
3,195		-		3,195		-	
<u>112,747</u>		<u>24,215</u>		<u>383,198</u>		<u>25,180</u>	
(3,250)		(24,215)		(119,179)		(25,180)	
				Net Profit Transferred to Profit & Loss Statement			

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This Year	%	Last Year	%	This Year	%	Last Year	%
				Income			
76,694		39,266		286,649		166,315	
(23,792)		(13,664)		(21,899)		(65,198)	
217,464		259,662		1,035,950		858,547	
(53,194)		(55,342)		(163,941)		(83,442)	
10,682		14,592		54,614		57,578	
2,809		1,853		10,682		4,112	
(3,250)		(24,215)		(119,179)		(25,180)	
24,001		23,824		82,054		162,887	
1,247		5,517		17,916		24,817	
-		-		-		-	
252,661		251,493		1,182,847		1,100,435	
				Less Expenditure			
9,415		7,200		36,025		28,800	
-		-		-		-	
4,280		1,966		26,160		10,594	
1,350		1,360		5,399		5,439	
15,312		14,329		58,736		57,125	
6,874		3,770		22,617		16,149	
-		-		-		-	
19,159		19,159		76,636		72,809	
24,700		18,962		91,658		65,682	
14,456		7,981		36,207		21,001	
29,158		24,949		103,689		101,913	
189		663		1,693		1,921	
323		129		1,891		493	
29,425		27,587		98,236		84,460	
15,620		14,827		65,107		59,610	
11,734		15,465		62,980		73,136	
-		-		-		-	
920		920		3,985		3,846	
36,646		32,810		146,850		98,791	
11,697		1,750		47,878		3,317	

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1,574	3,886	Long Service Leave Provision	3,788	13,843
28,730	18,701	Insurance	85,015	72,463
1,452	1,740	Interest Paid	4,953	6,972
1,405	1,488	Printing, Postage & Stationery	7,690	4,815
716	687	Rates & Taxes	2,865	2,746
-	-	Rent	-	-
18,872	5,292	Repairs & Maintenance	38,645	14,561
161	332	Security	1,130	1,195
2,636	2,616	Superannuation	13,819	12,534
1,466	(6,521)	Telephone	5,848	1,151
5,357	5,783	Trade Waste	22,940	21,451
-	-	Transport & Travel	-	-
924	(653)	Under/ Over Banking	1,693	(2,129)
42,525	35,371	Wages - Other	176,109	161,658
-	-	Wages - Job Keeper	-	-
12,643	11,669	Workers Compensation	25,982	25,214
1,939	2,661	Water Rates	12,029	10,847
<u>351,656</u>	<u>276,879</u>		<u>1,288,251</u>	<u>1,052,409</u>
		Net Profit		
<u>(98,996)</u>	<u>(25,386)</u>	Before Income Tax	<u>(105,404)</u>	<u>48,025</u>

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Sundry Income			
4,249		4,407		16,265		16,714	
1,172		985		2,950		1,563	
5,153		5,040		18,920		16,627	
727		873		3,395		5,803	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
6,557		120		9,476		424	
-		-		118		100	
55		55		436		136	
1,416		232		1,530		549	
-		-		68		-	
1,443		1,021		7,472		1,930	
-		-		-		-	
3,228		-		8,728		24,480	
-		-		-		-	
-		-		-		1,818	
-		-		-		81,650	
-		11,093		12,695		11,093	
-		-		-		-	
<u>24,001</u>		<u>23,824</u>		<u>82,054</u>		<u>162,887</u>	
				Courtesy Bus Expenses			
10,453		-		10,453		-	
4,003		7,981		25,754		21,001	
<u>14,456</u>		<u>7,981</u>		<u>36,207</u>		<u>21,001</u>	

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Current Period		Last Year		Year To Date		Last Year	
This Year	%		%	This Year	%		%
				SUB GROUP INCOME			
				Income			
12,623		14,029		61,998		51,865	
2,217		1,655		11,025		14,013	
-		-		-		-	
3,843		998		10,527		11,933	
1,060		1,110		6,598		3,911	
<u>19,743</u>		<u>17,792</u>		<u>90,148</u>		<u>81,722</u>	
				Less Expenditure			
12,861		9,569		50,807		33,229	
2,121		763		7,222		8,508	
-		-		297		754	
2,288		942		6,632		10,213	
1,226		1,001		7,275		4,202	
<u>18,496</u>		<u>12,275</u>		<u>72,232</u>		<u>56,906</u>	
				Net Profit Transferred to Profit & Loss Statement			
<u>1,247</u>		<u>5,517</u>		<u>17,916</u>		<u>24,817</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Entertainment & Promotion Expenses			
-		8		(1,776)		643	
11,429		10,887		44,790		34,270	
(6,148)		(3,319)		(30,501)		(12,038)	
(673)		1,094		1,253		5,775	
-		-		-		-	
1,332		1,125		7,000		3,750	
1,890		1,664		7,628		4,495	
6,788		5,761		23,481		18,291	
-		-		-		220	
-		-		-		-	
14,807		10,367		46,361		29,053	
<u>29,425</u>		<u>27,587</u>		<u>98,236</u>		<u>84,460</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

June 2023

	June 2023		June 2022	
Current Assets				
Cash on Hand	110,200		110,000	
Other Debtors	15,230		10,379	
Cash at Bank	661,250		843,037	
Prepayments	235,144		83,915	
Stock on Hand	119,470	1,141,294	86,195	1,133,526
Non Current Assets				
Golf Course Clearing & Construction	1,101,643		1,110,375	
Less: Amortisation	-908,632	193,010	-890,305	220,070
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	452,970		431,970	
Less: Amortisation	-300,172	152,798	-294,400	137,571
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-247,467	38,402	-243,702	42,167
Bistro Extensions	202,449		202,449	
Less: Accumulated Depreciation	-197,922	4,527	-197,802	4,647
Furniture & Fittings	1,170,172		1,053,792	
Less: Accumulated Depreciation	-481,182	688,990	-478,293	575,500
Motel Furnishings	187,460		138,606	
Less: Accumulated Depreciation	-43,383	144,077	-12,451	126,155
Plant & Equipment	651,056		685,926	
Less: Accumulated Depreciation	-956,459	-305,402	-903,934	-218,008
Plant & Equipment - Kitchen	12,381		29,417	
Less: Accumulated Depreciation	-103,194	-90,813	-107,029	-77,613
Poker Machines	257,102		195,611	
Less: Accumulated Depreciation	-121,258	135,844	-73,264	122,347
Leasehold Improvements	2,758,479		2,689,746	
Less: Amortisation	-1,617,945	1,140,534	-1,573,396	1,116,351
Motor Vehicles at Cost	183,300		151,499	
Less: Accumulated Depreciation	-102,726	80,574	-151,499	0
Right of Use Assets	1,870,435		1,725,725	
Less: Accumulated Depreciation	-348,538	1,521,897	-578,265	1,147,459
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		3,864,654		3,356,862
Total Assets		<u>5,005,947</u>		<u>4,490,388</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges	357,429		240,150	
Sub Club Loans	0		0	
Toro Finance	12,530		12,020	
Yamaha Finance	0		0	
Lease Liabilities	190,484		147,672	
Debenture	0		0	
Other Income in Advance	19,315		0	
Poker Machine Tax Rebate	0		0	
Subscriptions In Advance	48,743		43,392	
Provision for PM Jackpot	10,536		0	
Provision for Annual Leave	92,574		54,393	
Provision for Long Service Leave	48,708	780,319	47,641	545,267
Non-Current Liabilities				
Toro Finance	3,198		15,728	
Yamaha Finance	0		0	
Lease Liabilities	1,387,382		988,940	
Debenture	0		0	
		1,390,580		1,004,668
Total Liabilities		<u>2,170,899</u>		<u>1,549,935</u>
Net Assets		<u>2,835,048</u>		<u>2,940,452</u>
Represented By				
Accumulated Funds at start of year		2,940,452		2,858,600
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		(105,404)		48,025
Historical Balancing Account		0		33,827
		<u>2,835,048</u>		<u>2,940,452</u>

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Apr 22 - Jun 22 Jul 22 - Sep 22 Oct 22 - Dec 22 Jan 23 - Mar 23 Apr 23 - Jun 23

BAR TRADING					
Sales					
Spirits	52,965	61,193	60,631	48,412	46,730
Bulk Beer	158,599	155,668	194,690	190,463	163,910
Wine	29,008	27,719	34,535	33,050	29,076
Soft Drinks	13,513	14,753	19,289	21,303	15,631
Sundries	466	439	1,704	1,718	2,066
Bar Sales Points Income	1,956	1,382	1,332	971	1,524
	256,506	261,155	312,181	295,918	258,937
Less: Cost of Goods Sold					
Purchases	114,934	102,736	143,396	127,905	112,639
Freight	2,016	2,240	2,710	2,475	2,018
	116,950	104,976	146,105	130,380	114,657
Gross Profit	139,556	156,179	166,076	165,537	144,280
Gross Profit Percentage	52.6%	57.8%	51.4%	54.2%	53.9%
Add: Other Income					
Rebates	8,910	9,088	10,811	9,504	8,613
Less: Expenditure					
Repairs & Maintenance	(4,180)	427	-	403	(814)
Depreciation	1,473	1,488	1,027	622	628
Member Points/ Voucher Expense	-	1,382	1,332	971	1,524
Superannuation	10,173	10,972	10,079	8,525	7,113
Wages	101,734	92,830	95,991	81,191	67,747
	109,201	107,099	108,429	91,712	76,199
Net Profit Transferred to Profit & Loss Statement	39,266	58,168	68,457	83,330	76,694
Wages Percentage	39.7%	35.5%	30.7%	27.4%	26.2%
Net Profit Percentage	15.3%	22.3%	21.9%	28.2%	29.6%

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BISTRO ACCOUNT					
Sales	187,201	187,601	273,058	290,171	235,741
Bistro Sales Points Income	1,384	991	1,112	955	1,396
	188,585	188,592	274,170	291,126	237,137
Less					
Cost of Sales	94,541	91,923	131,771	140,344	126,511
Gross Profit	94,044	96,669	142,398	150,782	110,626
	50%	52%	52%	52%	47%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	3,503	940	587	4,531	2,051
Requisites	9,445	9,555	10,514	11,664	9,357
Electricity & Gas	7,354	6,548	5,594	7,660	7,254
Interest Lease Expense	184	152	117	84	52
Member Points/ Voucher Expense	-	991	1,112	955	1,396
Superannuation	7,929	8,330	10,929	11,752	10,862
Uniforms	-	-	-	-	-
Wages	79,292	79,338	104,089	111,928	103,447
Wastage	-	585	-	-	-
	107,708	106,438	132,942	148,576	134,418
Net Profit Transferred to Profit & Loss Statement	(13,664)	(9,770)	9,457	2,206	(23,792)
Wages Percentage	42.0%	42.1%	38.0%	38.4%	43.6%
Net Profit Percentage	-7.2%	-5.2%	3.4%	0.8%	-10.0%

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	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22	Jan 23 - Mar 23	Apr 23 - Jun 23
POKER MACHINE TRADING					
Gross Clearances	1,118,577	1,244,393	1,239,823	1,082,465	1,090,683
Poker Machine Sales Points Income	8,593	6,621	5,313	3,562	6,458
Less: Payouts	(805,578)	(958,101)	(876,463)	(776,090)	(832,674)
	321,592	292,912	368,674	309,937	264,467
GST Rebate Received	2,863	4,295	4,295	4,295	4,295
	-	-	-	-	-
	324,456	297,207	372,969	314,232	268,762
Less: Expenditure					
Central Monitoring	4,804	5,081	5,015	5,015	5,019
Depreciation	10,337	10,881	10,878	10,962	15,273
Lease Amortisation	-	-	-	-	-
Licence Fees	4,565	-	-	-	-
Interest Lease Expense	-	-	-	-	-
Member Points/ Voucher Expense	-	6,621	5,313	3,562	6,458
Community Surcharge Donations	2,558	(1,279)	2,958	1,415	971
Repairs & Maintenance	5,433	5,492	5,492	6,887	5,696
Supplementary Tax	31,763	2,196	43,700	21,458	14,716
Superannuation	485	503	476	377	301
TGS payments	-	-	-	-	-
Wages	4,849	4,792	4,537	3,592	2,865
	64,794	34,286	78,368	53,268	51,298
Net Profit Transferred to Profit & Loss Statement	259,662	262,922	294,600	260,964	217,464
Net Profit Percentage	80.0%	88.5%	79.0%	83.0%	80.9%

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	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22	Jan 23 - Mar 23	Apr 23 - Jun 23
GOLF COURSE ACCOUNT					
Income					
Shop Sales	1,161	1,104	4,614	4,972	2,863
	1,161	1,104	4,614	4,972	2,863
Less: Expenditure					
Purchases	1,008	847	2,290	3,951	2,080
	1,008	847	2,290	3,951	2,080
Gross Profit	153	258	2,323	1,021	783
Gross Profit Percentage	13%	23%	50%	21%	27%
Other Income					
Advertising	-	-	-	1,999	-
Competition Fees	91	47	208	343	80
Donations	50	-	-	6,598	-
Fundraising	-	-	-	-	-
Green Fees	7,361	5,315	26,383	30,654	20,289
Memberships	13,410	8,345	8,808	7,541	9,599
Sponsorships	50	982	-	39	-
Sundry Income	-	-	193	182	-
Interest Income	-	-	-	-	-
Apprenticeship Rebates	3,015	6,000	-	15,543	1,960
Golf Cart Hire	3,677	2,009	15,514	18,832	12,527
	27,654	22,699	51,105	81,730	44,455
Other Expenses					
Advertising	-	-	-	-	690
Affiliation Fees	2,315	2,226	2,560	2,354	2,356
Amortisation of Development Costs	4,684	4,733	4,493	4,527	4,574
Bank Charges	-	-	-	-	-
Depreciation	197	201	202	196	199
General Expenses	1,159	479	1,036	1,981	1,868
Golf Course Maintenance	31,334	22,227	41,378	32,417	39,140
Golf Cart Lease	-	-	-	2,382	992
Golf Cart Insurance	-	-	168	1,259	1,273
Interest Lease Expense	296	217	136	55	-
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	390	345	731	370	492
Presentation & Catering	-	-	431	-	-
Sponsorships	-	-	-	1,229	-
Superannuation	3,874	4,725	4,093	4,511	4,447
Telephone	164	328	231	251	54
Uniforms & Clothing	-	-	-	462	-
Wages	38,737	45,001	38,984	42,963	42,349
Wastage	-	-	-	-	-
	83,149	80,482	94,443	94,956	98,433
Net Profit Transferred to Profit & Loss Statement	(55,342)	(57,526)	(41,015)	(12,205)	(53,194)

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	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22	Jan 23 - Mar 23	Apr 23 - Jun 23
KENO TRADING ACCOUNT					
Income					
Commissions Received	16,203	13,192	15,180	13,284	11,645
Bonus Commission	-	-	5,715	-	-
	16,203	13,192	20,894	13,284	11,645
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	1,446	730	856	1,355	798
Wages	150	150	150	150	150
Superannuation	15	16	16	16	16
	1,611	895	1,022	1,521	964
Net Profit Transferred to Profit & Loss Statement	14,592	12,296	19,873	11,763	10,682
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	2,044	2,854	2,977	2,539	2,975
	2,044	2,854	2,977	2,539	2,975
Less: Expenditure					
TAB Expenses	25	-	-	-	-
Wages	150	150	150	150	150
Superannuation	15	16	16	16	16
	190	166	166	166	166
Net Profit (Loss) Transferred to Profit & Loss Statement	1,853	2,688	2,812	2,373	2,809

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MOTEL TRADING ACCOUNT					
Income					
Accommodation Income	-	-	2,528	151,958	108,870
Food & Drink Income	-	-	-	36	3
Interest Income	-	-	-	-	624
	-	-	2,528	151,994	109,497
Less: Expenditure					
Advertising	1,120	3,515	14,028	3,616	2,244
Computer Expenses	-	-	1,377	3,389	616
Electricity & Gas	-	514	3,400	1,883	1,505
Minor Equipment	9,439	3,286	7,127	427	229
Insurance	1,502	-	2,973	2,230	2,853
Repairs & Maintenance	23	2,782	4,154	14,825	15,204
Depreciation	11,528	7,277	7,595	7,469	8,591
Postage, Printing and Stationery	-	384	769	130	74
Motel Booking Site Commission	-	-	-	20,323	5,672
Lease Amortisation Expense	495	10,875	32,018	31,678	32,116
Interest Lease Expense	109	2,412	6,739	6,529	6,280
Motel Wages	-	11,668	12,429	39,035	30,424
Motel Supplies	-	1,617	(1,705)	101	113
Telephone	-	-	142	254	253
Vouchers	-	-	36	48	50
Water Rates	-	-	616	2,489	1,361
Land Rates	-	-	-	-	675
Land Tax	-	-	-	-	1,294
Superannuation	-	-	-	-	3,195
	24,215	44,328	91,697	134,426	112,747
Net Profit (Loss) Transferred to					
Profit & Loss Statement	(24,215)	(44,328)	(89,169)	17,568	(3,250)

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	Apr 22 - Jun 22	Jul 22 - Sep 22	Oct 22 - Dec 22	Jan 23 - Mar 23	Apr 23 - Jun 23
Income					
Profit (Loss) from Bar Trading	39,266	58,168	68,457	83,330	76,694
Profit (Loss) from Bistro Account	(13,664)	(9,770)	9,457	2,206	(23,792)
Profit (Loss) from Poker Machine Trading	259,662	262,922	294,600	260,964	217,464
Profit (Loss) from Golf Course Trading	(55,342)	(57,526)	(41,015)	(12,205)	(53,194)
Profit (Loss) from Keno Trading	14,592	12,296	19,873	11,763	10,682
Profit (Loss) from TAB Trading	1,853	2,688	2,812	2,373	2,809
Profit (Loss) from Motel Trading	(24,215)	(44,328)	(89,169)	17,568	(3,250)
Sundry Income	23,824	24,969	15,207	17,877	24,001
Sub Group Income	5,517	8,105	5,833	2,730	1,247
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	251,493	257,525	286,055	386,607	252,660
Less Expenditure					
Accounting Services	7,200	7,920	9,420	9,270	9,415
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	1,966	14,926	2,663	4,292	4,280
Affiliation Fees	1,360	1,350	1,365	1,335	1,350
Amortisation	14,263	14,516	14,667	14,242	15,315
Bank Charges	3,837	5,079	4,982	5,681	6,871
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	19,159	19,159	19,159	19,159	19,159
Cleaning Materials & Laundry	18,962	18,962	23,568	24,429	24,700
Courtesy Bus Expenses	7,981	7,324	7,207	7,220	14,456
Depreciation	24,949	24,800	25,819	23,912	29,158
Directors Expenses	663	274	1,033	197	189
Donations	129	-	1,268	300	323
Entertainment & Promotion Expenses	27,587	23,640	21,090	24,082	29,425
Electricity & Gas	14,827	15,823	16,042	17,621	15,620
General Expenses	15,465	14,384	20,785	16,077	11,734
Honorarium Expense	-	-	-	-	-
Leasing Charges	920	1,224	920	920	920
Lease Amortisation	32,810	36,813	37,173	36,219	36,646
Lease Interest Expense	1,750	12,136	12,129	11,916	11,697
Long Service and Annual Leave Provision	3,886	1,747	(3,766)	4,233	1,574
Insurance	18,701	18,906	16,440	20,938	28,730
Interest Paid	1,740	1,724	1,511	266	1,452
Printing, Postage & Stationery	1,488	2,404	1,798	2,083	1,405
Rates & Taxes	687	716	724	709	716
Rent	-	-	-	-	-

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Repairs & Maintenance	5,292	5,955	8,106	5,713	18,872
Security	332	129	700	140	161
Superannuation	2,616	1,661	3,953	5,568	2,636
Telephone	(6,521)	1,063	1,852	1,468	1,466
Trade Waste	5,783	6,192	5,879	5,511	5,357
Transport & Travel	-	-	-	-	-
Under/ Over Banking	(653)	(470)	1,348	(109)	924
Wages - Other	35,371	46,567	41,389	45,629	42,525
Wages - Job Keeper	-	-	-	-	-
Workers Compensation	11,669	4,441	4,441	4,456	12,643
Water Rates	2,661	2,773	3,487	3,830	1,939
	276,879	312,138	307,152	317,305	351,656
Net Profit					
Before Income Tax	(25,386)	(54,613)	(21,097)	69,302	(98,996)

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Sundry Income - (Note 1)					
Members Subscriptions	4,407	3,883	3,882	4,251	4,249
Other Commissions	985	535	368	875	1,172
ATM Commissions	5,040	4,985	3,637	5,144	5,153
Auditorium Hire	873	1,409	977	282	727
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	-	-	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	120	851	911	1,157	6,557
Insurance Recoveries	-	118	-	-	-
Advertising Income	55	82	136	164	55
Donations	232	70	15	28	1,416
Entertainment	-	-	-	68	-
Sundry Income	1,021	341	5,280	408	1,443
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	5,500	3,228
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	-	-	-	-	-
Financial Support Grant	-	-	-	-	-
Flood Recovery Grant	11,093	12,695	-	-	-
TGS Capital Reimbursments	-	-	-	-	-
	23,824	24,969	15,207	17,877	24,001
Courtesy Bus Expenses - (Note 2)					
Wages	-	-	-	-	10,453
Other Expenses	7,981	7,324	7,207	7,220	4,003
	7,981	7,324	7,207	7,220	14,456

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Sub Group Income					
Income					
Callala RSL Bowling Club Income	14,029	16,650	18,312	14,414	12,623
Mens Golf Income	1,655	1,616	2,825	4,365	2,217
Womens Golf Income	-	-	-	-	-
Vets Golf Income	998	1,116	2,360	3,208	3,843
Fishing Club Income	1,110	1,710	2,300	1,528	1,060
	17,792	21,092	25,798	23,516	19,743
Less Expenditure					
Callala RSL Bowling Club Expenses	9,569	10,740	14,521	12,685	12,861
Mens Golf Expenses	763	615	1,305	3,181	2,121
Womens Golf Expenses	-	-	50	247	-
Vets Golf Expenses	942	500	1,275	2,569	2,288
Fishing Club Expenses	1,001	1,132	2,813	2,104	1,226
	12,275	12,987	19,964	20,786	18,496
Net Profit Transferred to Profit & Loss Statement	5,517	8,105	5,833	2,730	1,247
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	8	0	-1776	0	0
Entertainment	10887	10701	11980	10681	11429
Raffle	(3,319)	(7,893)	(7,767)	(8,694)	(6,148)
Bingo	1,094	1,051	616	259	(673)
Kids Club	0	0	0	0	0
Major Draw	1,125	1,125	1,018	3,525	1,332
Members Birthday	1,664	1,950	1,868	1,920	1,890
National Poker League	5,761	5,887	5,431	5,376	6,788
Promotions	-	-	-	-	-
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	10,367	10,819	9,719	11,015	14,807
	27,587	23,640	21,090	24,082	29,425

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General Expenses - (Note 4)					
AGM Election Expenses	-	-	-	-	-
Computer Expenses	686	794	2,488	1,483	1,347
Consultancy	-	180	-	-	-
Filing Fees	-	-	-	-	-
Fines	-	-	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	830	830	830	830	871
Hygiene	1,123	3,075	1,229	1,918	2,722
Legal Fees	-	183	229	-	-
Licence Fees	944	866	1,656	1,346	1,120
Lucky Badge	7,182	2,409	5,864	2,636	1,182
Safety	1,570	2,575	3,934	3,163	1,769
Staff Meals & Drinks	-	-	-	200	-
Staff Training & Welfare	(318)	92	2,498	1,782	-
Subscriptions	2,229	2,731	1,663	2,394	2,551
Sundry Expenses	1,219	650	395	325	171
	<u>15,465</u>	<u>14,384</u>	<u>20,785</u>	<u>16,077</u>	<u>11,734</u>

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING JUNE 2023

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	76,694	39,266	37,428	286,649	166,315	120,334
Bistro Net Profit	(23,792)	(13,664)	(10,128)	(21,899)	(65,198)	43,298
Poker Machines Net Profit	217,464	259,662	(42,198)	1,035,950	858,547	177,403
Golf Course Net Profit	(53,194)	(55,342)	2,148	(163,941)	(83,442)	(80,498)
Keno Net Profit	10,682	14,592	(3,911)	54,614	57,578	(2,964)
TAB Net Profit	2,809	1,853	956	10,682	4,112	6,571
Motel Net Profit	(3,250)	(24,215)	20,964	(119,179)	(25,180)	(93,999)
Other Net Income	25,248	5,126	20,122	99,971	162,523	(62,553)
Total Net Income	252,661	251,493	25,382	1,182,847	1,100,435	107,592
<u>Less General Expenses</u>						
Courtesy Bus Expenses	14,456	7,981	6,474	36,207	21,001	15,206
Depreciation	60,570	51,285	9,285	214,982	202,233	12,749
Entertainment & Promotion Expenses	29,425	27,587	1,838	98,236	84,460	13,777
Interest	1,452	1,740	(288)	4,953	6,972	(2,020)
Other Wages & Super	57,804	37,335	20,469	191,620	172,064	19,556
Other Expenses	187,950	150,952	36,998	742,253	565,680	176,573
	351,656	276,879	74,777	1,288,251	1,052,409	235,842
Net Profit/(Loss)	(98,996)	(25,386)	(73,609)	(105,404)	48,025	(153,429)
Add Back:						
Depreciation	60,570	51,285	9,285	214,982	202,233	12,749
Interest	1,452	1,740	(288)	4,953	6,972	(2,020)
Net Profit before Depreciation and Interest (EBITDA)	(36,974)	27,638	(64,612)	114,531	257,230	(142,700)
Less:						
Loan Repayments	88,122	59,322	28,799	276,561	214,588	61,973
Capital Expenditure	255,240	86,322	168,917	396,100	415,341	(19,241)
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	(380,335)	(118,006)	(262,329)	(558,131)	(372,699)	(185,432)

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING JUNE 2023

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Kit & Motor LF 570	1,105	
Buyback 15 x Golf Carts	61,364	
Used Toro MDX Workman	8,000	
Progress Claim 1 New Fire Detection System	18,000	
Replace Downlights and Circuit Breakers	1,110	
Poker Machine XKA046715	27,000	
Highway Grade Hot Bitumen for Car Park	40,000	
New Courtesy Bus EYX37V	72,412	
Supply & Fit new Clutch Kit for Bus AB63MD	8,969	
Signage for Motel	14,235	
Footing Cage for Pylon	1,510	
Signage for New Bus	1,535	
	255,240	396,102

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES

(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	337,760	305,316	32,444
Course	169,297	130,053	39,244
Poker Machines	15,785	14,659	1,126
Bistro	398,802	354,776	44,026
Bus	10,453	-	10,453
Motel	93,556	-	93,556
Other Wages	176,109	161,658	14,451
Jobkeeper Wages	-	-	-
Superannuation	111,942	93,135	18,807
Workers Compensation Insurance	25,982	25,214	769
Total	<u>1,339,687</u>	<u>1,084,811</u>	<u>254,876</u>

Note: wages and associated costs for year-to-date are up on last year by: \$254,876 23.5%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year	Last Year	Variance	
Bar	28%	1,128,190	879,669	248,521	28%
Bistro	25%	986,570	686,520	300,050	44%
Course	5%	213,541	204,268	9,273	5%
Poker Machines	31%	1,253,170	1,059,686	193,485	18%
Keno	1%	59,016	60,983	(1,967)	-3%
TAB	0%	11,345	4,832	6,513	135%
Motel	7%	264,019	-	264,019	#DIV/0!
Other Income	2%	82,054	162,887	(80,832)	-50%
Total		<u>3,997,907</u>	<u>3,058,845</u>	<u>939,062</u>	

Note: total gross revenue for the year is up on last year by : 30.70%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".

Current year EBITDAR for Callala this year is: **\$114,531** 3% \$257,230 8% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 30 JUNE 2023

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	7,010	4,488	2,522
- CBA Savings Account	-	-	-
- Bendigo Accounts	85,390	120,201	(34,811)
- Bendigo Savings Account	304,996	603,303	(298,307)
- Other bank accounts (including sub groups)	-	-	-
- Term Deposits	263,855	263,250	605
- Cash on hand	110,200	120,200	(10,000)
	<u>771,450</u>	<u>1,111,442</u>	<u>(339,992)</u>

Stock on Hand

- Stock on Hand	119,470	133,511	(14,041)
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LOAN ACCOUNT BALANCES

- Toro Finance	15,728	18,780	(3,052)
- Yamaha Finance	-	-	-
- Debentures	-	-	-
- Lease Liabilities	1,560,783	1,608,299	(47,516)
	<u>1,576,510</u>	<u>1,627,079</u>	<u>(50,569)</u>

CREDITORS & ACCRUED EXPENSES

	357,429	289,391	68,038
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	92,574	81,862	10,712
- Long Service Leave	48,708	47,134	1,574
	<u>141,283</u>	<u>128,996</u>	<u>12,287</u>