

CALLALA RSL COUNTRY CLUB LIMITED



Quarterly Board Report For The Period Ended 31st December 2024



Callala RSL Country Club Ltd
A.B.N. 36 001 816 799
Departmental Trading Statements For the Quarter
October 2024 To December 2024

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
BAR TRADING							
Sales							
71,942		62,518		115,370		108,480	
225,163		219,125		386,322		391,519	
43,499		35,108		76,213		66,195	
23,940		20,416		37,822		37,631	
1,026		2,160		1,998		4,516	
<u>365,569</u>		<u>339,327</u>		<u>617,725</u>		<u>608,341</u>	
Less: Cost of Goods Sold							
158,052		135,711		273,592		255,018	
1,470		2,655		4,016		5,171	
<u>159,522</u>		<u>138,365</u>		<u>277,608</u>		<u>260,189</u>	
<u>206,048</u>	59.5%	<u>200,961</u>	62.3%	<u>340,117</u>	58.3%	<u>348,152</u>	60.4%
Gross Profit							
Gross Profit Percentage							
Add: Other Income							
11,345		10,573		19,840		19,483	
Less: Expenditure							
892		94		997		479	
635		635		1,270		1,270	
1,658		695		2,843		1,584	
12,117		10,198		22,811		18,046	
105,366	28.0%	88,820	25.4%	189,455	29.7%	160,276	25.5%
<u>120,669</u>		<u>100,443</u>		<u>217,377</u>		<u>181,655</u>	
<u>96,724</u>	25.7%	<u>111,092</u>	31.7%	<u>142,580</u>	22.4%	<u>185,980</u>	29.6%
Net Profit Transferred to Profit & Loss Statement							

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
BISTRO ACCOUNT							
342,169		265,245		553,021		500,967	
<u>342,169</u>		<u>265,245</u>		<u>553,021</u>		<u>500,967</u>	
129,105		124,699		220,705		254,423	
213,064	62%	140,545	53%	332,316	60%	246,544	49%
Less							
-		-		-		-	
-		-		-		-	
3,662		2,392		4,624		4,937	
12,309		8,431		17,334		19,773	
8,322		7,302		15,788		16,212	
-		-		-		20	
1,552		544		2,543		1,322	
20,107		13,808		36,473		23,892	
-		-		-		-	
174,847	51.10%	125,523	47.32%	299,605	54.18%	221,569	44.23%
318		433		318		433	
<u>221,118</u>		<u>158,432</u>		<u>376,686</u>		<u>288,159</u>	
(8,055)	-2.35%	(17,886)	-6.74%	(44,370)	-8.02%	(41,615)	-8.31%

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		POKER MACHINE TRADING			
1,485,254	1,337,268	Gross Clearances	2,768,945	2,486,136	
(1,127,536)	(977,614)	Less: Payouts	(2,065,042)	(1,795,175)	
357,717	359,654		703,902	690,961	
4,295	4,295	GST Rebate Received	8,590	8,590	
-	-	Lease Relief Income (TGS)	-	-	
362,012	363,949		712,492	699,551	
		Less: Expenditure			
5,588	5,382	Central Monitoring	11,263	10,641	
17,893	15,525	Depreciation	34,813	31,057	
-	-	Lease Amortisation	-	-	
-	-	Licence Fees	-	-	
-	-	Interest Lease Expense	-	-	
6,391	2,741	Member Points/ Voucher Expense	12,424	6,533	
13,198	2,780	Community Surcharge Donations	17,181	8,840	
6,092	5,706	Repairs & Maintenance	12,161	11,339	
41,135	42,151	Supplementary Tax	78,142	70,681	
593	448	Superannuation	1,045	793	
-	-	TGS payments	-	-	
5,153	4,068	Wages	9,085	7,363	
96,042	78,801		176,113	147,247	
265,970	285,148	Net Profit Transferred to Profit & Loss Statement	536,379	552,304	22.22%
17.91%	21.32%		19.37%		

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				GOLF COURSE ACCOUNT			
				Sales			
4,184		5,854		5,895		9,148	
4,184		5,854		5,895		9,148	
				Less: Cost of Goods Sold			
5,084		3,532		6,592		5,424	
5,084		3,532		6,592		5,424	
(900)	-21.5%	2,322	39.7%	(696)	-11.8%	3,725	40.7%
				Gross Profit			
				Gross Profit Percentage			
				Income			
-		-		-		-	
3,192		577		3,429		1,496	
-		150		500		150	
-		259		-		259	
68,941		40,260		92,254		65,320	
14,152		12,416		27,231		23,156	
2,418		1,500		3,327		1,955	
285		2,055		285		2,242	
-		-		-		-	
621		-		1,184		-	
35,782		21,159		49,845		36,136	
125,391		78,376		178,056		130,714	

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		Less: Expenditure		
-	1,220	Advertising	-	1,420
2,520	2,285	Affiliation Fees	4,681	4,454
4,625	4,625	Amortisation of Development Costs	9,253	9,253
-	-	Bank Charges	-	-
29	202	Depreciation	70	403
1,718	2,329	General Expenses	3,863	4,182
42,510	27,135	Golf Course Maintenance	73,321	62,812
-	1,191	Golf Cart Lease	-	1,191
-	(528)	Golf Cart Insurance	-	759
-	-	Interest Lease Expense	-	-
-	-	Link Fees	-	-
1,163	1,024	Postage, Printing & Stationery	2,114	1,412
1,791	209	Presentation & Catering	2,082	223
1,554	-	Sponsorships	1,554	-
4,781	4,987	Superannuation	8,957	9,194
28	28	Telephone	55	55
-	-	Uniforms & Clothing	-	-
41,570	45,340	Wages	77,890	85,399
-	-	Wastage	-	-
<u>102,289</u>	<u>90,047</u>		<u>183,841</u>	<u>180,757</u>
<u>22,202</u>	<u>(9,348)</u>	Net Profit Transferred to Profit & Loss Statement	<u>(6,482)</u>	<u>(46,318)</u>

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Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				KENO TRADING ACCOUNT			
				Income			
13,850		13,492		25,788		27,062	
3,675		5,611		3,675		5,611	
<u>17,526</u>		<u>19,103</u>		<u>29,463</u>		<u>32,673</u>	
				Less Expenditure			
730		902		2,254		1,688	
150		150		300		300	
17		16		35		32	
<u>897</u>		<u>1,068</u>		<u>2,589</u>		<u>2,019</u>	
<u>16,629</u>		<u>18,035</u>		<u>26,874</u>		<u>30,654</u>	
				TAB TRADING ACCOUNT			
				Income			
-		-		-		-	
10,148		3,717		16,538		8,510	
<u>10,148</u>		<u>3,717</u>		<u>16,538</u>		<u>8,510</u>	
				Less: Expenditure			
-		-		-		-	
150		150		300		300	
17		16		35		32	
<u>167</u>		<u>166</u>		<u>335</u>		<u>332</u>	
<u>9,980</u>		<u>3,551</u>		<u>16,204</u>		<u>8,179</u>	

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Current Period		Last Year		Year To Date		Last Year	
This Year	%		%	This Year	%		%
MOTEL TRADING ACCOUNT							
Income							
157,715		109,429		189,717		160,254	
-		-		-		-	
7,126		405		7,528		619	
<u>164,841</u>		<u>109,834</u>		<u>197,245</u>		<u>160,873</u>	
Less Expenditure							
672		3,631		1,328		5,928	
1,212		1,333		2,428		2,365	
3,652		3,582		4,844		4,785	
-		60		-		66	
3,291		2,782		6,536		5,241	
18,732		17,895		32,250		32,944	
9,617		9,326		19,085		18,653	
10		-		10		81	
15,553		8,804		21,044		12,529	
31,624		31,731		62,361		63,462	
5,758		6,410		11,748		11,161	
27,144	16%	34,859		45,861	23%	66,326	
530		1,897		3,160		5,464	
-		165		-		165	
282		267		553		530	
15		15		46		15	
1,992		2,510		2,835		2,191	
765		730		1,532		1,462	
380		-		759		-	
3,122		3,834		6,394		7,139	
-		-		-		-	
<u>124,351</u>		<u>129,831</u>		<u>222,773</u>		<u>240,507</u>	
<u>40,490</u>		<u>(19,997)</u>		<u>(25,528)</u>		<u>(79,635)</u>	
Net Profit Transferred to Profit & Loss Statement							

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This Year	%	Last Year	%	This Year	%	Last Year	%
				Income			
96,724		111,092		142,580		185,980	
(8,055)		(17,886)		(44,370)		(41,615)	
265,970		285,148		536,379		552,304	
22,202		(9,348)		(6,482)		(46,318)	
16,629		18,035		26,874		30,654	
9,980		3,551		16,204		8,179	
40,490		(19,997)		(25,528)		(79,635)	
60,777		22,605		115,808		41,736	
9,004		1,222		14,361		10,443	
-		-		-		-	
513,722		394,421		775,826		661,728	
				Less Expenditure			
9,000		10,469		18,000		21,008	
-		-		-		-	
2,720		4,181		5,102		6,822	
1,651		1,471		3,284		2,925	
16,492		15,738		32,732		31,307	
1,423		9,852		5,284		18,640	
-		-		-		-	
19,159		19,159		38,412		38,318	
30,814		24,971		55,786		49,943	
19,885		19,890		48,855		45,278	
34,026		36,458		69,389		69,734	
71		83		283		1,721	
50		365		1,150		555	
24,219		24,646		51,502		54,114	
19,540		16,831		36,690		32,434	
25,125		27,372		49,523		45,655	
-		-		-		-	
920		920		1,841		1,841	
25,029		33,539		50,057		71,324	
8,232		10,099		16,716		20,433	

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1,485	2,659	Long Service Leave Provision	967	7,252
27,798	50,913	Insurance	55,770	101,153
2,736	3,784	Interest Paid	5,581	7,499
6,690	-	Payroll Tax	9,459	-
1,114	4,320	Printing, Postage & Stationery	3,804	5,400
998	960	Rates & Taxes	1,997	1,909
-	-	Rent	-	-
13,365	15,118	Repairs & Maintenance	28,570	25,782
1,623	1,130	Security	1,958	1,727
4,910	3,744	Superannuation	9,021	9,920
1,491	1,471	Telephone	3,138	2,943
6,158	5,740	Trade Waste	12,514	11,379
252	273	Transport & Travel	614	526
9,408	(2,848)	Under/ Over Banking	8,854	(4,117)
58,393	44,072	Wages - Other	103,336	80,834
-	-	Wages - Job Keeper	-	-
31,846	3,894	Wages - Work Cover	68,200	7,179
10,899	4,555	Workers Compensation	21,798	17,770
2,641	3,516	Water Rates	5,387	5,724
<u>420,162</u>	<u>399,347</u>		<u>825,572</u>	<u>794,932</u>
		Net Profit		
<u>93,560</u>	<u>(4,927)</u>	Before Income Tax	<u>(49,746)</u>	<u>(133,203)</u>

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October 2024 To December 2024

Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Sundry Income			
5,265		6,229		9,643		11,012	
640		898		2,346		1,768	
7,932		5,936		14,740		11,178	
-		-		-		182	
-		-		-		-	
-		-		-		-	
-		-		-		23	
-		-		-		-	
2,154		2,926		4,739		5,778	
-		-		-		-	
1,536		55		1,991		55	
738		1,409		3,309		2,808	
-		-		-		-	
32,159		5,152		68,934		8,933	
-		-		-		-	
-		-		(246)		-	
10,352		-		10,352		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
-		-		-		-	
<u>60,777</u>		<u>22,605</u>		<u>115,808</u>		<u>41,736</u>	
				Courtesy Bus Expenses			
13,400		13,811		33,752		33,747	
6,486		6,079		15,104		11,531	
<u>19,885</u>		<u>19,890</u>		<u>48,855</u>		<u>45,278</u>	

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October 2024 To December 2024

Current Period		Last Year		Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				SUB GROUP INCOME			
				Income			
20,023		18,800		37,555		37,539	
6,491		4,620		11,747		10,169	
-		-		-		-	
4,157		3,260		6,878		8,189	
3,005		2,347		4,061		3,510	
<u>33,676</u>		<u>29,027</u>		<u>60,241</u>		<u>59,407</u>	
				Less Expenditure			
11,920		15,815		27,318		29,136	
4,643		4,292		6,934		7,686	
782		439		1,022		886	
3,633		4,239		5,338		7,380	
3,695		3,021		5,268		3,877	
<u>24,672</u>		<u>27,806</u>		<u>45,880</u>		<u>48,965</u>	
				Net Profit Transferred to Profit & Loss Statement			
<u>9,004</u>		<u>1,222</u>		<u>14,361</u>		<u>10,443</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				Entertainment & Promotion Expenses			
-		(1,741)		-		(1,582)	
17,421		12,033		31,381		26,741	
(10,138)		(8,736)		(16,127)		(16,289)	
84		(574)		242		(1,326)	
-		-		-		-	
750		4,127		2,250		4,877	
2,558		2,230		5,171		4,769	
-		3,712		-		9,724	
(754)		(13)		(9)		(13)	
-		-		-		-	
-		-		-		-	
14,297		13,607		28,595		27,215	
<u>24,219</u>		<u>24,646</u>		<u>51,502</u>		<u>54,114</u>	

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Current Period				Year To Date			
This Year	%	Last Year	%	This Year	%	Last Year	%
				General Expenses			
-		-		-		-	
387		403		895		898	
7,875		3,480		8,155		3,480	
-		-		-		-	
-		-		-		-	
-		-		-		227	
-		870		-		1,742	
1,591		1,603		3,215		3,580	
-		-		-		-	
4,498		1,208		6,045		2,340	
1,182		11,591		6,773		12,773	
1,675		1,920		9,872		6,347	
-		2,605		-		2,605	
105		1,364		154		4,495	
7,076		2,183		13,672		4,604	
736		145		742		2,564	
<u>25,125</u>		<u>27,372</u>		<u>49,523</u>		<u>45,655</u>	

CALLALA RSL COUNTRY CLUB LTD

A.B.N. 36 001 816 799

BALANCE SHEET AS AT

December 2024

	December 2024		December 2023	
Current Assets				
Cash on Hand	170,000		126,000	
Other Debtors	92,038		15,084	
Cash at Bank	421,570		515,610	
Prepayments	125,950		130,944	
Stock on Hand	130,687	940,244	127,988	915,626
Non Current Assets				
Golf Course Clearing & Construction	1,101,643		1,101,643	
Less: Amortisation	-936,239	165,403	-917,885	183,757
Golf Course Pump	87,320	87,320	87,320	87,320
Bowling Green Construction	452,970		452,970	
Less: Amortisation	-309,353	143,617	-303,249	149,721
Bar Renovations & Improvements	285,869		285,869	
Less: Accumulated Depreciation	-251,257	34,612	-248,737	37,132
Bistro Extensions	202,449		202,449	
Less: Accumulated Depreciation	-198,102	4,347	-197,982	4,467
Furniture & Fittings	1,437,922		1,290,018	
Less: Accumulated Depreciation	-486,320	951,601	-482,636	807,382
Motel Furnishings	202,665		187,460	
Less: Accumulated Depreciation	-99,471	103,194	-62,036	125,424
Plant & Equipment	651,056		651,056	
Less: Accumulated Depreciation	-1,116,032	-464,975	-1,009,346	-358,289
Plant & Equipment - Kitchen	12,381		12,381	
Less: Accumulated Depreciation	-121,574	-109,193	-109,526	-97,145
Poker Machines	369,096		257,102	
Less: Accumulated Depreciation	-217,684	151,412	-152,315	104,787
Leasehold Improvements	2,864,274		2,844,154	
Less: Amortisation	-1,704,381	1,159,893	-1,646,175	1,197,980
Motor Vehicles at Cost	183,300		183,300	
Less: Accumulated Depreciation	-130,786	52,514	-112,130	71,170
Right of Use Assets	1,370,545		1,870,435	
Less: Accumulated Depreciation	-335,002	1,035,543	-483,324	1,387,111
Poker Machine Entitlements	72,896	72,896	72,896	72,896
		3,388,184		3,773,712
Total Assets		<u>4,328,428</u>		<u>4,689,338</u>
Current Liabilities				
Trade & Other Creditors & Accrued Charges	457,377		291,700	
Sub Club Loans	0		0	
Toro Finance	0		9,528	
Yamaha Finance	0		0	
Lease Liabilities	306,428		196,902	
Debenture	0		0	
Other Income in Advance	13,755		18,322	
Poker Machine Tax Rebate	8,590		8,590	
Subscriptions In Advance	45,025		37,134	
Provision for PM Jackpot	14,493		0	
Provision for Annual Leave	111,594		85,578	
Provision for Long Service Leave	57,789	1,015,051	55,960	703,715
Non-Current Liabilities				
Toro Finance	0		0	
Yamaha Finance	0		0	
Lease Liabilities	848,695		1,283,778	
Debenture	0		0	
		848,695		1,283,778
Total Liabilities		<u>1,863,746</u>		<u>1,987,493</u>
Net Assets		<u>2,464,681</u>		<u>2,701,845</u>
Represented By				
Accumulated Funds at start of year		2,514,428		2,835,048
Capital Asset Revaluation Reserve		0		0
Add Year to date Profit		(49,746)		(133,203)
Historical Balancing Account		0		0
		<u>2,464,681</u>		<u>2,701,845</u>

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BAR TRADING					
Sales					
Spirits	61,823	59,801	43,937	43,428	71,942
Bulk Beer	219,125	229,816	160,867	161,160	225,163
Wine	35,108	41,056	31,610	32,714	43,499
Soft Drinks	20,416	23,846	13,435	13,882	23,940
Sundries	2,160	981	877	972	1,026
Bar Sales Points Income	695	1,490	-	-	-
	339,327	356,989	250,726	252,156	365,569
Less: Cost of Goods Sold					
Purchases	135,711	165,528	110,038	115,540	158,052
Freight	2,655	2,360	1,845	2,546	1,470
	138,365	167,888	111,883	118,086	159,522
Gross Profit	200,961	189,102	138,843	134,070	206,048
Gross Profit Percentage	57.4%	51.4%	53.8%	51.4%	54.7%
Add: Other Income					
Rebates	10,573	10,633	7,128	8,494	11,345
Less: Expenditure					
Repairs & Maintenance	94	277	1,848	106	892
Depreciation	635	629	621	635	635
Member Points/ Voucher Expense	695	1,490	2,543	1,185	1,658
Superannuation	10,198	11,796	11,089	10,693	12,117
Wages	92,713	107,238	91,029	84,089	105,366
	104,337	121,430	107,130	96,708	120,669
Net Profit Transferred to Profit & Loss Statement	107,198	78,305	38,841	45,856	96,724
Wages Percentage	27.3%	30.0%	36.3%	33.3%	28.8%
Net Profit Percentage	31.6%	21.9%	15.5%	18.2%	26.5%

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BISTRO ACCOUNT					
Sales	264,701	327,701	194,985	210,853	342,169
Bistro Sales Points Income	544	1,373	-	-	-
	265,245	329,074	194,985	210,853	342,169
Less					
Cost of Sales	124,699	144,501	84,795	91,601	129,105
Gross Profit	140,545	184,573	110,190	119,252	213,064
	53%	56%	57%	57%	62%
Add: Other Income					
Bistro Rent	-	-	-	-	-
	-	-	-	-	-
Less: Expenditure					
Repairs & Maintenance	2,392	2,792	3,598	962	3,662
Requisites	8,431	5,416	4,765	5,025	12,309
Electricity & Gas	7,302	6,450	8,439	7,466	8,322
Interest Lease Expense	-	-	-	-	-
Member Points/ Voucher Expense	544	1,373	1,978	991	1,552
Superannuation	13,808	15,314	15,453	16,365	20,107
Uniforms	-	-	-	-	-
Wages	125,523	139,110	121,688	124,758	174,847
Wastage	433	-	-	-	318
	158,432	170,455	155,921	155,568	221,118
Net Profit Transferred to Profit & Loss Statement	(17,886)	14,118	(45,731)	(36,315)	(8,055)
Wages Percentage	47.3%	42.3%	62.4%	59.2%	51.1%
Net Profit Percentage	-6.7%	4.3%	-23.5%	-17.2%	-2.4%

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POKER MACHINE TRADING					
Gross Clearances	1,334,527	1,144,160	1,039,825	1,283,691	1,485,254
Poker Machine Sales Points Income	2,741	4,795	-	-	-
Less: Payouts	(977,614)	(905,576)	(771,896)	(937,506)	(1,127,536)
	359,654	243,379	267,929	346,185	357,717
GST Rebate Received	4,295	4,295	4,295	4,295	4,295
	-	-	-	-	-
	363,949	247,674	272,224	350,480	362,012
Less: Expenditure					
Central Monitoring	5,382	5,382	5,382	5,675	5,588
Depreciation	15,525	15,363	15,193	16,920	17,893
Lease Amortisation	-	-	-	-	-
Licence Fees	-	-	-	-	-
Interest Lease Expense	-	-	-	-	-
Member Points/ Voucher Expense	2,741	4,795	10,488	6,033	6,391
Community Surcharge Donations	2,780	(2,191)	1,104	3,982	13,198
Repairs & Maintenance	5,706	5,633	5,633	6,069	6,092
Supplementary Tax	42,151	5,224	16,745	37,007	41,135
Superannuation	448	512	475	452	593
TGS payments	-	-	-	-	-
Wages	4,068	4,652	4,318	3,933	5,153
	78,801	39,369	59,337	80,071	96,042
Net Profit Transferred to Profit & Loss Statement	285,148	208,305	212,887	270,409	265,970
Net Profit Percentage	78.3%	84.1%	78.2%	77.2%	73.5%

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GOLF COURSE ACCOUNT					
Income					
Shop Sales	5,854	6,939	2,152	1,711	4,184
	5,854	6,939	2,152	1,711	4,184
Less: Expenditure					
Purchases	3,532	3,860	1,697	1,507	5,084
	3,532	3,860	1,697	1,507	5,084
Gross Profit	2,322	3,079	455	204	(900)
Gross Profit Percentage	40%	44%	21%	12%	-22%
Other Income					
Advertising	-	-	1,600	-	-
Competition Fees	577	753	212	237	3,192
Donations	150	150	4,839	500	-
Fundraising	259	-	-	-	-
Green Fees	40,260	50,777	14,393	23,313	68,941
Memberships	12,416	9,344	12,028	13,079	14,152
Sponsorships	1,500	-	-	909	2,418
Sundry Income	2,055	-	-	-	285
Interest Income	-	-	-	-	-
Apprenticeship Rebates	-	2,442	706	563	621
Golf Cart Hire	21,159	30,973	9,559	14,064	35,782
	78,376	94,439	43,337	52,665	125,391
Other Expenses					
Advertising	1,220	294	-	-	-
Affiliation Fees	2,285	2,694	2,451	2,161	2,520
Amortisation of Development Costs	4,625	4,578	4,523	4,628	4,625
Bank Charges	-	-	-	-	-
Depreciation	202	150	51	41	29
General Expenses	2,329	1,112	1,609	2,145	1,718
Golf Course Maintenance	27,135	61,750	24,455	30,811	42,510
Golf Cart Lease	1,191	-	2,976	-	-
Golf Cart Insurance	(528)	992	654	-	-
Interest Lease Expense	-	-	-	-	-
Link Fees	-	-	-	-	-
Postage, Printing & Stationery	1,024	1,435	745	951	1,163
Presentation & Catering	209	-	-	291	1,791
Sponsorships	-	-	-	-	1,554
Superannuation	4,987	4,717	3,136	4,177	4,781
Telephone	28	28	28	28	28
Uniforms & Clothing	-	-	-	-	-
Wages	45,340	42,885	28,506	36,320	41,570
Wastage	-	-	-	-	-
	90,047	120,637	69,133	81,552	102,289
Net Profit Transferred to Profit & Loss Statement	(9,348)	(23,119)	(25,341)	(28,684)	22,202

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	Oct 23 - Dec 23	Jan 24 - Mar 24	Mar 24 - Jun 24	Jul 24 - Sep 24	Oct 24 - Dec 24
KENO TRADING ACCOUNT					
Income					
Commissions Received	13,492	11,695	10,575	11,937	13,850
Bonus Commission	5,611	-	-	-	3,675
	19,103	11,695	10,575	11,937	17,526
Less Expenditure					
Keno Stationery					
Repairs & Maintenance	902	730	769	1,524	730
Wages	150	150	150	150	150
Superannuation	16	16	16	17	17
	1,068	895	935	1,692	897
Net Profit Transferred to Profit & Loss Statement	18,035	10,800	9,641	10,246	16,629
TAB TRADING ACCOUNT					
Income					
Mug Punter	-	-	-	-	-
Tab Commissions	3,717	3,916	3,414	6,391	10,148
	3,717	3,916	3,414	6,391	10,148
Less: Expenditure					
TAB Expenses	-	-	-	-	-
Wages	150	150	150	150	150
Superannuation	16	16	16	17	17
	166	166	166	167	167
Net Profit (Loss) Transferred to Profit & Loss Statement	3,551	3,750	3,248	6,223	9,980

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MOTEL TRADING ACCOUNT					
Income					
Accommodation Income	109,429	173,673	53,151	32,002	157,715
Food & Drink Income	-	9	-	-	-
Interest Income	405	400	401	401	7,126
	109,834	174,082	53,552	32,404	164,841
Less: Expenditure					
Advertising	3,631	943	649	656	672
Computer Expenses	1,333	1,738	1,029	1,216	1,212
Electricity & Gas	3,582	1,469	4,632	1,192	3,652
Minor Equipment	60	187	59	-	-
Insurance	2,782	2,752	2,785	3,244	3,291
Repairs & Maintenance	17,895	21,114	12,066	13,518	18,732
Depreciation	9,326	9,227	9,123	9,468	9,617
Postage, Printing and Stationery	-	61	171	-	10
Motel Booking Site Commission	8,804	18,219	4,756	5,491	15,553
Lease Amortisation Expense	31,731	26,922	31,560	30,737	31,624
Interest Lease Expense	6,410	(9,540)	6,313	5,990	5,758
Motel Wages	34,859	35,816	29,330	18,717	27,144
Motel Supplies	1,897	1,393	(663)	2,629	530
Staff Uniforms	165	-	128	-	-
Telephone	267	277	273	271	282
Vouchers	15	76	31	30	15
Water Rates	2,510	893	1,055	843	1,992
Land Rates	730	730	664	767	765
Land Tax	-	371	375	380	380
Superannuation	3,834	3,940	3,226	3,272	3,122
Wastage	-	89	-	-	-
	129,831	116,677	107,563	98,422	124,351
Net Profit (Loss) Transferred to					
Profit & Loss Statement	(19,997)	57,405	(54,011)	(66,018)	40,490

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Income					
Profit (Loss) from Bar Trading	107,198	78,305	38,841	45,856	96,724
Profit (Loss) from Bistro Account	(17,886)	14,118	(45,731)	(36,315)	(8,055)
Profit (Loss) from Poker Machine Trading	285,148	208,305	212,887	270,409	265,970
Profit (Loss) from Golf Course Trading	(9,348)	(23,119)	(25,341)	(28,684)	22,202
Profit (Loss) from Keno Trading	18,035	10,800	9,641	10,246	16,629
Profit (Loss) from TAB Trading	3,551	3,750	3,248	6,223	9,980
Profit (Loss) from Motel Trading	(19,997)	57,405	(54,011)	(66,018)	40,490
Sundry Income	22,605	39,316	44,401	55,031	60,777
Sub Group Income	1,222	11,146	6,297	5,358	9,004
Profit (Loss) on sale of Non Current Assets	-	-	-	-	-
	390,527	400,025	190,232	262,104	513,722
Less Expenditure					
Accounting Services	10,469	9,816	9,612	9,000	9,000
Auditors Remuneration	-	-	-	-	-
Advertising & Sponsorships	4,181	4,623	3,288	2,383	2,720
Affiliation Fees	1,471	1,455	1,455	1,633	1,651
Amortisation	15,738	15,973	15,870	16,240	16,492
Bank Charges	9,852	13,455	9,178	3,862	1,423
Bad Debts Expense	-	-	-	-	-
Bowling Green Maintenance	19,159	19,159	19,419	19,253	19,159
Cleaning Materials & Laundry	24,971	24,700	24,700	24,971	30,814
Courtesy Bus Expenses	19,890	25,713	26,714	28,970	19,885
Depreciation	36,458	36,472	35,044	35,363	34,026
Directors Expenses	83	1,138	248	212	71
Donations	365	-	663	1,100	50
Entertainment & Promotion Expenses	24,646	20,984	27,115	27,283	24,219
Electricity & Gas	16,831	18,703	15,749	17,150	19,540
General Expenses	27,372	31,258	12,191	24,398	25,125
Honorarium Expense	-	-	-	-	-
Leasing Charges	920	920	920	920	920
Lease Amortisation	33,539	17,224	22,992	25,028	25,029
Lease Interest Expense	10,099	(40,924)	8,778	8,484	8,232
Long Service and Annual Leave Provision	2,659	1,280	(419)	(517)	1,485
Insurance	50,913	52,691	43,293	27,971	27,798
Interest Paid	3,784	6,427	4,109	2,845	2,736
Payroll Tax	-	2,936	16,408	2,768	6,690
Printing, Postage & Stationery	4,320	1,926	1,060	2,690	1,114
Rates & Taxes	960	949	949	999	998
Rent	-	-	-	-	-

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Repairs & Maintenance	15,118	16,755	13,205	15,205	13,365
Security	1,130	335	294	335	1,623
Superannuation	3,744	3,713	4,103	4,110	4,910
Telephone	1,471	1,465	6,133	1,648	1,491
Trade Waste	5,740	6,234	5,352	6,355	6,158
Transport & Travel	273	174	193	362	252
Under/ Over Banking	(2,848)	12,921	(13,754)	(554)	9,408
Wages - Other	44,072	40,877	46,524	44,942	58,393
Wages - Job Keeper	-	-	-	-	-
Wages - Work Cover	-	-	28,574	36,353	31,846
Workers Compensation	4,555	23,255	10,899	10,899	10,899
Water Rates	3,516	2,158	2,048	2,746	2,641
	395,454	374,764	402,910	405,410	420,162
Net Profit					
Before Income Tax	(4,927)	25,261	(212,678)	(143,306)	93,560

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Sundry Income - (Note 1)					
Members Subscriptions	6,229	3,684	3,534	4,378	5,265
Other Commissions	898	2,124	2,483	1,705	640
ATM Commissions	5,936	5,290	5,992	6,808	7,932
Auditorium Hire	-	-	227	-	-
Kids Activity Packs	-	-	-	-	-
Bowling Club Greens Contribution	-	-	-	-	-
Callala Club Shirts	-	-	-	-	-
Cash Flow Boost Income	-	-	-	-	-
Interest Income	2,926	2,969	3,103	2,585	2,154
Insurance Recoveries	-	-	-	-	-
Advertising Income	55	55	-	455	1,536
Donations	1,409	198	50	2,571	738
Entertainment	-	-	-	-	-
Sundry Income	5,152	24,997	29,013	36,775	32,159
Telephone	-	-	-	-	-
Profit on Sale of NC Asset	-	-	-	(246)	-
Gain/ Loss on Lease Modification	-	-	-	-	10,352
Sub Group Income	-	-	-	-	-
Wages Subsidy - Job Keeper	-	-	-	-	-
Wages Subsidy - Other	-	-	-	-	-
Financial Support Grant	-	-	-	-	-
Flood Recovery Grant	-	-	-	-	-
TGS Capital Reimbursements	-	-	-	-	-
	22,605	39,316	44,401	55,031	60,777
Courtesy Bus Expenses - (Note 2)					
Wages	13,811	19,889	18,293	20,352	13,400
Other Expenses	6,079	5,824	8,421	8,618	6,486
	19,890	25,713	26,714	28,970	19,885

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Sub Group Income					
Income					
Callala RSL Bowling Club Income	18,800	19,711	12,141	17,532	20,023
Mens Golf Income	4,620	6,033	2,609	5,256	6,491
Womens Golf Income	-	-	50	225	-
Vets Golf Income	3,260	3,473	2,215	2,495	4,157
Fishing Club Income	2,347	1,330	1,049	1,056	3,005
	29,027	30,547	18,064	26,565	33,676
Less Expenditure					
Callala RSL Bowling Club Expenses	15,815	11,920	6,639	15,398	11,920
Mens Golf Expenses	4,292	3,076	1,816	2,292	4,643
Womens Golf Expenses	439	200	175	240	782
Vets Golf Expenses	4,239	2,470	2,164	1,705	3,633
Fishing Club Expenses	3,021	1,735	973	1,573	3,695
	27,806	19,401	11,767	21,207	24,672
Net Profit Transferred to Profit & Loss Statement	1,222	11,146	6,297	5,358	9,004
Entertainment & Promotion Expenses (Note 3)					
Net Special Events	-1741	623	-245	0	0
Entertainment	12033	12553	12945	13960	17421
Raffle	(8,736)	(9,513)	(3,437)	(5,990)	(10,138)
Bingo	(574)	352	(460)	158	84
Kids Club	0	0	0	0	0
Major Draw	4,127	1,125	1,125	1,500	750
Members Birthday	2,230	2,072	2,331	2,613	2,558
National Poker League	3,712	-	-	-	-
Pool Competition	(13)	(66)	458	745	(754)
Promotions	-	-	100	-	-
Childrens Christmas Party	-	-	-	-	-
Sky Channel & Austar	13,607	13,837	14,297	14,297	14,297
	24,646	20,984	27,115	27,283	24,219

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General Expenses - (Note 4)					
AGM Election Expenses	-	-	-	-	-
Computer Expenses	403	372	389	508	387
Consultancy	3,480	-	-	280	7,875
Filing Fees	-	-	-	-	-
Fines	-	820	-	-	-
Flowers	-	-	-	-	-
Hire of Plant & Equipment	870	870	145	-	-
Hygiene	1,603	4,862	1,019	1,624	1,591
Legal Fees	-	-	-	-	-
Licence Fees	1,208	1,400	1,529	1,547	4,498
Lucky Badge	11,591	7,818	1,136	5,591	1,182
Safety	1,920	7,902	4,139	8,197	1,675
Staff Meals & Drinks	2,605	-	-	-	-
Staff Training & Welfare	1,364	4,101	380	49	105
Subscriptions	2,183	2,258	3,323	6,596	7,076
Sundry Expenses	145	855	130	6	736
	27,372	31,258	12,191	24,398	25,125

Callala RSL Country Club Ltd
Summary of Trading Results for the - QUARTER ENDING DECEMBER 2024

CONSOLIDATED PROFIT & LOSS ACCOUNT	Current Period			Year-to-Date		
	This Year	Last Year	Variance	This Year	Last Year	Variance
<u>Income</u>						
Bar Net Profit	96,724	111,092	(14,367)	142,580	185,980	(43,400)
Bistro Net Profit	(8,055)	(17,886)	9,832	(44,370)	(41,615)	(2,755)
Poker Machines Net Profit	265,970	285,148	(19,178)	536,379	552,304	(15,925)
Golf Course Net Profit	22,202	(9,348)	31,550	(6,482)	(46,318)	39,836
Keno Net Profit	16,629	18,035	(1,406)	26,874	30,654	(3,780)
TAB Net Profit	9,980	3,551	6,429	16,204	8,179	8,025
Motel Net Profit	40,490	(19,997)	60,488	(25,528)	(79,635)	54,106
Other Net Income	69,781	23,826	45,955	130,169	52,178	77,991
Total Net Income	513,722	394,421	119,301	775,826	661,728	114,098
<u>Less General Expenses</u>						
Courtesy Bus Expenses	19,885	19,890	(5)	48,855	45,278	3,577
Depreciation	69,075	68,558	517	138,274	133,771	4,503
Entertainment & Promotion Expenses	24,219	24,646	(427)	51,502	54,114	(2,612)
Interest	2,736	3,784	(1,048)	5,581	7,499	(1,919)
Other Wages & Super	106,049	45,242	60,807	121,824	87,163	34,660
Other Expenses	198,199	237,228	(39,029)	459,537	467,106	(7,569)
	420,162	399,347	20,815	825,572	794,932	30,640
Net Profit/(Loss)	93,560	(4,927)	98,486	(49,746)	(133,203)	83,457
Add Back:						
Depreciation	69,075	68,558	517	138,274	133,771	4,503
Interest	2,736	3,784	(1,048)	5,581	7,499	(1,919)
Net Profit before Depreciation and Interest (EBITDA)	165,370	67,416	97,955	94,108	8,067	86,042
Less:						
Loan Repayments	124,112	137,549	(13,437)	240,175	259,866	(19,691)
Capital Expenditure	118,379	179,199	(60,820)	229,382	205,521	23,861
Profit on Sale of Poker Machines	-	-	-	-	-	-
Net Cash Surplus / (Deficiency)	(77,121)	(249,333)	172,212	(375,449)	(457,321)	81,872

Callala RSL Country Club Ltd
Cashflow Budget Comparison for the - QUARTER ENDING DECEMBER 2024

CAPITAL EXPENDITURE

Details

	Quarter	YTD
Motel Signage	8,730	
Fabrictae and Deliver sign post and cage	3,000	
T875 12 Golf Batteries	3,240	
Delta-Q Battery Charger 48 Volt Golf	2,180	
Install additional Detector and Speaker	3,380	
Commercial Exhaust Canopy 1800mm Fan and Duct Kit	4,725	
New Replacement Valve	3,464	
Air Conditioner - 5KW Toshiba Seiya	2,045	
Building Works for Renovations to Outdoor Poker Machine Area	23,454	
6 x Recycled Hardwood Tables	4,909	
2 x Poker Machines	58,000	
Air Con Installation	706	
Honda UMK425 Loop handle brushcutter Serial HABU-1191392	545	
	118,379	229,382

Callala RSL Country Club Ltd
Summary of Wages and Associated Costs
FOR THE YEAR TO DATE

TOTAL WAGES
(including Provision for Annual and Long Service Leave, Compulsory Superannuation and Workers Compensation Insurance)

	This Year	Last Year	Variance
Bar	189,455	160,276	29,180
Course	77,890	85,399	(7,510)
Poker Machines	9,085	7,363	1,723
Bistro	299,605	221,569	78,036
Bus	33,752	33,747	5
Motel	45,861	66,326	(20,465)
Other Wages	103,336	80,834	22,502
Jobkeeper Wages	-	-	-
Superannuation	78,375	61,909	16,466
Workers Compensation Insurance	21,798	17,770	4,028
Total	<u>859,157</u>	<u>735,193</u>	<u>123,965</u>

Note: wages and associated costs for year-to-date are up on last year by: \$123,965 16.9%

Callala RSL Country Club Ltd
Summary of Gross Revenue
FOR THE YEAR TO DATE

TOTAL REVENUE

		This Year	Last Year	Variance	
Bar	25%	617,725	608,341	9,384	2%
Bistro	23%	553,021	500,967	52,055	10%
Course	8%	183,951	130,714	53,237	41%
Poker Machines	29%	712,492	699,551	12,941	2%
Keno	1%	29,463	32,673	(3,210)	-10%
TAB	1%	16,538	8,510	8,028	94%
Motel	8%	197,245	160,873	36,372	23%
Other Income	5%	115,808	41,736	74,072	177%
Total		2,426,243	2,183,365	242,878	

Note: total gross revenue for the year is up on last year by : 11.12%

Clubs with an Earnings Before Interest, Tax, Depreciation, Amortisation, Rent and Donations of 15% or less are considered to be "at risk".
 Current year EBITDAR for Callala this year is: **\$94,108** 4% \$8,067 0% Last year

Callala RSL Country Club Ltd
BALANCE SHEET SUMMARY
AS AT 31 DECEMBER 2024

BANK ACCOUNT BALANCES

	This quarter	Last quarter	Variance
- Commonwealth Account	14,892	2,036	12,856
- CBA Savings Account	-	-	-
- Bendigo Accounts	231,737	78,892	152,845
- Bendigo Savings Account	110,867	10,971	99,896
- Other bank accounts (including sub groups)	-	-	-
- Term Deposits	64,075	268,061	(203,986)
- Cash on hand	170,000	99,900	70,100
	<u>591,570</u>	<u>459,860</u>	<u>131,710</u>

Stock on Hand

- Stock on Hand	130,687	116,218	14,469
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LOAN ACCOUNT BALANCES

- Toro Finance	-	-	-
- Yamaha Finance	-	-	-
- Debentures	-	-	-
- Lease Liabilities	1,050,592	1,088,786	(38,194)
	<u>1,050,592</u>	<u>1,088,786</u>	<u>(38,194)</u>

CREDITORS & ACCRUED EXPENSES

	457,377	323,342	134,035
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PROVISION FOR EMPLOYEE ENTITLEMENTS

- Annual Leave	111,594	105,983	5,611
- Long Service Leave	57,789	56,304	1,485
	<u>169,382</u>	<u>162,287</u>	<u>7,095</u>